Local Market Update for October 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

Detached	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
New Listings	44	**32**	- 27.3%	445	**370**	- 16.9%
Pending Sales	24	**18**	- 25.0%	234	**213**	- 9.0%
Closed Sales	21	**21**	0.0%	229	**213**	- 7.0%
Median Sales Price*	$3,328,000	**$4,100,000**	+ 23.2%	$3,567,000	**$3,550,000**	- 0.5%
Percent of Original List Price Received*	97.3%	**95.4%**	- 2.0%	96.0%	**95.7%**	- 0.3%
Days on Market Until Sale	55	**52**	- 5.5%	41	**49**	+ 19.5%
Inventory of Homes for Sale	96	**96**	0.0%	—	—	—
Months Supply of Inventory	4.2	**4.6**	+ 9.5%	—	—	—

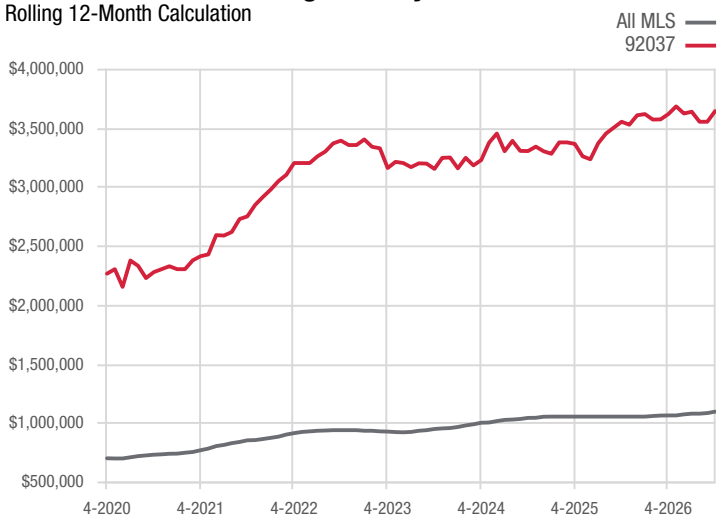
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
New Listings	40	**23**	- 42.5%	422	**396**	- 6.2%
Pending Sales	22	**19**	- 13.6%	232	**233**	+ 0.4%
Closed Sales	21	**20**	- 4.8%	224	**225**	+ 0.4%
Median Sales Price*	$1,360,000	**$1,642,500**	+ 20.8%	$1,250,000	**$1,300,000**	+ 4.0%
Percent of Original List Price Received*	94.3%	**95.9%**	+ 1.7%	96.5%	**96.3%**	- 0.2%
Days on Market Until Sale	58	**38**	- 34.5%	42	**44**	+ 4.8%
Inventory of Homes for Sale	82	**72**	- 12.2%	—	—	—
Months Supply of Inventory	3.8	**3.3**	- 13.2%	—	—	—

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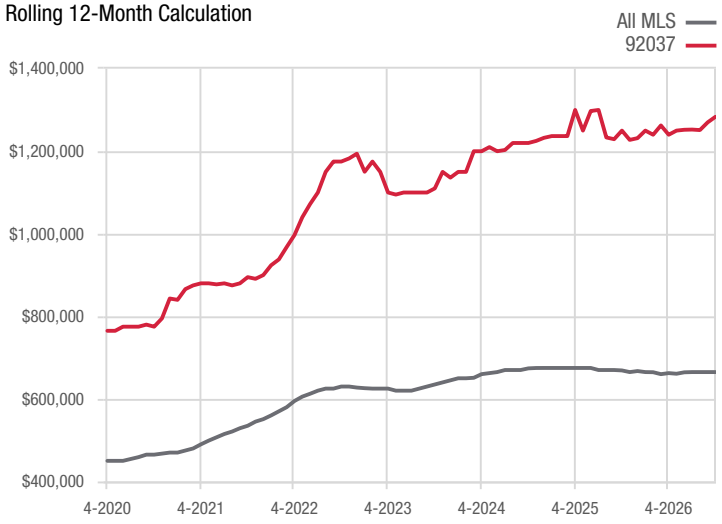
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



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Current as of November 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.