### **Local Market Update for June 2025**

A Research Tool Provided by the Greater San Diego Association of REALTORS®

# 92083

#### Vista West

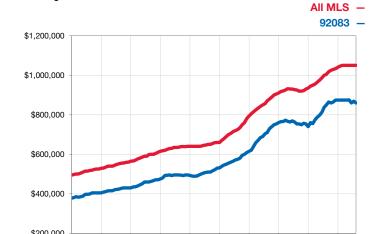
| Detached                                 | June      |           |                | Year to Date |             |                |  |
|--|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics                              | 2024      | 2025      | Percent Change | Thru 6-2024  | Thru 6-2025 | Percent Change |  |
| New Listings                             | 14        | 8         | - 42.9%        | 94           | 62          | - 34.0%        |  |
| Pending Sales                            | 7         | 5         | - 28.6%        | 81           | 41          | - 49.4%        |  |
| Closed Sales                             | 15        | 7         | - 53.3%        | 78           | 47          | - 39.7%        |  |
| Median Sales Price*                      | \$895,000 | \$837,000 | - 6.5%         | \$897,085    | \$880,000   | - 1.9%         |  |
| Percent of Original List Price Received* | 98.3%     | 102.8%    | + 4.6%         | 99.2%        | 99.5%       | + 0.3%         |  |
| Days on Market Until Sale                | 34        | 23        | - 32.4%        | 35           | 36          | + 2.9%         |  |
| Inventory of Homes for Sale              | 17        | 21        | + 23.5%        |              |             |                |  |
| Months Supply of Inventory               | 1.4       | 2.8       | + 100.0%       |              |             |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached                                 | June      |           |                | Year to Date |             |                |  |
|--|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics                              | 2024      | 2025      | Percent Change | Thru 6-2024  | Thru 6-2025 | Percent Change |  |
| New Listings                             | 6         | 8         | + 33.3%        | 38           | 39          | + 2.6%         |  |
| Pending Sales                            | 6         | 4         | - 33.3%        | 33           | 19          | - 42.4%        |  |
| Closed Sales                             | 4         | 3         | - 25.0%        | 31           | 17          | - 45.2%        |  |
| Median Sales Price*                      | \$584,250 | \$569,000 | - 2.6%         | \$575,000    | \$550,000   | - 4.3%         |  |
| Percent of Original List Price Received* | 100.8%    | 97.6%     | - 3.2%         | 99.8%        | 96.3%       | - 3.5%         |  |
| Days on Market Until Sale                | 33        | 28        | - 15.2%        | 28           | 85          | + 203.6%       |  |
| Inventory of Homes for Sale              | 8         | 15        | + 87.5%        |              |             |                |  |
| Months Supply of Inventory               | 1.7       | 4.6       | + 170.6%       |              |             |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Median Sales Price – Single Family**Rolling 12-Month Calculation



1-2015 2-2016 3-2017 4-2018 5-2019 6-2020 7-2021 8-2022 9-2023 10-2024

#### Median Sales Price – Townhouse-Condo

