

Local Market Update for January 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92091

Rancho Santa Fe

Detached		January			Year to Date		
Key Metrics		2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings		5	4	- 20.0%	5	4	- 20.0%
Pending Sales		2	1	- 50.0%	2	1	- 50.0%
Closed Sales		3	1	- 66.7%	3	1	- 66.7%
Median Sales Price*		\$2,650,000	\$6,050,000	+ 128.3%	\$2,650,000	\$6,050,000	+ 128.3%
Percent of Original List Price Received*		84.0%	96.1%	+ 14.4%	84.0%	96.1%	+ 14.4%
Days on Market Until Sale		74	36	- 51.4%	74	36	- 51.4%
Inventory of Homes for Sale		12	9	- 25.0%	--	--	--
Months Supply of Inventory		6.0	4.3	- 28.3%	--	--	--

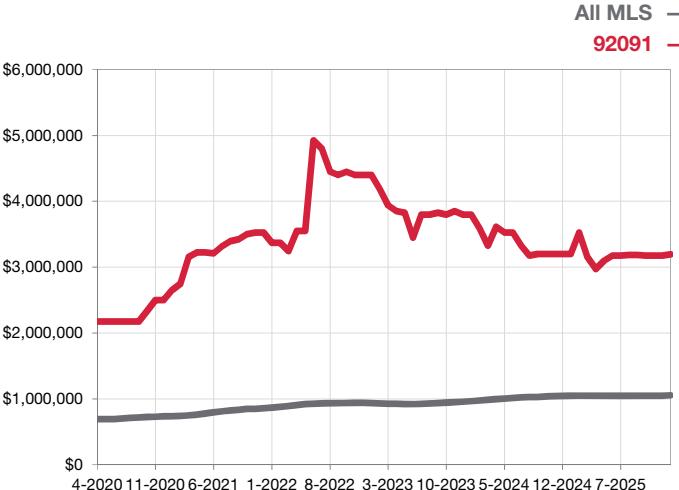
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached		January			Year to Date		
Key Metrics		2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings		1	2	+ 100.0%	1	2	+ 100.0%
Pending Sales		1	2	+ 100.0%	1	2	+ 100.0%
Closed Sales		1	3	+ 200.0%	1	3	+ 200.0%
Median Sales Price*		\$1,410,000	\$1,899,000	+ 34.7%	\$1,410,000	\$1,899,000	+ 34.7%
Percent of Original List Price Received*		97.2%	98.0%	+ 0.8%	97.2%	98.0%	+ 0.8%
Days on Market Until Sale		12	39	+ 225.0%	12	39	+ 225.0%
Inventory of Homes for Sale		1	2	+ 100.0%	--	--	--
Months Supply of Inventory		0.5	1.0	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

