Local Market Update for June 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92084

Vista East

Single Family	June			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change	
New Listings	41	35	- 14.6%	169	179	+ 5.9%	
Pending Sales	27	21	- 22.2%	121	122	+ 0.8%	
Closed Sales	18	14	- 22.2%	110	120	+ 9.1%	
Median Sales Price*	\$909,000	\$938,000	+ 3.2%	\$864,625	\$950,000	+ 9.9%	
Percent of Original List Price Received*	101.8%	100.8%	- 1.0%	97.9%	99.4%	+ 1.5%	
Days on Market Until Sale	39	40	+ 2.6%	41	37	- 9.8%	
Inventory of Homes for Sale	42	53	+ 26.2%				
Months Supply of Inventory	2.0	2.5	+ 25.0%				

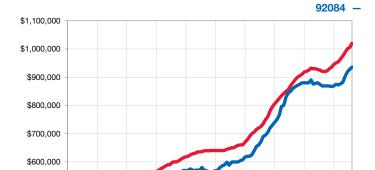
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change	
New Listings	4	5	+ 25.0%	22	33	+ 50.0%	
Pending Sales	6	3	- 50.0%	20	26	+ 30.0%	
Closed Sales	3	2	- 33.3%	19	26	+ 36.8%	
Median Sales Price*	\$510,500	\$557,500	+ 9.2%	\$579,000	\$620,000	+ 7.1%	
Percent of Original List Price Received*	99.2%	96.7%	- 2.5%	99.2%	100.1%	+ 0.9%	
Days on Market Until Sale	20	46	+ 130.0%	41	34	- 17.1%	
Inventory of Homes for Sale	5	8	+ 60.0%				
Months Supply of Inventory	1.5	2.1	+ 40.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All MLS -

Median Sales Price – Single Family Rolling 12-Month Calculation



1-2014 2-2015 3-2016 4-2017 5-2018 6-2019 7-2020 8-2021 9-2022 10-2023

Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation





\$500,000