

# Local Market Update for May 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92091

Rancho Santa Fe

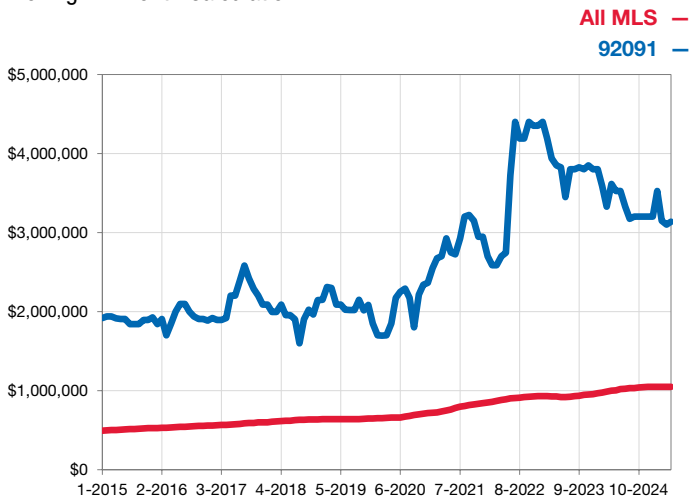
Detached	May			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	4	8	+ 100.0%	20	25	+ 25.0%
Pending Sales	2	0	- 100.0%	11	14	+ 27.3%
Closed Sales	2	1	- 50.0%	13	14	+ 7.7%
Median Sales Price*	\$3,137,500	\$3,175,000	+ 1.2%	\$3,525,000	\$3,137,500	- 11.0%
Percent of Original List Price Received*	93.8%	97.1%	+ 3.5%	95.6%	94.7%	- 0.9%
Days on Market Until Sale	13	43	+ 230.8%	51	62	+ 21.6%
Inventory of Homes for Sale	9	15	+ 66.7%	--	--	--
Months Supply of Inventory	3.7	6.3	+ 70.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	May			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
New Listings	5	1	- 80.0%	14	13	- 7.1%
Pending Sales	2	1	- 50.0%	11	4	- 63.6%
Closed Sales	2	1	- 50.0%	11	5	- 54.5%
Median Sales Price*	\$1,822,500	\$1,225,000	- 32.8%	\$1,500,000	\$1,500,000	0.0%
Percent of Original List Price Received*	91.2%	93.5%	+ 2.5%	96.4%	90.4%	- 6.2%
Days on Market Until Sale	35	15	- 57.1%	35	16	- 54.3%
Inventory of Homes for Sale	6	8	+ 33.3%	--	--	--
Months Supply of Inventory	2.5	4.0	+ 60.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

