

Local Market Update for April 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

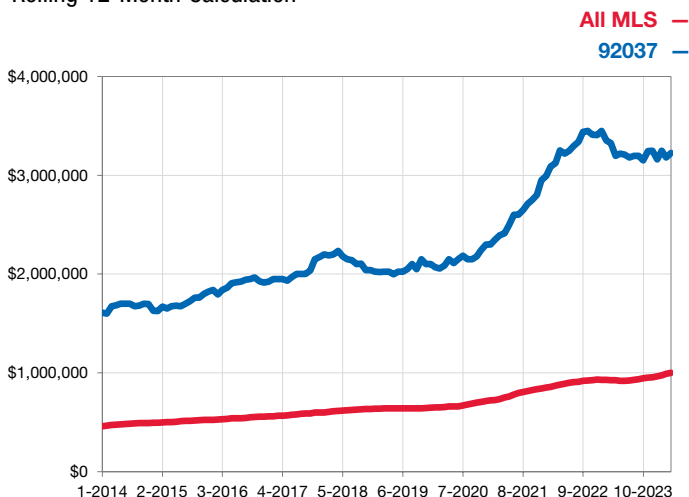
Single Family	April			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	26	34	+ 30.8%	140	142	+ 1.4%
Pending Sales	21	16	- 23.8%	95	90	- 5.3%
Closed Sales	23	23	0.0%	89	77	- 13.5%
Median Sales Price*	\$3,150,000	\$3,425,000	+ 8.7%	\$3,150,000	\$3,096,000	- 1.7%
Percent of Original List Price Received*	97.4%	95.6%	- 1.8%	96.0%	96.6%	+ 0.6%
Days on Market Until Sale	26	40	+ 53.8%	42	42	0.0%
Inventory of Homes for Sale	71	70	- 1.4%	--	--	--
Months Supply of Inventory	3.6	3.8	+ 5.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 4-2023	Thru 4-2024	Percent Change
New Listings	41	31	- 24.4%	127	129	+ 1.6%
Pending Sales	33	29	- 12.1%	90	97	+ 7.8%
Closed Sales	19	26	+ 36.8%	78	92	+ 17.9%
Median Sales Price*	\$1,100,000	\$1,202,500	+ 9.3%	\$1,040,000	\$1,212,500	+ 16.6%
Percent of Original List Price Received*	99.4%	100.7%	+ 1.3%	97.2%	98.0%	+ 0.8%
Days on Market Until Sale	25	17	- 32.0%	34	33	- 2.9%
Inventory of Homes for Sale	49	36	- 26.5%	--	--	--
Months Supply of Inventory	2.3	1.5	- 34.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

