

# Local Market Update for November 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92091

Rancho Santa Fe

### Single Family

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	0	3	--	39	40	+ 2.6%
Pending Sales	2	2	0.0%	29	22	- 24.1%
Closed Sales	1	0	- 100.0%	27	22	- 18.5%
Median Sales Price*	\$5,600,000	\$0	- 100.0%	\$3,850,000	\$3,362,500	- 12.7%
Percent of Original List Price Received*	95.0%	0.0%	- 100.0%	93.7%	94.5%	+ 0.9%
Days on Market Until Sale	94	0	- 100.0%	53	49	- 7.5%
Inventory of Homes for Sale	8	11	+ 37.5%	--	--	--
Months Supply of Inventory	2.8	5.5	+ 96.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

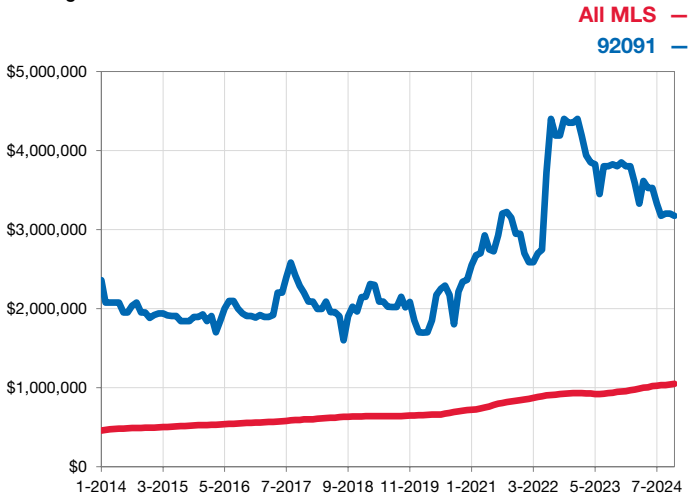
### Townhouse-Condo

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
New Listings	1	3	+ 200.0%	28	27	- 3.6%
Pending Sales	1	4	+ 300.0%	23	26	+ 13.0%
Closed Sales	1	2	+ 100.0%	22	25	+ 13.6%
Median Sales Price*	\$1,610,000	\$1,949,500	+ 21.1%	\$1,460,000	\$1,610,000	+ 10.3%
Percent of Original List Price Received*	100.9%	97.9%	- 3.0%	95.6%	95.3%	- 0.3%
Days on Market Until Sale	5	37	+ 640.0%	33	36	+ 9.1%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

