

Local Market Update for July 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92091

Rancho Santa Fe

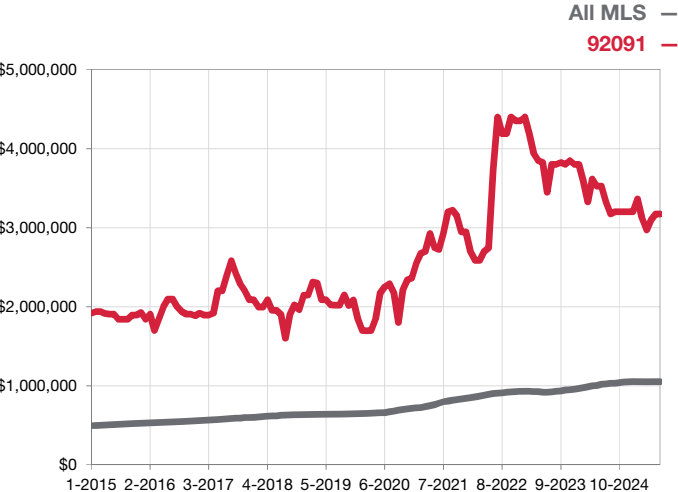
Detached	July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	4	1	- 75.0%	27	26	- 3.7%
Pending Sales	1	2	+ 100.0%	14	15	+ 7.1%
Closed Sales	2	2	0.0%	16	16	0.0%
Median Sales Price*	\$3,678,500	\$3,270,000	- 11.1%	\$3,362,500	\$3,137,500	- 6.7%
Percent of Original List Price Received*	91.2%	95.8%	+ 5.0%	94.7%	94.6%	- 0.1%
Days on Market Until Sale	68	46	- 32.4%	52	64	+ 23.1%
Inventory of Homes for Sale	12	10	- 16.7%	--	--	--
Months Supply of Inventory	6.0	4.2	- 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	3	1	- 66.7%	18	19	+ 5.6%
Pending Sales	2	1	- 50.0%	17	6	- 64.7%
Closed Sales	2	0	- 100.0%	16	5	- 68.8%
Median Sales Price*	\$1,800,000	\$0	- 100.0%	\$1,567,500	\$1,500,000	- 4.3%
Percent of Original List Price Received*	95.9%	0.0%	- 100.0%	96.1%	90.4%	- 5.9%
Days on Market Until Sale	34	0	- 100.0%	33	16	- 51.5%
Inventory of Homes for Sale	3	8	+ 166.7%	--	--	--
Months Supply of Inventory	1.1	4.5	+ 309.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

