

Local Market Update for April 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

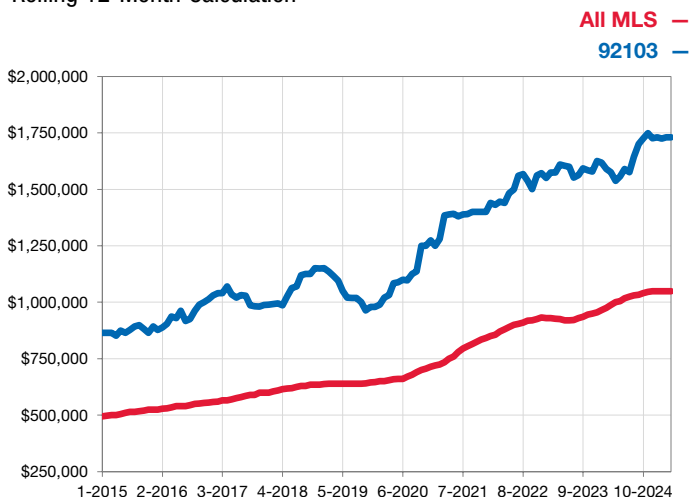
Detached	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	25	26	+ 4.0%	75	88	+ 17.3%
Pending Sales	16	12	- 25.0%	35	56	+ 60.0%
Closed Sales	12	14	+ 16.7%	27	53	+ 96.3%
Median Sales Price*	\$1,561,250	\$1,489,000	- 4.6%	\$1,479,000	\$1,610,000	+ 8.9%
Percent of Original List Price Received*	97.4%	93.2%	- 4.3%	97.7%	95.3%	- 2.5%
Days on Market Until Sale	25	25	0.0%	27	39	+ 44.4%
Inventory of Homes for Sale	33	41	+ 24.2%	--	--	--
Months Supply of Inventory	3.9	3.3	- 15.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
New Listings	31	41	+ 32.3%	118	150	+ 27.1%
Pending Sales	12	25	+ 108.3%	69	86	+ 24.6%
Closed Sales	19	20	+ 5.3%	70	78	+ 11.4%
Median Sales Price*	\$849,000	\$765,000	- 9.9%	\$796,000	\$802,500	+ 0.8%
Percent of Original List Price Received*	98.4%	97.0%	- 1.4%	98.7%	97.7%	- 1.0%
Days on Market Until Sale	27	49	+ 81.5%	25	42	+ 68.0%
Inventory of Homes for Sale	43	60	+ 39.5%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

