

Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Julian

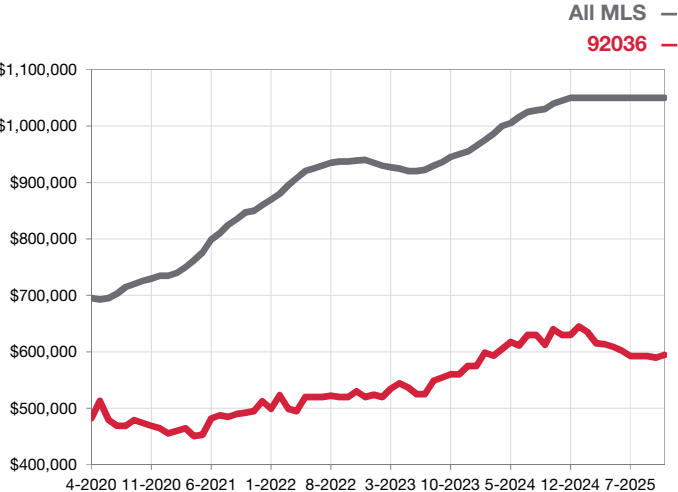
| Detached | November | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 7 | 7 | 0.0% | 122 | 175 | + 43.4% |
| Pending Sales | 6 | 4 | - 33.3% | 73 | 70 | - 4.1% |
| Closed Sales | 7 | 4 | - 42.9% | 68 | 65 | - 4.4% |
| Median Sales Price* | \$479,000 | \$707,500 | + 47.7% | \$630,000 | \$595,000 | - 5.6% |
| Percent of Original List Price Received* | 100.4% | 97.4% | - 3.0% | 95.1% | 96.1% | + 1.1% |
| Days on Market Until Sale | 40 | 52 | + 30.0% | 62 | 61 | - 1.6% |
| Inventory of Homes for Sale | 40 | 51 | + 27.5% | -- | -- | -- |
| Months Supply of Inventory | 6.2 | 8.4 | + 35.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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|--|----------|------|----------------|--------------|--------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 0 | 0 | -- | 3 | 2 | - 33.3% |
| Pending Sales | 0 | 0 | -- | 2 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | -- | 2 | 0 | - 100.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$604,000 | \$0 | - 100.0% |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 94.6% | 0.0% | - 100.0% |
| Days on Market Until Sale | 0 | 0 | -- | 13 | 0 | - 100.0% |
| Inventory of Homes for Sale | 1 | 1 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 0.0 | - 100.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

