

Local Market Update for March 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

Detached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Key Metrics						
New Listings	22	25	+ 13.6%	60	69	+ 15.0%
Pending Sales	12	17	+ 41.7%	42	42	0.0%
Closed Sales	10	11	+ 10.0%	38	36	- 5.3%
Median Sales Price*	\$1,735,000	\$1,504,500	- 13.3%	\$1,630,000	\$1,621,250	- 0.5%
Percent of Original List Price Received*	93.1%	98.9%	+ 6.2%	95.9%	97.6%	+ 1.8%
Days on Market Until Sale	70	21	- 70.0%	45	38	- 15.6%
Inventory of Homes for Sale	33	32	- 3.0%	—	—	—
Months Supply of Inventory	2.7	2.6	- 3.7%	—	—	—

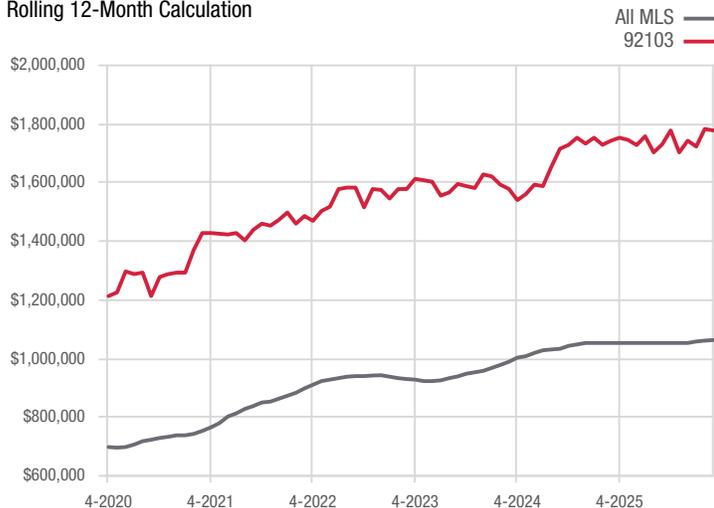
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Key Metrics						
New Listings	37	38	+ 2.7%	111	107	- 3.6%
Pending Sales	19	20	+ 5.3%	61	57	- 6.6%
Closed Sales	24	21	- 12.5%	58	55	- 5.2%
Median Sales Price*	\$767,500	\$740,000	- 3.6%	\$850,000	\$780,000	- 8.2%
Percent of Original List Price Received*	97.9%	99.4%	+ 1.5%	97.9%	98.0%	+ 0.1%
Days on Market Until Sale	37	31	- 16.2%	40	44	+ 10.0%
Inventory of Homes for Sale	63	62	- 1.6%	—	—	—
Months Supply of Inventory	3.5	3.5	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

