

92091

Rancho Santa Fe

| Detached                                 | August |      |          | Year to Date |             |          |
|------------------------------------------|--------|------|----------|--------------|-------------|----------|
| Key Metrics                              | 2025   | 2026 | % Change | Thru 8-2025  | Thru 8-2026 | % Change |
| New Listings                             | 1      | 2    | + 100.0% | 26           | 23          | - 11.5%  |
| Pending Sales                            | 1      | 0    | - 100.0% | 15           | 15          | 0.0%     |
| Closed Sales                             | 0      | 0    | 0.0%     | 15           | 16          | + 6.7%   |
| Median Sales Price*                      | —      | —    | —        | \$3,100,000  | \$3,645,000 | + 17.6%  |
| Percent of Original List Price Received* | —      | —    | —        | 94.2%        | 92.5%       | - 1.8%   |
| Days on Market Until Sale                | —      | —    | —        | 68           | 40          | - 41.2%  |
| Inventory of Homes for Sale              | 11     | 8    | - 27.3%  | —            | —           | —        |
| Months Supply of Inventory               | 5.0    | 3.8  | - 24.0%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached                                 | August      |             |          | Year to Date |             |          |
|------------------------------------------|-------------|-------------|----------|--------------|-------------|----------|
| Key Metrics                              | 2025        | 2026        | % Change | Thru 8-2025  | Thru 8-2026 | % Change |
| New Listings                             | 4           | 1           | - 75.0%  | 23           | 20          | - 13.0%  |
| Pending Sales                            | 2           | 2           | 0.0%     | 7            | 14          | + 100.0% |
| Closed Sales                             | 3           | 1           | - 66.7%  | 7            | 14          | + 100.0% |
| Median Sales Price*                      | \$1,450,000 | \$1,620,000 | + 11.7%  | \$1,450,000  | \$1,773,428 | + 22.3%  |
| Percent of Original List Price Received* | 98.7%       | 95.9%       | - 2.8%   | 92.7%        | 97.4%       | + 5.1%   |
| Days on Market Until Sale                | 30          | 108         | + 260.0% | 24           | 44          | + 83.3%  |
| Inventory of Homes for Sale              | 8           | 3           | - 62.5%  | —            | —           | —        |
| Months Supply of Inventory               | 5.1         | 1.4         | - 72.5%  | —            | —           | —        |

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