

Local Market Update for June 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

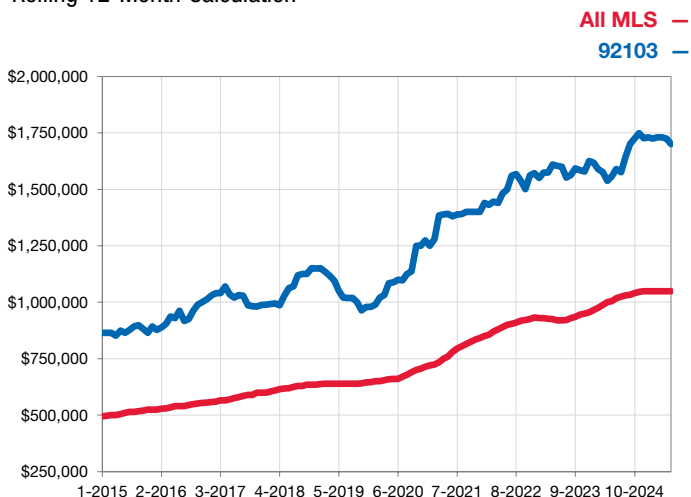
Detached	June			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	22	24	+ 9.1%	119	139	+ 16.8%
Pending Sales	9	19	+ 111.1%	60	88	+ 46.7%
Closed Sales	16	12	- 25.0%	54	78	+ 44.4%
Median Sales Price*	\$1,917,500	\$1,717,500	- 10.4%	\$1,712,500	\$1,630,000	- 4.8%
Percent of Original List Price Received*	95.9%	96.8%	+ 0.9%	97.5%	95.8%	- 1.7%
Days on Market Until Sale	27	20	- 25.9%	26	32	+ 23.1%
Inventory of Homes for Sale	40	43	+ 7.5%	--	--	--
Months Supply of Inventory	4.7	3.3	- 29.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	June			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	33	33	0.0%	191	213	+ 11.5%
Pending Sales	17	19	+ 11.8%	108	122	+ 13.0%
Closed Sales	23	19	- 17.4%	105	120	+ 14.3%
Median Sales Price*	\$740,000	\$750,000	+ 1.4%	\$785,000	\$799,950	+ 1.9%
Percent of Original List Price Received*	99.1%	97.2%	- 1.9%	98.7%	97.6%	- 1.1%
Days on Market Until Sale	18	44	+ 144.4%	23	39	+ 69.6%
Inventory of Homes for Sale	56	67	+ 19.6%	--	--	--
Months Supply of Inventory	3.3	3.5	+ 6.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

