

Local Market Update for July 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92065

Ramona

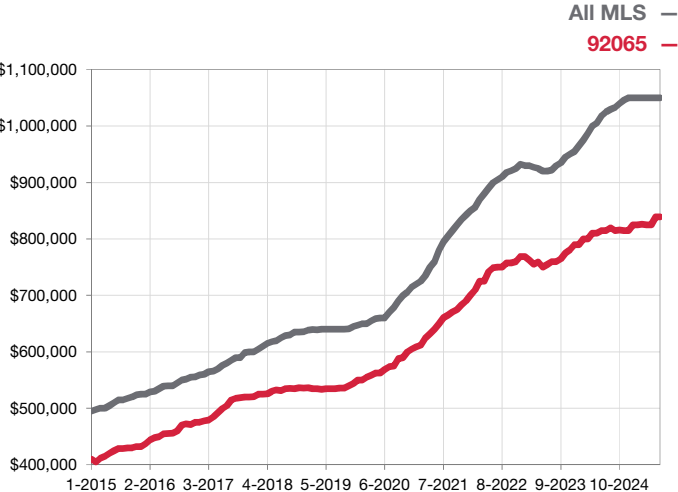
Detached	July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	47	48	+ 2.1%	292	359	+ 22.9%
Pending Sales	24	34	+ 41.7%	190	205	+ 7.9%
Closed Sales	31	25	- 19.4%	193	189	- 2.1%
Median Sales Price*	\$869,000	\$850,000	- 2.2%	\$815,000	\$840,000	+ 3.1%
Percent of Original List Price Received*	99.1%	95.8%	- 3.3%	99.8%	98.1%	- 1.7%
Days on Market Until Sale	26	45	+ 73.1%	30	39	+ 30.0%
Inventory of Homes for Sale	82	102	+ 24.4%	--	--	--
Months Supply of Inventory	3.2	3.8	+ 18.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	July			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 7-2024	Thru 7-2025	Percent Change
New Listings	3	9	+ 200.0%	42	49	+ 16.7%
Pending Sales	5	3	- 40.0%	23	24	+ 4.3%
Closed Sales	4	2	- 50.0%	23	22	- 4.3%
Median Sales Price*	\$467,500	\$541,250	+ 15.8%	\$497,000	\$525,000	+ 5.6%
Percent of Original List Price Received*	94.1%	98.0%	+ 4.1%	96.9%	98.6%	+ 1.8%
Days on Market Until Sale	56	21	- 62.5%	41	65	+ 58.5%
Inventory of Homes for Sale	14	20	+ 42.9%	--	--	--
Months Supply of Inventory	4.7	6.7	+ 42.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

