Local Market Update for April 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92081

Vista South

Detached	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	24	26	+ 8.3%	70	90	+ 28.6%	
Pending Sales	15	21	+ 40.0%	60	65	+ 8.3%	
Closed Sales	12	22	+ 83.3%	55	55	0.0%	
Median Sales Price*	\$870,500	\$1,007,200	+ 15.7%	\$985,000	\$990,000	+ 0.5%	
Percent of Original List Price Received*	101.3%	99.9%	- 1.4%	100.2%	98.9%	- 1.3%	
Days on Market Until Sale	30	28	- 6.7%	26	29	+ 11.5%	
Inventory of Homes for Sale	21	32	+ 52.4%				
Months Supply of Inventory	1.4	2.0	+ 42.9%				

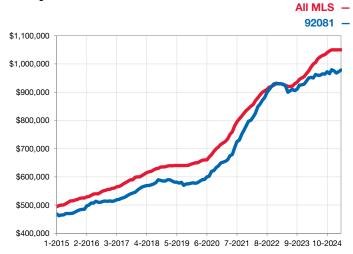
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change	
New Listings	11	9	- 18.2%	38	40	+ 5.3%	
Pending Sales	8	8	0.0%	27	26	- 3.7%	
Closed Sales	9	7	- 22.2%	27	30	+ 11.1%	
Median Sales Price*	\$735,000	\$710,000	- 3.4%	\$660,220	\$750,995	+ 13.7%	
Percent of Original List Price Received*	103.9%	99.4%	- 4.3%	102.0%	99.6%	- 2.4%	
Days on Market Until Sale	17	18	+ 5.9%	33	31	- 6.1%	
Inventory of Homes for Sale	11	18	+ 63.6%				
Months Supply of Inventory	1.8	2.5	+ 38.9%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

