

Local Market Update for October 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

Single Family

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	17	14	- 17.6%	146	204	+ 39.7%
Pending Sales	7	12	+ 71.4%	99	113	+ 14.1%
Closed Sales	9	15	+ 66.7%	95	101	+ 6.3%
Median Sales Price*	\$1,350,000	\$1,600,000	+ 18.5%	\$1,625,000	\$1,725,000	+ 6.2%
Percent of Original List Price Received*	96.4%	99.3%	+ 3.0%	98.7%	97.0%	- 1.7%
Days on Market Until Sale	52	40	- 23.1%	33	31	- 6.1%
Inventory of Homes for Sale	28	32	+ 14.3%	--	--	--
Months Supply of Inventory	3.2	3.0	- 6.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

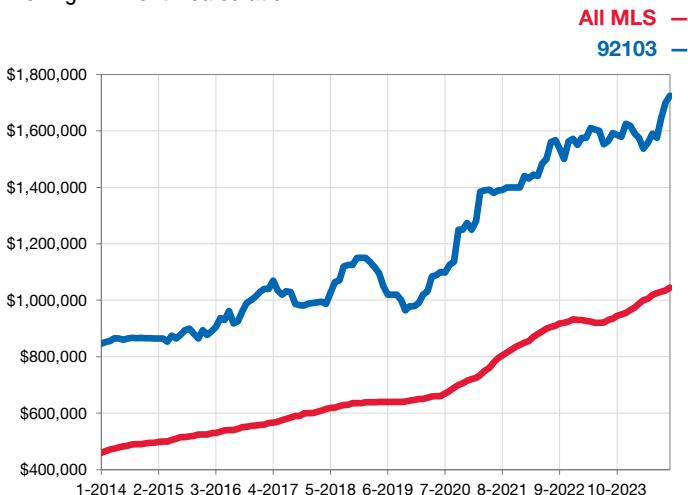
Townhouse-Condo

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
New Listings	27	32	+ 18.5%	242	327	+ 35.1%
Pending Sales	19	23	+ 21.1%	185	182	- 1.6%
Closed Sales	10	18	+ 80.0%	176	175	- 0.6%
Median Sales Price*	\$810,000	\$727,500	- 10.2%	\$763,500	\$772,470	+ 1.2%
Percent of Original List Price Received*	96.6%	95.4%	- 1.2%	100.1%	98.0%	- 2.1%
Days on Market Until Sale	22	29	+ 31.8%	20	26	+ 30.0%
Inventory of Homes for Sale	37	52	+ 40.5%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

