Local Market Update for July 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92007 Cardiff

Single Family July Year to Date Thru 7-2023 Thru 7-2024 **Key Metrics** 2023 2024 Percent Change Percent Change New Listings 5 7 + 40.0% 52 55 + 5.8% **Pending Sales** 8 3 - 62.5% 32 39 + 21.9% **Closed Sales** 5 6 + 20.0% 25 40 + 60.0% Median Sales Price* \$3,500,000 \$2,522,500 - 27.9% \$2,200,000 \$2,490,500 + 13.2% Percent of Original List Price Received* 93.2% 101.9% + 9.3% 92.9% 99.6% + 7.2% Days on Market Until Sale 22 34 + 54.5% 43 43 0.0% Inventory of Homes for Sale 13 10 - 23.1% -------Months Supply of Inventory 2.0 - 33.3% 3.0 --------

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change
New Listings	4	3	- 25.0%	29	32	+ 10.3%
Pending Sales	3	3	0.0%	21	25	+ 19.0%
Closed Sales	3	3	0.0%	18	26	+ 44.4%
Median Sales Price*	\$1,000,000	\$1,600,000	+ 60.0%	\$1,082,500	\$1,326,500	+ 22.5%
Percent of Original List Price Received*	95.5%	95.5%	0.0%	98.8%	98.9%	+ 0.1%
Days on Market Until Sale	40	18	- 55.0%	40	32	- 20.0%
Inventory of Homes for Sale	7	6	- 14.3%			
Months Supply of Inventory	2.3	1.8	- 21.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation All MLS – 92007 – \$2,500,000 \$1,500,000 \$1,500,000 \$5500,000 \$0

1-2014 2-2015 3-2016 4-2017 5-2018 6-2019 7-2020 8-2021 9-2022 10-2023

Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



