

Local Market Update for March 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

Single Family	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
Key Metrics						
New Listings	70	69	- 1.4%	173	200	+ 15.6%
Pending Sales	56	35	- 37.5%	129	120	- 7.0%
Closed Sales	38	36	- 5.3%	99	118	+ 19.2%
Median Sales Price*	\$972,500	\$910,372	- 6.4%	\$960,000	\$963,260	+ 0.3%
Percent of Original List Price Received*	98.7%	96.6%	- 2.1%	98.1%	96.6%	- 1.5%
Days on Market Until Sale	49	46	- 6.1%	55	55	0.0%
Inventory of Homes for Sale	94	143	+ 52.1%	--	--	--
Months Supply of Inventory	2.3	3.5	+ 52.2%	--	--	--

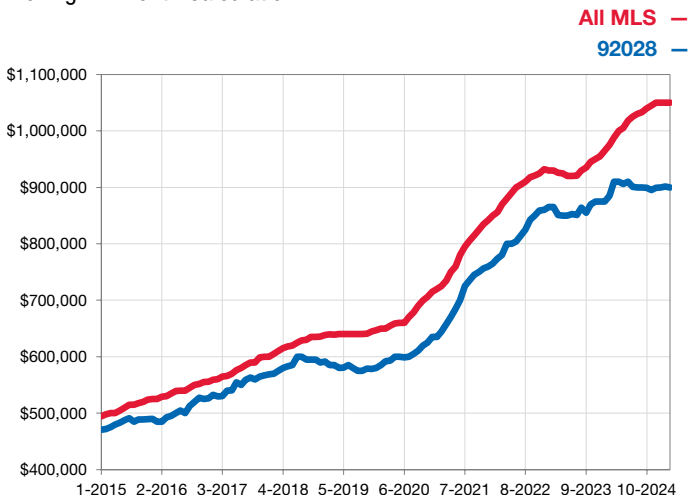
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
Key Metrics						
New Listings	2	10	+ 400.0%	15	30	+ 100.0%
Pending Sales	4	6	+ 50.0%	15	24	+ 60.0%
Closed Sales	6	10	+ 66.7%	13	21	+ 61.5%
Median Sales Price*	\$625,000	\$639,500	+ 2.3%	\$590,000	\$620,000	+ 5.1%
Percent of Original List Price Received*	100.7%	98.9%	- 1.8%	100.8%	98.5%	- 2.3%
Days on Market Until Sale	46	50	+ 8.7%	35	49	+ 40.0%
Inventory of Homes for Sale	2	20	+ 900.0%	--	--	--
Months Supply of Inventory	0.5	3.2	+ 540.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

