

Local Market Update for March 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92091

Rancho Santa Fe

Detached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	6	3	- 50.0%	14	8	- 42.9%
Pending Sales	4	4	0.0%	10	6	- 40.0%
Closed Sales	3	1	- 66.7%	7	3	- 57.1%
Median Sales Price*	\$1,929,331	\$3,232,500	+ 67.5%	\$2,650,000	\$3,232,500	+ 22.0%
Percent of Original List Price Received*	97.1%	94.4%	- 2.8%	91.4%	96.8%	+ 5.9%
Days on Market Until Sale	170	9	- 94.7%	104	15	- 85.6%
Inventory of Homes for Sale	11	6	- 45.5%	—	—	—
Months Supply of Inventory	5.1	3.4	- 33.3%	—	—	—

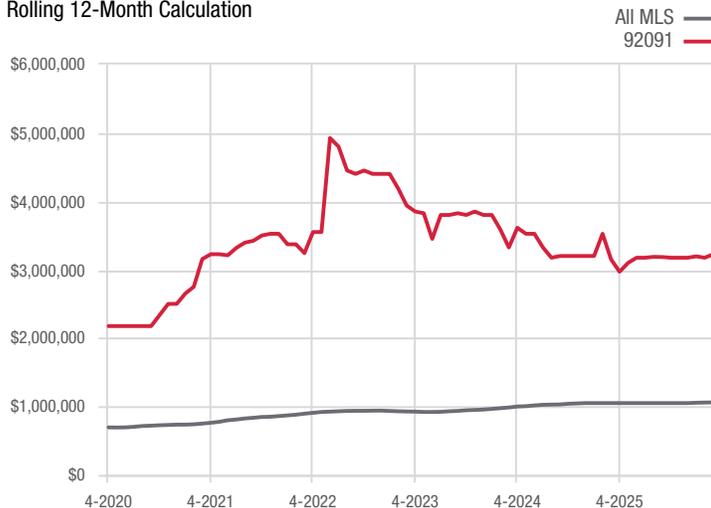
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	3	3	0.0%	7	7	0.0%
Pending Sales	0	1	—	2	5	+ 150.0%
Closed Sales	2	3	+ 50.0%	3	6	+ 100.0%
Median Sales Price*	\$1,750,000	\$2,010,000	+ 14.9%	\$1,500,000	\$1,954,500	+ 30.3%
Percent of Original List Price Received*	81.2%	97.3%	+ 19.8%	86.5%	97.6%	+ 12.8%
Days on Market Until Sale	26	30	+ 15.4%	21	35	+ 66.7%
Inventory of Homes for Sale	5	3	- 40.0%	—	—	—
Months Supply of Inventory	2.4	1.5	- 37.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

