

Local Market Update for June 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

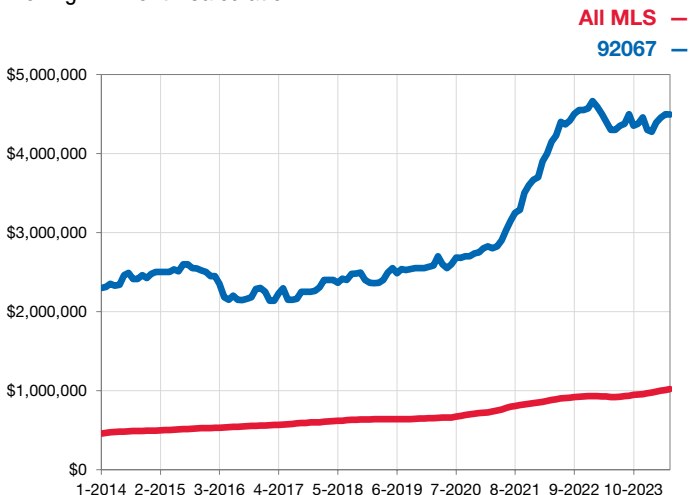
Single Family	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
Key Metrics						
New Listings	28	37	+ 32.1%	162	177	+ 9.3%
Pending Sales	13	13	0.0%	87	84	- 3.4%
Closed Sales	10	13	+ 30.0%	87	78	- 10.3%
Median Sales Price*	\$4,850,000	\$5,020,000	+ 3.5%	\$4,350,000	\$4,466,500	+ 2.7%
Percent of Original List Price Received*	91.0%	88.9%	- 2.3%	93.1%	93.7%	+ 0.6%
Days on Market Until Sale	72	157	+ 118.1%	66	72	+ 9.1%
Inventory of Homes for Sale	82	90	+ 9.8%	--	--	--
Months Supply of Inventory	6.3	7.2	+ 14.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
Key Metrics						
New Listings	0	0	--	4	2	- 50.0%
Pending Sales	0	0	--	4	2	- 50.0%
Closed Sales	2	0	- 100.0%	4	3	- 25.0%
Median Sales Price*	\$1,950,000	\$0	- 100.0%	\$2,292,500	\$2,550,000	+ 11.2%
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	100.2%	97.5%	- 2.7%
Days on Market Until Sale	23	0	- 100.0%	28	19	- 32.1%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.7	0.0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

