Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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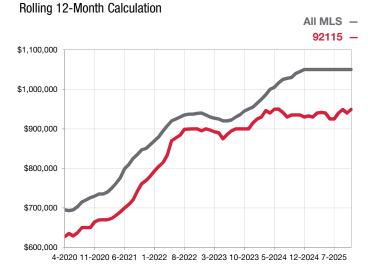
| Detached | November | | | Year to Date | | | |
|--|-----------|-------------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change | |
| New Listings | 15 | 15 | 0.0% | 315 | 366 | + 16.2% | |
| Pending Sales | 21 | 20 | - 4.8% | 229 | 227 | - 0.9% | |
| Closed Sales | 21 | 16 | - 23.8% | 223 | 213 | - 4.5% | |
| Median Sales Price* | \$940,000 | \$1,075,000 | + 14.4% | \$935,000 | \$955,000 | + 2.1% | |
| Percent of Original List Price Received* | 97.2% | 97.7% | + 0.5% | 99.2% | 98.0% | - 1.2% | |
| Days on Market Until Sale | 47 | 21 | - 55.3% | 27 | 28 | + 3.7% | |
| Inventory of Homes for Sale | 25 | 37 | + 48.0% | | | | |
| Months Supply of Inventory | 1.2 | 1.9 | + 58.3% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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|--|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change | |
| New Listings | 13 | 8 | - 38.5% | 189 | 259 | + 37.0% | |
| Pending Sales | 9 | 6 | - 33.3% | 141 | 130 | - 7.8% | |
| Closed Sales | 10 | 12 | + 20.0% | 137 | 128 | - 6.6% | |
| Median Sales Price* | \$432,000 | \$435,000 | + 0.7% | \$480,000 | \$450,000 | - 6.3% | |
| Percent of Original List Price Received* | 99.8% | 97.5% | - 2.3% | 100.2% | 98.0% | - 2.2% | |
| Days on Market Until Sale | 26 | 31 | + 19.2% | 25 | 40 | + 60.0% | |
| Inventory of Homes for Sale | 31 | 36 | + 16.1% | | | | |
| Months Supply of Inventory | 2.5 | 3.0 | + 20.0% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family



Median Sales Price - Townhouse-Condo

