

Local Market Update for January 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92091

Rancho Santa Fe

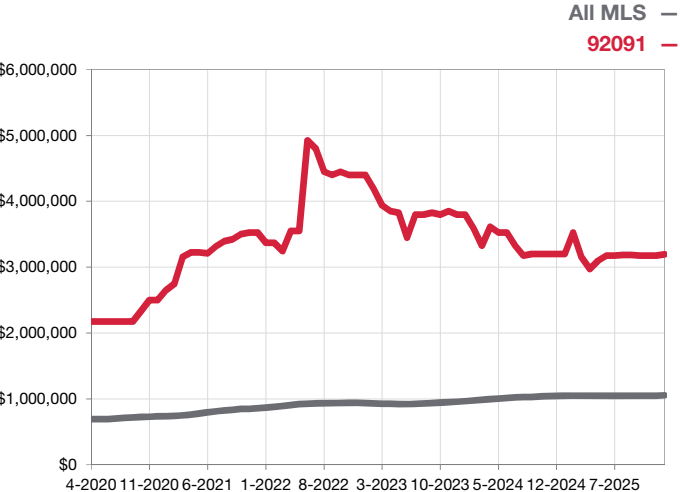
Detached	January			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	5	4	- 20.0%	5	4	- 20.0%
Pending Sales	2	1	- 50.0%	2	1	- 50.0%
Closed Sales	3	1	- 66.7%	3	1	- 66.7%
Median Sales Price*	\$2,650,000	\$6,050,000	+ 128.3%	\$2,650,000	\$6,050,000	+ 128.3%
Percent of Original List Price Received*	84.0%	96.1%	+ 14.4%	84.0%	96.1%	+ 14.4%
Days on Market Until Sale	74	36	- 51.4%	74	36	- 51.4%
Inventory of Homes for Sale	12	9	- 25.0%	--	--	--
Months Supply of Inventory	6.0	4.3	- 28.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	January			Year to Date		
Key Metrics	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	1	2	+ 100.0%	1	2	+ 100.0%
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Median Sales Price*	\$1,410,000	\$1,899,000	+ 34.7%	\$1,410,000	\$1,899,000	+ 34.7%
Percent of Original List Price Received*	97.2%	98.0%	+ 0.8%	97.2%	98.0%	+ 0.8%
Days on Market Until Sale	12	39	+ 225.0%	12	39	+ 225.0%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.5	1.0	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

