

Local Market Update for February 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

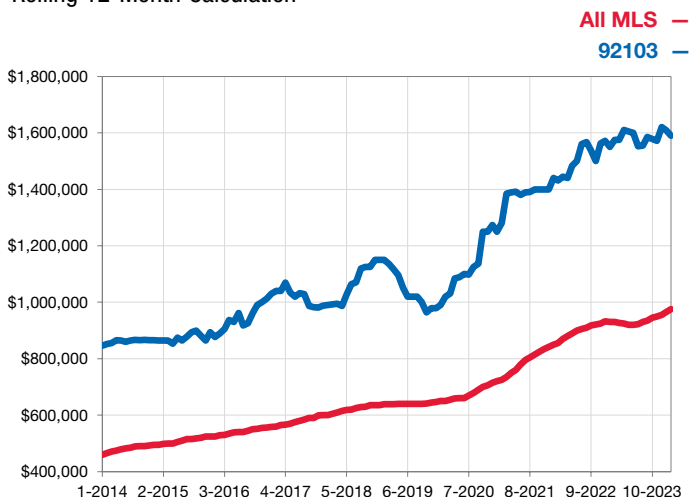
Single Family	February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	15	21	+ 40.0%	27	31	+ 14.8%
Pending Sales	13	3	- 76.9%	21	7	- 66.7%
Closed Sales	7	1	- 85.7%	11	3	- 72.7%
Median Sales Price*	\$1,680,000	\$1,380,000	- 17.9%	\$1,680,000	\$1,380,000	- 17.9%
Percent of Original List Price Received*	95.3%	96.5%	+ 1.3%	96.9%	91.2%	- 5.9%
Days on Market Until Sale	44	0	- 100.0%	37	34	- 8.1%
Inventory of Homes for Sale	21	28	+ 33.3%	--	--	--
Months Supply of Inventory	2.4	3.4	+ 41.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	25	25	0.0%	48	52	+ 8.3%
Pending Sales	21	21	0.0%	41	35	- 14.6%
Closed Sales	21	15	- 28.6%	30	30	0.0%
Median Sales Price*	\$750,000	\$855,000	+ 14.0%	\$720,000	\$800,000	+ 11.1%
Percent of Original List Price Received*	98.0%	101.0%	+ 3.1%	97.9%	98.1%	+ 0.2%
Days on Market Until Sale	32	19	- 40.6%	35	27	- 22.9%
Inventory of Homes for Sale	19	30	+ 57.9%	--	--	--
Months Supply of Inventory	0.9	1.7	+ 88.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

