

# Local Market Update for December 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92037

La Jolla

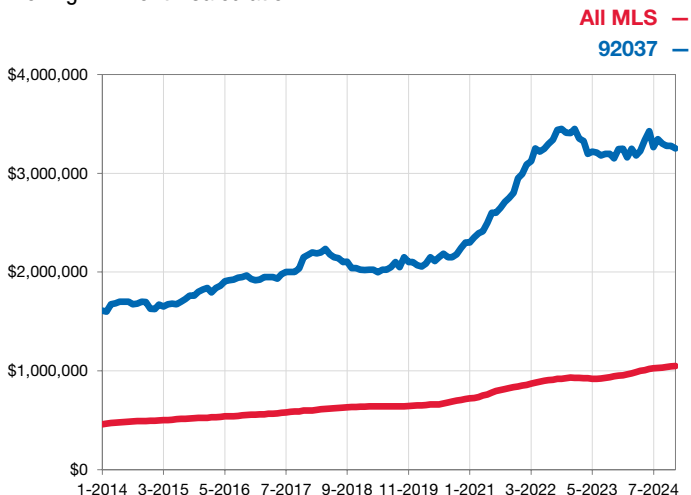
Single Family	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
<b>Key Metrics</b>						
New Listings	13	17	+ 30.8%	389	458	+ 17.7%
Pending Sales	11	14	+ 27.3%	227	278	+ 22.5%
Closed Sales	13	24	+ 84.6%	230	273	+ 18.7%
Median Sales Price*	\$2,865,000	\$3,005,000	+ 4.9%	\$3,247,000	\$3,250,000	+ 0.1%
Percent of Original List Price Received*	99.6%	95.1%	- 4.5%	96.4%	96.5%	+ 0.1%
Days on Market Until Sale	28	49	+ 75.0%	37	39	+ 5.4%
Inventory of Homes for Sale	68	62	- 8.8%	--	--	--
Months Supply of Inventory	3.6	2.7	- 25.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
	2023	2024	Percent Change	Thru 12-2023	Thru 12-2024	Percent Change
<b>Key Metrics</b>						
New Listings	17	16	- 5.9%	355	400	+ 12.7%
Pending Sales	16	8	- 50.0%	273	254	- 7.0%
Closed Sales	12	13	+ 8.3%	270	263	- 2.6%
Median Sales Price*	\$1,038,000	\$1,075,000	+ 3.6%	\$1,119,812	\$1,225,000	+ 9.4%
Percent of Original List Price Received*	99.0%	96.6%	- 2.4%	97.8%	96.8%	- 1.0%
Days on Market Until Sale	38	58	+ 52.6%	31	37	+ 19.4%
Inventory of Homes for Sale	41	51	+ 24.4%	--	--	--
Months Supply of Inventory	1.8	2.4	+ 33.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

