

Local Market Update for September 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92091

Rancho Santa Fe

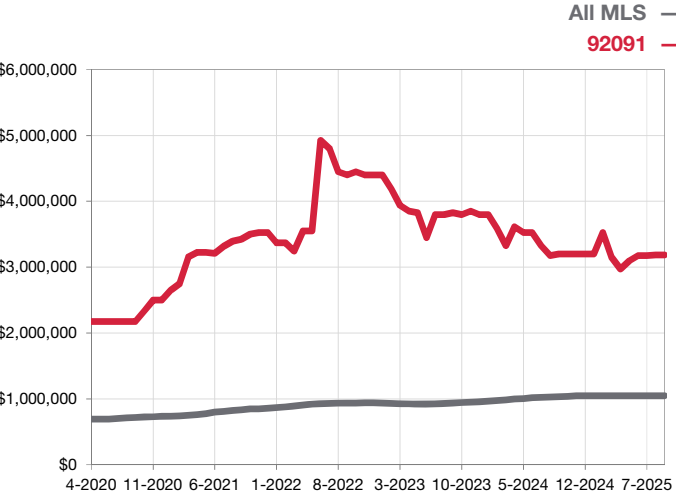
Detached	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	2	2	0.0%	28	29	+ 3.6%
Pending Sales	3	1	- 66.7%	19	17	- 10.5%
Closed Sales	3	1	- 66.7%	20	17	- 15.0%
Median Sales Price*	\$5,050,000	\$3,195,000	- 36.7%	\$3,362,500	\$3,175,000	- 5.6%
Percent of Original List Price Received*	91.0%	80.0%	- 12.1%	94.3%	93.5%	- 0.8%
Days on Market Until Sale	60	85	+ 41.7%	52	65	+ 25.0%
Inventory of Homes for Sale	9	9	0.0%	--	--	--
Months Supply of Inventory	4.3	4.3	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	3	3	0.0%	18	26	+ 44.4%
Pending Sales	1	2	+ 100.0%	21	9	- 57.1%
Closed Sales	1	1	0.0%	20	8	- 60.0%
Median Sales Price*	\$1,945,000	\$1,599,000	- 17.8%	\$1,612,500	\$1,475,000	- 8.5%
Percent of Original List Price Received*	90.5%	100.0%	+ 10.5%	95.1%	93.6%	- 1.6%
Days on Market Until Sale	67	1	- 98.5%	39	21	- 46.2%
Inventory of Homes for Sale	2	8	+ 300.0%	--	--	--
Months Supply of Inventory	0.9	4.8	+ 433.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

