

Local Market Update for July 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

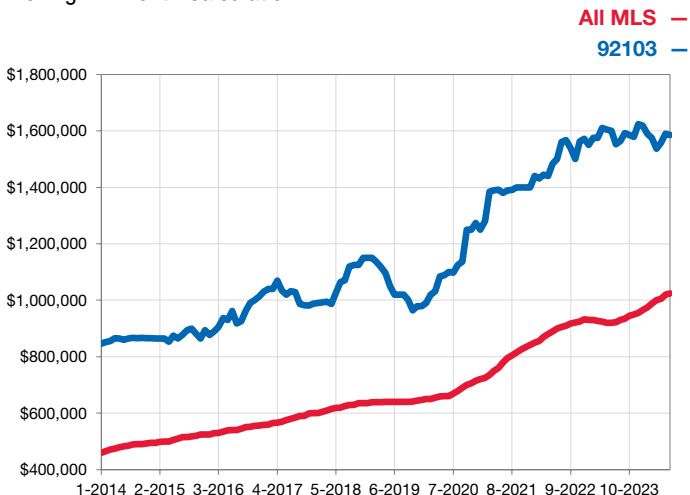
Single Family	July			Year to Date		
	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change
Key Metrics						
New Listings	10	20	+ 100.0%	102	138	+ 35.3%
Pending Sales	7	12	+ 71.4%	77	72	- 6.5%
Closed Sales	8	9	+ 12.5%	69	63	- 8.7%
Median Sales Price*	\$1,515,750	\$1,435,000	- 5.3%	\$1,705,000	\$1,700,000	- 0.3%
Percent of Original List Price Received*	98.1%	94.8%	- 3.4%	98.6%	97.1%	- 1.5%
Days on Market Until Sale	19	35	+ 84.2%	31	27	- 12.9%
Inventory of Homes for Sale	24	35	+ 45.8%	--	--	--
Months Supply of Inventory	2.8	3.9	+ 39.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change
Key Metrics						
New Listings	22	30	+ 36.4%	169	221	+ 30.8%
Pending Sales	23	18	- 21.7%	141	126	- 10.6%
Closed Sales	23	14	- 39.1%	132	119	- 9.8%
Median Sales Price*	\$800,000	\$890,000	+ 11.3%	\$734,500	\$790,000	+ 7.6%
Percent of Original List Price Received*	102.0%	98.7%	- 3.2%	99.8%	98.7%	- 1.1%
Days on Market Until Sale	16	23	+ 43.8%	21	23	+ 9.5%
Inventory of Homes for Sale	21	55	+ 161.9%	--	--	--
Months Supply of Inventory	1.2	3.4	+ 183.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

