

Local Market Update for August 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92103

Hillcrest, Mission Hills

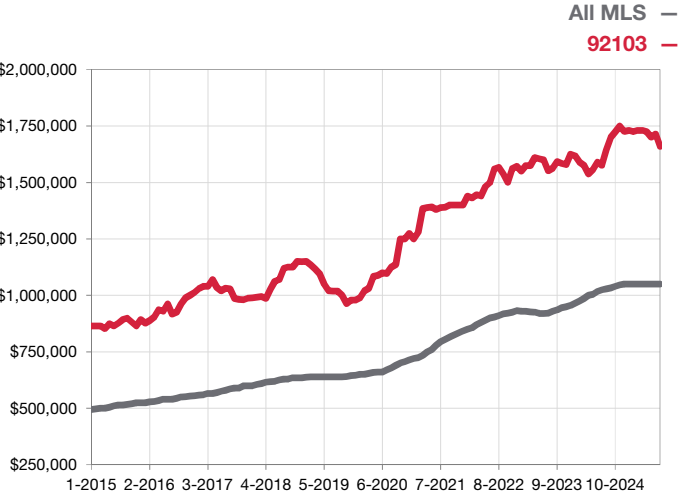
Detached	August			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	14	14	0.0%	166	171	+ 3.0%
Pending Sales	14	19	+ 35.7%	85	112	+ 31.8%
Closed Sales	11	10	- 9.1%	75	105	+ 40.0%
Median Sales Price*	\$2,025,000	\$1,570,000	- 22.5%	\$1,725,000	\$1,610,000	- 6.7%
Percent of Original List Price Received*	98.6%	95.4%	- 3.2%	97.3%	95.0%	- 2.4%
Days on Market Until Sale	18	76	+ 322.2%	26	40	+ 53.8%
Inventory of Homes for Sale	42	31	- 26.2%	--	--	--
Months Supply of Inventory	4.4	2.4	- 45.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	August			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	41	23	- 43.9%	263	269	+ 2.3%
Pending Sales	15	23	+ 53.3%	140	158	+ 12.9%
Closed Sales	23	14	- 39.1%	143	148	+ 3.5%
Median Sales Price*	\$739,000	\$997,500	+ 35.0%	\$785,000	\$810,000	+ 3.2%
Percent of Original List Price Received*	96.3%	96.2%	- 0.1%	98.3%	97.1%	- 1.2%
Days on Market Until Sale	38	34	- 10.5%	26	40	+ 53.8%
Inventory of Homes for Sale	63	53	- 15.9%	--	--	--
Months Supply of Inventory	3.9	2.8	- 28.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

