

Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Ramona

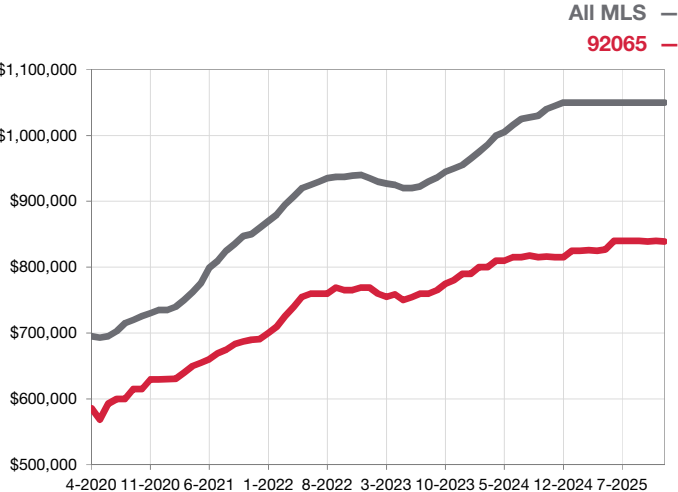
Detached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	12	20	+ 66.7%	444	543	+ 22.3%
Pending Sales	27	21	- 22.2%	309	338	+ 9.4%
Closed Sales	26	19	- 26.9%	315	332	+ 5.4%
Median Sales Price*	\$839,500	\$796,483	- 5.1%	\$815,000	\$839,000	+ 2.9%
Percent of Original List Price Received*	97.9%	99.6%	+ 1.7%	99.1%	97.6%	- 1.5%
Days on Market Until Sale	37	42	+ 13.5%	33	42	+ 27.3%
Inventory of Homes for Sale	54	64	+ 18.5%	--	--	--
Months Supply of Inventory	2.1	2.3	+ 9.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	1	1	0.0%	51	64	+ 25.5%
Pending Sales	2	2	0.0%	32	37	+ 15.6%
Closed Sales	2	2	0.0%	35	35	0.0%
Median Sales Price*	\$497,500	\$320,000	- 35.7%	\$490,000	\$487,500	- 0.5%
Percent of Original List Price Received*	93.5%	82.2%	- 12.1%	97.4%	97.7%	+ 0.3%
Days on Market Until Sale	101	134	+ 32.7%	41	57	+ 39.0%
Inventory of Homes for Sale	9	9	0.0%	--	--	--
Months Supply of Inventory	3.4	2.7	- 20.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

