

Local Market Update for April 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Detached	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
New Listings	50	29	- 42.0%	146	96	- 34.2%
Pending Sales	14	10	- 28.6%	50	43	- 14.0%
Closed Sales	11	15	+ 36.4%	48	43	- 10.4%
Median Sales Price*	\$5,130,000	\$4,575,000	- 10.8%	\$5,130,000	\$4,575,000	- 10.8%
Percent of Original List Price Received*	94.8%	96.4%	+ 1.7%	91.8%	92.8%	+ 1.1%
Days on Market Until Sale	98	41	- 58.2%	84	69	- 17.9%
Inventory of Homes for Sale	115	82	- 28.7%	—	—	—
Months Supply of Inventory	9.4	5.9	- 37.2%	—	—	—

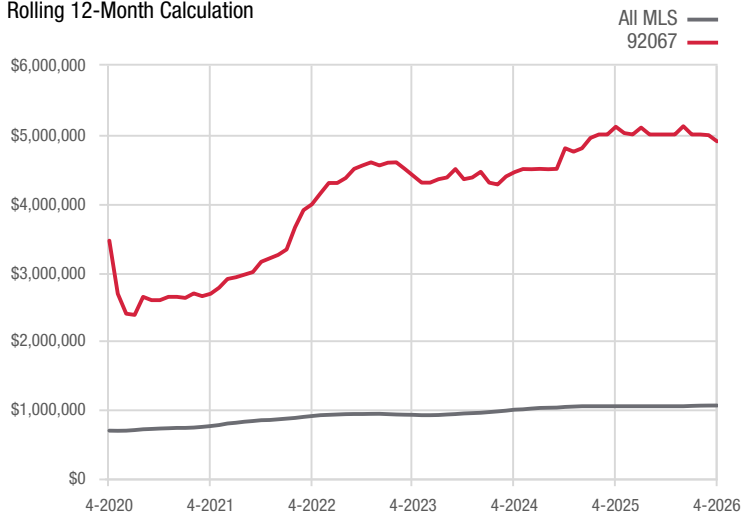
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
New Listings	1	1	0.0%	5	3	- 40.0%
Pending Sales	2	1	- 50.0%	2	3	+ 50.0%
Closed Sales	2	1	- 50.0%	2	3	+ 50.0%
Median Sales Price*	\$2,112,500	\$2,495,000	+ 18.1%	\$2,112,500	\$2,495,000	+ 18.1%
Percent of Original List Price Received*	94.3%	100.0%	+ 6.0%	94.3%	93.5%	- 0.8%
Days on Market Until Sale	32	3	- 90.6%	32	41	+ 28.1%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	2.3	3.0	+ 30.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

