

# Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92065

Ramona

Detached		December			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings		12	20	+ 66.7%	444	543	+ 22.3%
Pending Sales		27	21	- 22.2%	309	338	+ 9.4%
Closed Sales		26	19	- 26.9%	315	332	+ 5.4%
Median Sales Price*		\$839,500	<b>\$796,483</b>	- 5.1%	\$815,000	<b>\$839,000</b>	+ 2.9%
Percent of Original List Price Received*		97.9%	<b>99.6%</b>	+ 1.7%	99.1%	<b>97.6%</b>	- 1.5%
Days on Market Until Sale		37	<b>42</b>	+ 13.5%	33	<b>42</b>	+ 27.3%
Inventory of Homes for Sale		54	<b>64</b>	+ 18.5%	--	--	--
Months Supply of Inventory		2.1	<b>2.3</b>	+ 9.5%	--	--	--

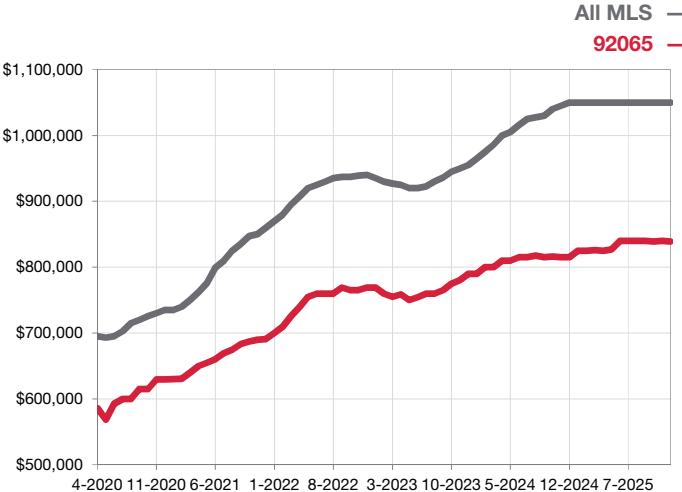
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached		December			Year to Date		
Key Metrics		2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings		1	1	0.0%	51	<b>64</b>	+ 25.5%
Pending Sales		2	2	0.0%	32	<b>37</b>	+ 15.6%
Closed Sales		2	2	0.0%	35	<b>35</b>	0.0%
Median Sales Price*		\$497,500	<b>\$320,000</b>	- 35.7%	\$490,000	<b>\$487,500</b>	- 0.5%
Percent of Original List Price Received*		93.5%	<b>82.2%</b>	- 12.1%	97.4%	<b>97.7%</b>	+ 0.3%
Days on Market Until Sale		101	<b>134</b>	+ 32.7%	41	<b>57</b>	+ 39.0%
Inventory of Homes for Sale		9	<b>9</b>	0.0%	--	--	--
Months Supply of Inventory		3.4	<b>2.7</b>	- 20.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

