

92103

Hillcrest, Mission Hills

Detached	August			Year to Date		
Key Metrics	2025	2026	% Change	Thru 8-2025	Thru 8-2026	% Change
New Listings	15	15	0.0%	171	172	+ 0.6%
Pending Sales	16	13	- 18.8%	107	106	- 0.9%
Closed Sales	12	13	+ 8.3%	105	110	+ 4.8%
Median Sales Price*	\$1,818,985	\$1,450,000	- 20.3%	\$1,660,000	\$1,752,500	+ 5.6%
Percent of Original List Price Received*	95.5%	98.9%	+ 3.6%	94.9%	97.2%	+ 2.4%
Days on Market Until Sale	71	19	- 73.2%	40	32	- 20.0%
Inventory of Homes for Sale	34	32	- 5.9%	—	—	—
Months Supply of Inventory	2.8	2.7	- 3.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	August			Year to Date		
Key Metrics	2025	2026	% Change	Thru 8-2025	Thru 8-2026	% Change
New Listings	22	46	+ 109.1%	268	315	+ 17.5%
Pending Sales	23	19	- 17.4%	158	156	- 1.3%
Closed Sales	18	12	- 33.3%	153	151	- 1.3%
Median Sales Price*	\$872,500	\$675,000	- 22.6%	\$810,000	\$770,000	- 4.9%
Percent of Original List Price Received*	95.8%	94.7%	- 1.1%	97.1%	97.4%	+ 0.3%
Days on Market Until Sale	36	49	+ 36.1%	40	37	- 7.5%
Inventory of Homes for Sale	53	75	+ 41.5%	—	—	—
Months Supply of Inventory	2.8	4.3	+ 53.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

