

Local Market Update for November 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91942

La Mesa, Grossmont

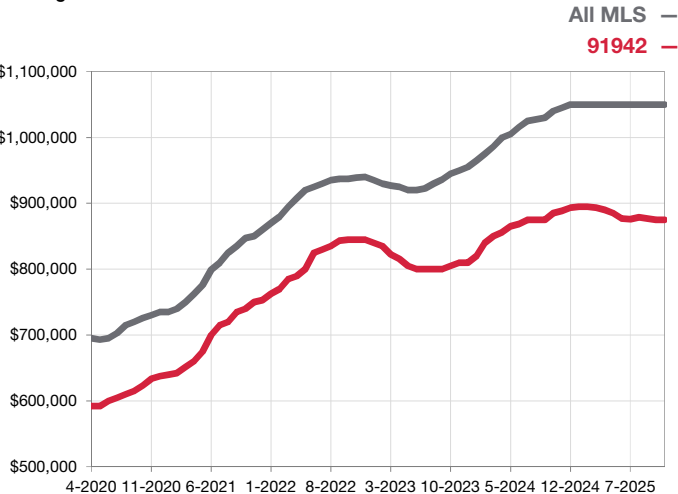
| Detached | November | | | Year to Date | | |
|------------------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 13 | 13 | 0.0% | 225 | 233 | + 3.6% |
| Pending Sales | 14 | 7 | - 50.0% | 173 | 175 | + 1.2% |
| Closed Sales | 11 | 13 | + 18.2% | 170 | 179 | + 5.3% |
| Median Sales Price* | \$890,000 | \$950,000 | + 6.7% | \$893,500 | \$875,000 | - 2.1% |
| Percent of Original List Price Received* | 99.9% | 98.5% | - 1.4% | 100.1% | 99.5% | - 0.6% |
| Days on Market Until Sale | 20 | 18 | - 10.0% | 22 | 26 | + 18.2% |
| Inventory of Homes for Sale | 30 | 13 | - 56.7% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 0.8 | - 60.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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|------------------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |
| New Listings | 9 | 7 | - 22.2% | 146 | 171 | + 17.1% |
| Pending Sales | 10 | 11 | + 10.0% | 115 | 108 | - 6.1% |
| Closed Sales | 11 | 11 | 0.0% | 109 | 106 | - 2.8% |
| Median Sales Price* | \$565,000 | \$515,000 | - 8.8% | \$595,100 | \$563,750 | - 5.3% |
| Percent of Original List Price Received* | 99.0% | 94.8% | - 4.2% | 99.4% | 97.8% | - 1.6% |
| Days on Market Until Sale | 18 | 55 | + 205.6% | 28 | 35 | + 25.0% |
| Inventory of Homes for Sale | 18 | 19 | + 5.6% | -- | -- | -- |
| Months Supply of Inventory | 1.8 | 1.9 | + 5.6% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

