Local Market Update for October 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Cardiff

Detached	October			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change	
New Listings	9	9	0.0%	67	80	+ 19.4%	
Pending Sales	2	4	+ 100.0%	52	52	0.0%	
Closed Sales	4	9	+ 125.0%	53	51	- 3.8%	
Median Sales Price*	\$2,907,500	\$2,100,000	- 27.8%	\$2,481,000	\$2,255,000	- 9.1%	
Percent of Original List Price Received*	99.0%	95.4%	- 3.6%	98.6%	95.0%	- 3.7%	
Days on Market Until Sale	40	45	+ 12.5%	46	35	- 23.9%	
Inventory of Homes for Sale	13	10	- 23.1%				
Months Supply of Inventory	2.7	2.1	- 22.2%				

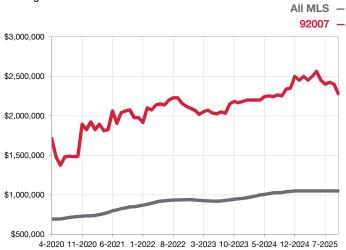
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	October			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 10-2024	Thru 10-2025	Percent Change	
New Listings	4	3	- 25.0%	45	53	+ 17.8%	
Pending Sales	5	3	- 40.0%	35	36	+ 2.9%	
Closed Sales	0	4		32	38	+ 18.8%	
Median Sales Price*	\$0	\$1,325,000		\$1,326,500	\$1,774,500	+ 33.8%	
Percent of Original List Price Received*	0.0%	94.6%		98.9%	98.7%	- 0.2%	
Days on Market Until Sale	0	76		37	39	+ 5.4%	
Inventory of Homes for Sale	9	7	- 22.2%				
Months Supply of Inventory	2.7	2.0	- 25.9%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

