

Local Market Update for May 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92091

Rancho Santa Fe

Detached	May			Year to Date		
	2025	2026	% Change	Thru 5-2025	Thru 5-2026	% Change
Key Metrics						
New Listings	9	3	- 66.7%	23	14	- 39.1%
Pending Sales	0	0	0.0%	12	8	- 33.3%
Closed Sales	1	1	0.0%	12	9	- 25.0%
Median Sales Price*	\$3,175,000	\$2,400,000	- 24.4%	\$2,970,000	\$2,640,000	- 11.1%
Percent of Original List Price Received*	97.1%	102.1%	+ 5.1%	94.1%	94.1%	0.0%
Days on Market Until Sale	43	4	- 90.7%	72	36	- 50.0%
Inventory of Homes for Sale	16	9	- 43.8%	—	—	—
Months Supply of Inventory	7.3	5.4	- 26.0%	—	—	—

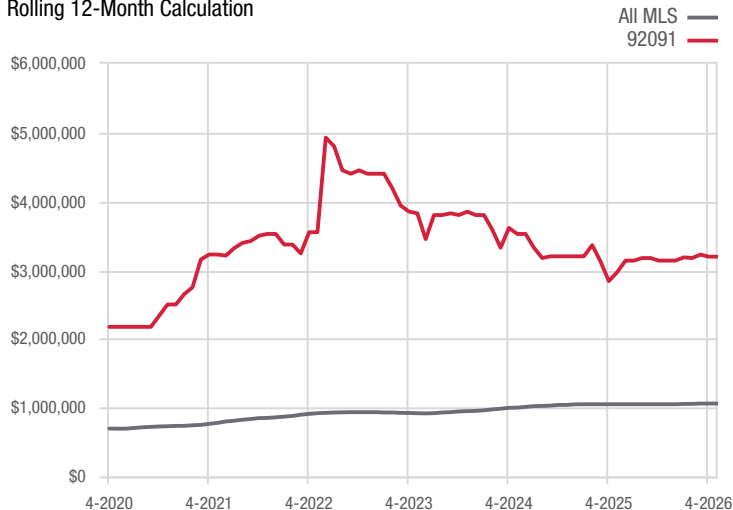
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	May			Year to Date		
	2025	2026	% Change	Thru 5-2025	Thru 5-2026	% Change
Key Metrics						
New Listings	2	4	+ 100.0%	15	15	0.0%
Pending Sales	2	3	+ 50.0%	4	9	+ 125.0%
Closed Sales	1	2	+ 100.0%	4	9	+ 125.0%
Median Sales Price*	\$1,225,000	\$1,650,000	+ 34.7%	\$1,455,000	\$1,746,855	+ 20.1%
Percent of Original List Price Received*	93.5%	96.4%	+ 3.1%	88.3%	96.7%	+ 9.5%
Days on Market Until Sale	15	53	+ 253.3%	20	44	+ 120.0%
Inventory of Homes for Sale	10	7	- 30.0%	—	—	—
Months Supply of Inventory	5.0	3.2	- 36.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

