

Local Market Update for September 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

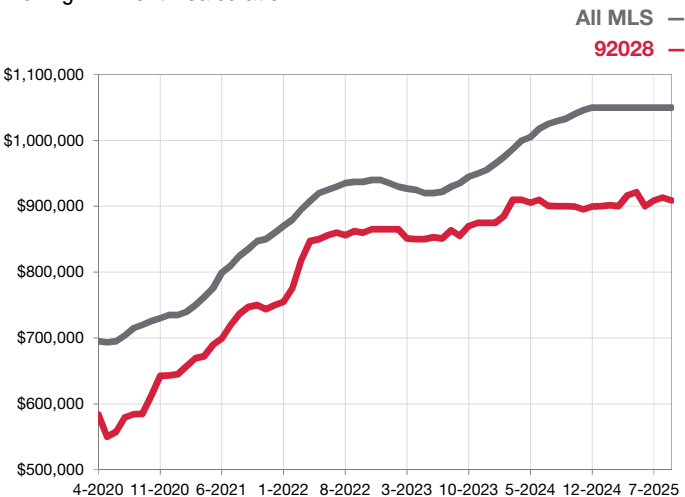
Detached	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
Key Metrics						
New Listings	59	59	0.0%	463	655	+ 41.5%
Pending Sales	36	40	+ 11.1%	386	407	+ 5.4%
Closed Sales	38	48	+ 26.3%	383	400	+ 4.4%
Median Sales Price*	\$841,302	\$859,000	+ 2.1%	\$908,000	\$925,378	+ 1.9%
Percent of Original List Price Received*	98.1%	94.7%	- 3.5%	98.9%	96.9%	- 2.0%
Days on Market Until Sale	46	76	+ 65.2%	44	52	+ 18.2%
Inventory of Homes for Sale	118	172	+ 45.8%	--	--	--
Months Supply of Inventory	2.9	3.9	+ 34.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
Key Metrics						
New Listings	9	8	- 11.1%	61	98	+ 60.7%
Pending Sales	4	7	+ 75.0%	51	60	+ 17.6%
Closed Sales	6	6	0.0%	47	60	+ 27.7%
Median Sales Price*	\$672,500	\$610,025	- 9.3%	\$599,000	\$599,999	+ 0.2%
Percent of Original List Price Received*	95.9%	97.2%	+ 1.4%	100.3%	101.1%	+ 0.8%
Days on Market Until Sale	30	61	+ 103.3%	31	44	+ 41.9%
Inventory of Homes for Sale	12	20	+ 66.7%	--	--	--
Months Supply of Inventory	2.4	3.2	+ 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

