

Local Market Update for September 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92065

Ramona

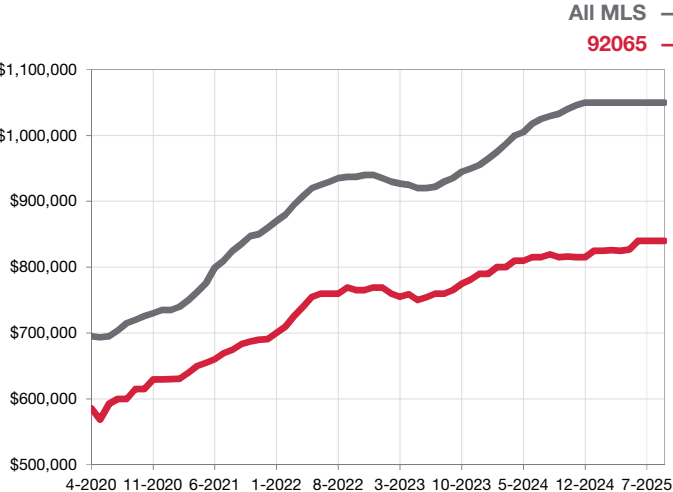
Detached	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	39	39	0.0%	307	449	+ 46.3%
Pending Sales	18	30	+ 66.7%	235	273	+ 16.2%
Closed Sales	29	36	+ 24.1%	245	256	+ 4.5%
Median Sales Price*	\$789,000	\$827,900	+ 4.9%	\$815,000	\$842,500	+ 3.4%
Percent of Original List Price Received*	96.7%	96.9%	+ 0.2%	99.3%	97.5%	- 1.8%
Days on Market Until Sale	32	40	+ 25.0%	30	43	+ 43.3%
Inventory of Homes for Sale	85	85	0.0%	--	--	--
Months Supply of Inventory	3.4	2.9	- 14.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	1	4	+ 300.0%	40	60	+ 50.0%
Pending Sales	3	5	+ 66.7%	28	33	+ 17.9%
Closed Sales	3	5	+ 66.7%	29	29	0.0%
Median Sales Price*	\$276,000	\$485,000	+ 75.7%	\$490,000	\$500,000	+ 2.0%
Percent of Original List Price Received*	100.3%	100.0%	- 0.3%	97.3%	98.5%	+ 1.2%
Days on Market Until Sale	35	24	- 31.4%	39	54	+ 38.5%
Inventory of Homes for Sale	9	15	+ 66.7%	--	--	--
Months Supply of Inventory	2.9	4.5	+ 55.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

