

# Local Market Update for September 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91942

La Mesa, Grossmont

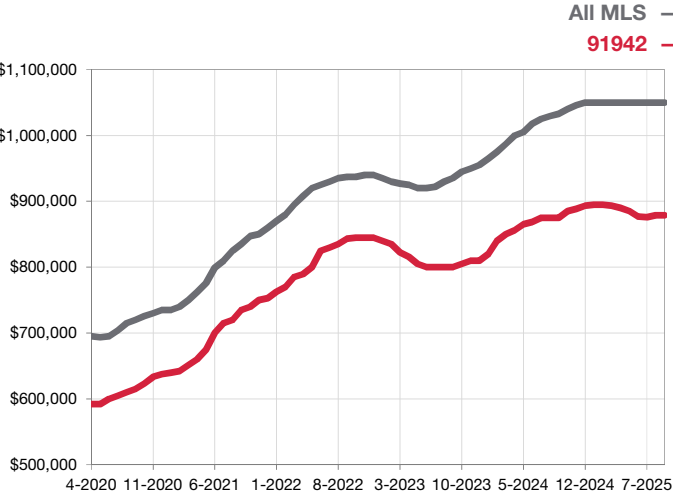
Detached	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	18	18	0.0%	168	202	+ 20.2%
Pending Sales	16	19	+ 18.8%	150	150	0.0%
Closed Sales	19	10	- 47.4%	144	146	+ 1.4%
Median Sales Price*	\$875,500	\$856,000	- 2.2%	\$888,750	\$875,000	- 1.5%
Percent of Original List Price Received*	98.8%	97.4%	- 1.4%	100.4%	99.5%	- 0.9%
Days on Market Until Sale	31	30	- 3.2%	22	27	+ 22.7%
Inventory of Homes for Sale	21	19	- 9.5%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	10	11	+ 10.0%	105	152	+ 44.8%
Pending Sales	9	4	- 55.6%	94	85	- 9.6%
Closed Sales	5	4	- 20.0%	88	87	- 1.1%
Median Sales Price*	\$545,000	\$501,500	- 8.0%	\$601,000	\$563,000	- 6.3%
Percent of Original List Price Received*	97.7%	96.4%	- 1.3%	99.7%	98.1%	- 1.6%
Days on Market Until Sale	19	42	+ 121.1%	29	33	+ 13.8%
Inventory of Homes for Sale	12	30	+ 150.0%	--	--	--
Months Supply of Inventory	1.2	3.1	+ 158.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

