Local Market Update for August 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Rancho Bernardo West

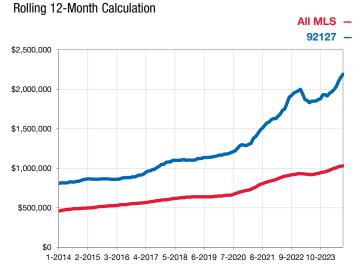
| Single Family | August | | | Year to Date | | | |
|--|-------------|-------------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 8-2023 | Thru 8-2024 | Percent Change | |
| New Listings | 28 | 49 | + 75.0% | 265 | 293 | + 10.6% | |
| Pending Sales | 18 | 28 | + 55.6% | 217 | 208 | - 4.1% | |
| Closed Sales | 25 | 26 | + 4.0% | 220 | 190 | - 13.6% | |
| Median Sales Price* | \$1,940,000 | \$2,207,500 | + 13.8% | \$1,878,500 | \$2,208,410 | + 17.6% | |
| Percent of Original List Price Received* | 97.4% | 98.9% | + 1.5% | 98.2% | 99.8% | + 1.6% | |
| Days on Market Until Sale | 33 | 21 | - 36.4% | 38 | 26 | - 31.6% | |
| Inventory of Homes for Sale | 41 | 50 | + 22.0% | | | | |
| Months Supply of Inventory | 1.6 | 2.3 | + 43.8% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | August | | | Year to Date | | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 8-2023 | Thru 8-2024 | Percent Change | |
| New Listings | 8 | 23 | + 187.5% | 127 | 157 | + 23.6% | |
| Pending Sales | 9 | 11 | + 22.2% | 102 | 112 | + 9.8% | |
| Closed Sales | 17 | 11 | - 35.3% | 98 | 106 | + 8.2% | |
| Median Sales Price* | \$784,000 | \$871,880 | + 11.2% | \$831,000 | \$870,940 | + 4.8% | |
| Percent of Original List Price Received* | 101.6% | 100.2% | - 1.4% | 100.3% | 101.1% | + 0.8% | |
| Days on Market Until Sale | 37 | 20 | - 45.9% | 31 | 19 | - 38.7% | |
| Inventory of Homes for Sale | 17 | 27 | + 58.8% | | | | |
| Months Supply of Inventory | 1.5 | 2.2 | + 46.7% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family



Median Sales Price - Townhouse-Condo

