

# Local Market Update for April 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92028

Fallbrook

Detached	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
<b>Key Metrics</b>						
New Listings	83	<b>76</b>	- 8.4%	293	<b>274</b>	- 6.5%
Pending Sales	47	<b>43</b>	- 8.5%	180	<b>170</b>	- 5.6%
Closed Sales	53	<b>50</b>	- 5.7%	172	<b>154</b>	- 10.5%
Median Sales Price*	\$1,010,000	<b>\$885,750</b>	- 12.3%	\$975,000	<b>\$935,676</b>	- 4.0%
Percent of Original List Price Received*	98.5%	<b>97.9%</b>	- 0.6%	97.1%	<b>97.4%</b>	+ 0.3%
Days on Market Until Sale	45	<b>71</b>	+ 57.8%	52	<b>69</b>	+ 32.7%
Inventory of Homes for Sale	166	<b>163</b>	- 1.8%	—	—	—
Months Supply of Inventory	3.9	<b>3.8</b>	- 2.6%	—	—	—

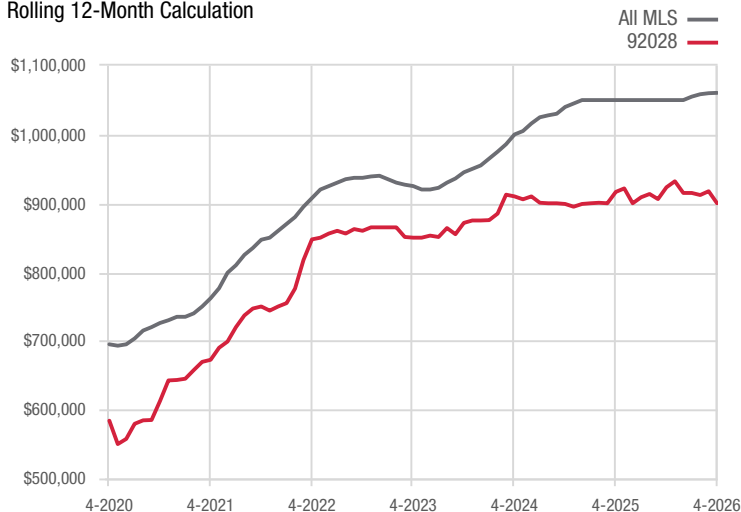
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
<b>Key Metrics</b>						
New Listings	13	<b>4</b>	- 69.2%	43	<b>40</b>	- 7.0%
Pending Sales	7	<b>4</b>	- 42.9%	34	<b>14</b>	- 58.8%
Closed Sales	10	<b>3</b>	- 70.0%	31	<b>14</b>	- 54.8%
Median Sales Price*	\$605,000	<b>\$418,000</b>	- 30.9%	\$620,000	<b>\$557,500</b>	- 10.1%
Percent of Original List Price Received*	102.8%	<b>99.0%</b>	- 3.7%	99.9%	<b>100.5%</b>	+ 0.6%
Days on Market Until Sale	22	<b>28</b>	+ 27.3%	40	<b>49</b>	+ 22.5%
Inventory of Homes for Sale	16	<b>33</b>	+ 106.3%	—	—	—
Months Supply of Inventory	2.3	<b>7.6</b>	+ 230.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

