

Local Market Update for October 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

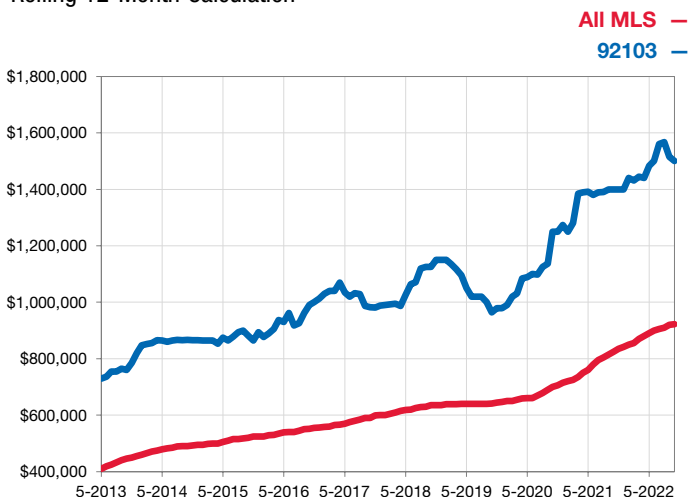
Single Family	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
Key Metrics						
New Listings	21	11	- 47.6%	242	172	- 28.9%
Pending Sales	10	5	- 50.0%	182	110	- 39.6%
Closed Sales	19	4	- 78.9%	184	115	- 37.5%
Median Sales Price*	\$1,560,000	\$1,307,500	- 16.2%	\$1,400,000	\$1,575,000	+ 12.5%
Percent of Original List Price Received*	101.1%	99.0%	- 2.1%	100.4%	103.7%	+ 3.3%
Days on Market Until Sale	30	23	- 23.3%	26	20	- 23.1%
Inventory of Homes for Sale	22	20	- 9.1%	--	--	--
Months Supply of Inventory	1.2	1.8	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
Key Metrics						
New Listings	23	26	+ 13.0%	464	319	- 31.3%
Pending Sales	31	14	- 54.8%	372	244	- 34.4%
Closed Sales	25	24	- 4.0%	364	249	- 31.6%
Median Sales Price*	\$725,000	\$805,000	+ 11.0%	\$650,000	\$735,000	+ 13.1%
Percent of Original List Price Received*	99.7%	97.1%	- 2.6%	100.4%	102.4%	+ 2.0%
Days on Market Until Sale	49	31	- 36.7%	27	21	- 22.2%
Inventory of Homes for Sale	25	35	+ 40.0%	--	--	--
Months Supply of Inventory	0.7	1.5	+ 114.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

