

Local Market Update for September 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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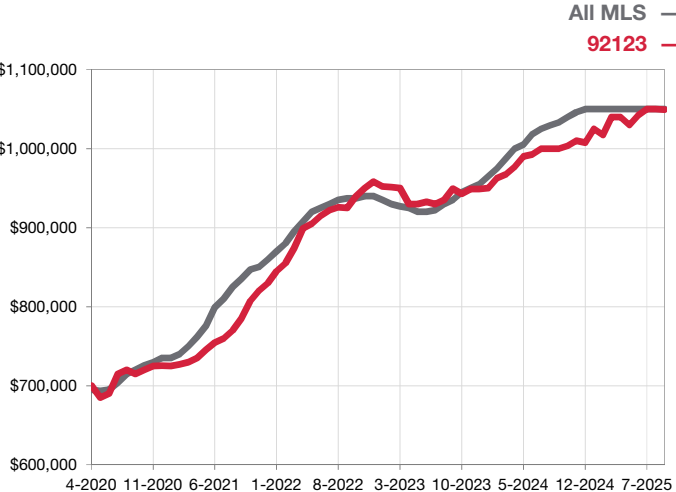
| Detached | September | | | Year to Date | | |
|--|-------------|-------------|----------------|--------------|-------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 9-2024 | Thru 9-2025 | Percent Change |
| New Listings | 21 | 21 | 0.0% | 126 | 221 | + 75.4% |
| Pending Sales | 8 | 12 | + 50.0% | 106 | 120 | + 13.2% |
| Closed Sales | 8 | 25 | + 212.5% | 105 | 119 | + 13.3% |
| Median Sales Price* | \$1,126,980 | \$1,049,000 | - 6.9% | \$1,010,000 | \$1,060,000 | + 5.0% |
| Percent of Original List Price Received* | 102.2% | 96.1% | - 6.0% | 101.4% | 98.6% | - 2.8% |
| Days on Market Until Sale | 10 | 44 | + 340.0% | 18 | 27 | + 50.0% |
| Inventory of Homes for Sale | 21 | 35 | + 66.7% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 2.7 | + 35.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 9-2024 | Thru 9-2025 | Percent Change |
| New Listings | 4 | 7 | + 75.0% | 46 | 78 | + 69.6% |
| Pending Sales | 3 | 3 | 0.0% | 42 | 47 | + 11.9% |
| Closed Sales | 3 | 10 | + 233.3% | 44 | 45 | + 2.3% |
| Median Sales Price* | \$557,000 | \$575,000 | + 3.2% | \$600,000 | \$590,000 | - 1.7% |
| Percent of Original List Price Received* | 100.1% | 99.2% | - 0.9% | 100.6% | 98.3% | - 2.3% |
| Days on Market Until Sale | 15 | 17 | + 13.3% | 17 | 31 | + 82.4% |
| Inventory of Homes for Sale | 6 | 13 | + 116.7% | -- | -- | -- |
| Months Supply of Inventory | 1.2 | 2.7 | + 125.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

