

Local Market Update for May 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Detached	May			Year to Date		
	2025	2026	% Change	Thru 5-2025	Thru 5-2026	% Change
Key Metrics						
New Listings	33	30	- 9.1%	171	130	- 24.0%
Pending Sales	17	12	- 29.4%	66	56	- 15.2%
Closed Sales	18	10	- 44.4%	66	53	- 19.7%
Median Sales Price*	\$4,600,000	\$4,362,500	- 5.2%	\$5,000,000	\$4,550,000	- 9.0%
Percent of Original List Price Received*	97.9%	94.7%	- 3.3%	93.5%	93.2%	- 0.3%
Days on Market Until Sale	53	16	- 69.8%	75	59	- 21.3%
Inventory of Homes for Sale	105	88	- 16.2%	—	—	—
Months Supply of Inventory	8.7	6.6	- 24.1%	—	—	—

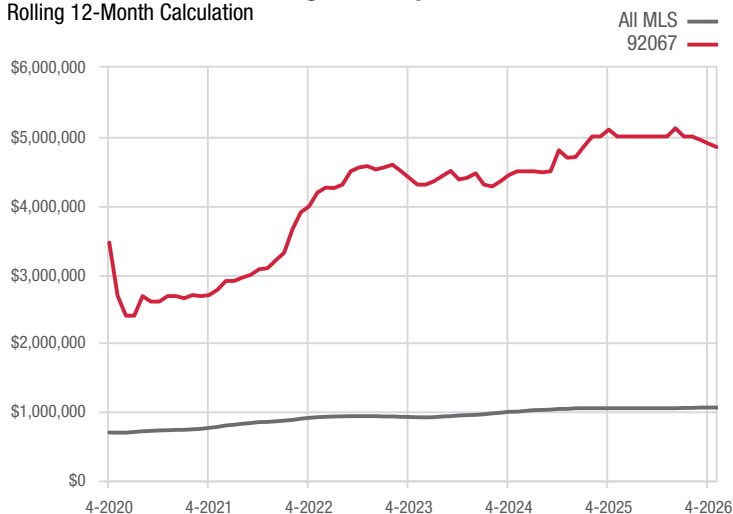
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	May			Year to Date		
	2025	2026	% Change	Thru 5-2025	Thru 5-2026	% Change
Key Metrics						
New Listings	1	1	0.0%	6	6	0.0%
Pending Sales	0	0	0.0%	2	4	+ 100.0%
Closed Sales	0	1	—	2	4	+ 100.0%
Median Sales Price*	—	\$4,450,000	—	\$2,112,500	\$3,065,000	+ 45.1%
Percent of Original List Price Received*	—	87.3%	—	94.3%	92.0%	- 2.4%
Days on Market Until Sale	—	148	—	32	68	+ 112.5%
Inventory of Homes for Sale	3	6	+ 100.0%	—	—	—
Months Supply of Inventory	2.3	4.8	+ 108.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

