

Local Market Update for February 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

Single Family

Key Metrics	February			Year to Date		
	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
New Listings	25	20	- 20.0%	36	37	+ 2.8%
Pending Sales	5	14	+ 180.0%	9	30	+ 233.3%
Closed Sales	2	13	+ 550.0%	4	26	+ 550.0%
Median Sales Price*	\$1,155,000	\$1,610,000	+ 39.4%	\$1,307,500	\$1,630,000	+ 24.7%
Percent of Original List Price Received*	100.0%	96.4%	- 3.6%	94.3%	96.9%	+ 2.8%
Days on Market Until Sale	3	30	+ 900.0%	27	34	+ 25.9%
Inventory of Homes for Sale	31	28	- 9.7%	--	--	--
Months Supply of Inventory	3.7	2.3	- 37.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

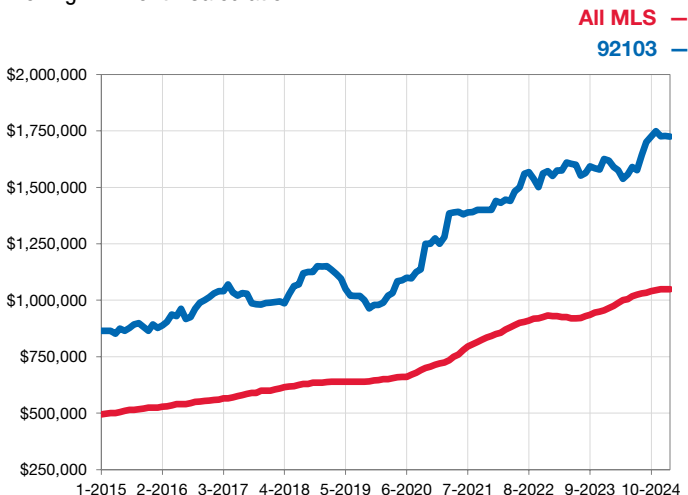
Townhouse-Condo

Key Metrics	February			Year to Date		
	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change
New Listings	26	35	+ 34.6%	53	69	+ 30.2%
Pending Sales	21	21	0.0%	35	42	+ 20.0%
Closed Sales	15	14	- 6.7%	30	33	+ 10.0%
Median Sales Price*	\$855,000	\$950,000	+ 11.1%	\$800,000	\$925,000	+ 15.6%
Percent of Original List Price Received*	101.0%	96.9%	- 4.1%	98.1%	97.8%	- 0.3%
Days on Market Until Sale	19	38	+ 100.0%	27	43	+ 59.3%
Inventory of Homes for Sale	34	54	+ 58.8%	--	--	--
Months Supply of Inventory	2.0	2.9	+ 45.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

