

Local Market Update for December 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

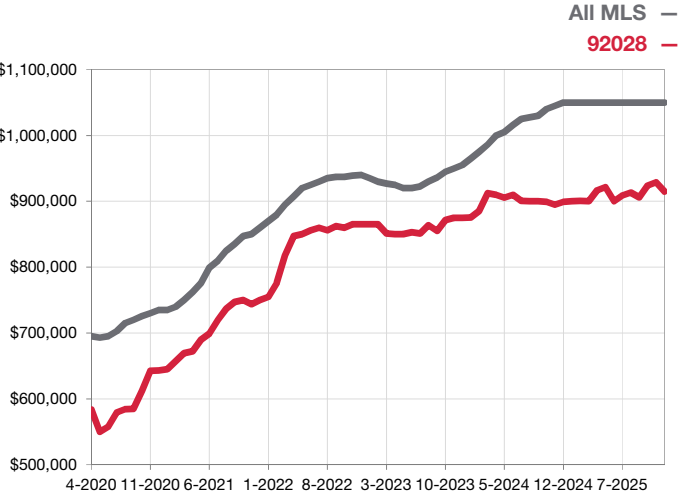
Detached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	33	31	- 6.1%	671	808	+ 20.4%
Pending Sales	41	29	- 29.3%	501	523	+ 4.4%
Closed Sales	37	45	+ 21.6%	491	528	+ 7.5%
Median Sales Price*	\$950,000	\$872,000	- 8.2%	\$899,000	\$915,000	+ 1.8%
Percent of Original List Price Received*	96.6%	98.3%	+ 1.8%	98.5%	96.8%	- 1.7%
Days on Market Until Sale	59	54	- 8.5%	45	53	+ 17.8%
Inventory of Homes for Sale	110	123	+ 11.8%	--	--	--
Months Supply of Inventory	2.6	2.8	+ 7.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	December			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	3	3	0.0%	89	119	+ 33.7%
Pending Sales	4	5	+ 25.0%	65	72	+ 10.8%
Closed Sales	8	6	- 25.0%	63	72	+ 14.3%
Median Sales Price*	\$611,750	\$597,250	- 2.4%	\$599,000	\$595,000	- 0.7%
Percent of Original List Price Received*	101.6%	97.4%	- 4.1%	100.5%	100.4%	- 0.1%
Days on Market Until Sale	23	79	+ 243.5%	31	45	+ 45.2%
Inventory of Homes for Sale	19	12	- 36.8%	--	--	--
Months Supply of Inventory	3.5	2.0	- 42.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

