

Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92065

Ramona

Single Family

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	30	55	+ 83.3%	94	140	+ 48.9%
Pending Sales	25	31	+ 24.0%	79	75	- 5.1%
Closed Sales	25	25	0.0%	77	65	- 15.6%
Median Sales Price*	\$822,000	\$840,000	+ 2.2%	\$800,000	\$840,000	+ 5.0%
Percent of Original List Price Received*	99.9%	97.3%	- 2.6%	99.5%	97.3%	- 2.2%
Days on Market Until Sale	38	40	+ 5.3%	38	47	+ 23.7%
Inventory of Homes for Sale	36	85	+ 136.1%	--	--	--
Months Supply of Inventory	1.4	3.3	+ 135.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

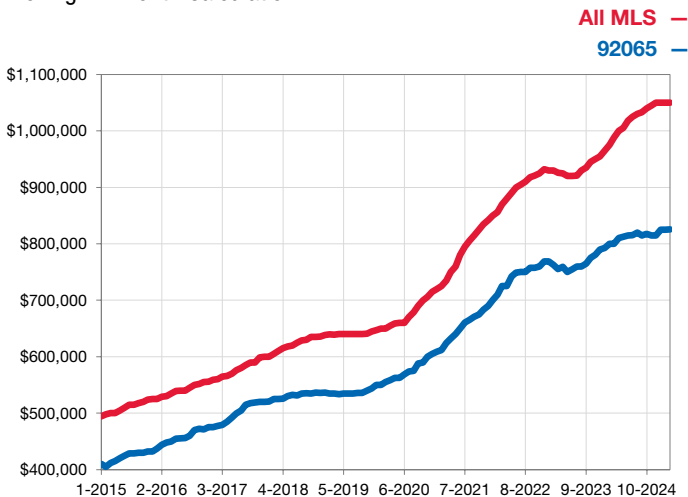
Townhouse-Condo

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
New Listings	4	4	0.0%	16	19	+ 18.8%
Pending Sales	3	7	+ 133.3%	6	14	+ 133.3%
Closed Sales	3	4	+ 33.3%	8	9	+ 12.5%
Median Sales Price*	\$500,000	\$548,500	+ 9.7%	\$488,250	\$535,000	+ 9.6%
Percent of Original List Price Received*	96.3%	99.9%	+ 3.7%	97.3%	98.4%	+ 1.1%
Days on Market Until Sale	54	128	+ 137.0%	51	104	+ 103.9%
Inventory of Homes for Sale	9	9	0.0%	--	--	--
Months Supply of Inventory	3.6	2.7	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

