

# Local Market Update for March 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92067

Rancho Santa Fe

Detached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
<b>Key Metrics</b>						
New Listings	23	20	- 13.0%	95	63	- 33.7%
Pending Sales	9	14	+ 55.6%	36	33	- 8.3%
Closed Sales	11	8	- 27.3%	37	28	- 24.3%
Median Sales Price*	\$5,150,000	<b>\$3,800,000</b>	- 26.2%	\$5,070,000	<b>\$4,437,500</b>	- 12.5%
Percent of Original List Price Received*	89.9%	<b>92.2%</b>	+ 2.6%	90.9%	<b>90.9%</b>	0.0%
Days on Market Until Sale	76	<b>78</b>	+ 2.6%	79	<b>84</b>	+ 6.3%
Inventory of Homes for Sale	96	<b>66</b>	- 31.3%	—	—	—
Months Supply of Inventory	7.4	<b>4.7</b>	- 36.5%	—	—	—

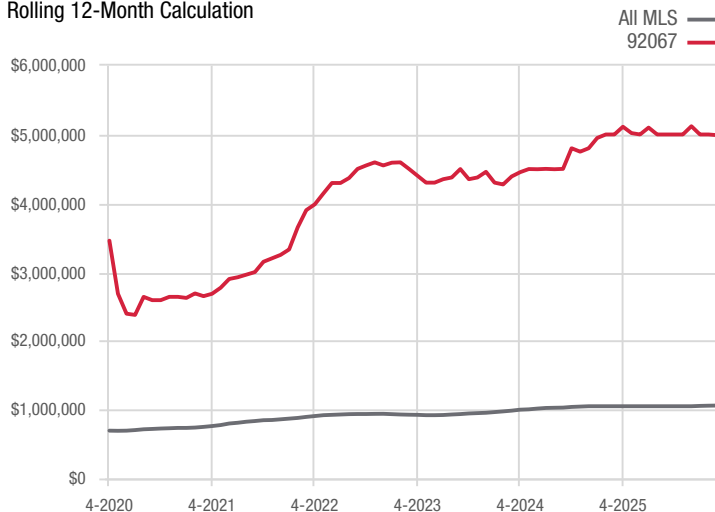
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
<b>Key Metrics</b>						
New Listings	3	0	- 100.0%	4	2	- 50.0%
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	1	—	0	2	—
Median Sales Price*	—	<b>\$3,635,000</b>	—	—	<b>\$2,617,500</b>	—
Percent of Original List Price Received*	—	<b>91.7%</b>	—	—	<b>90.3%</b>	—
Days on Market Until Sale	—	<b>118</b>	—	—	<b>60</b>	—
Inventory of Homes for Sale	4	4	0.0%	—	—	—
Months Supply of Inventory	4.0	<b>3.2</b>	- 20.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

