

Local Market Update for September 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91932

Imperial Beach

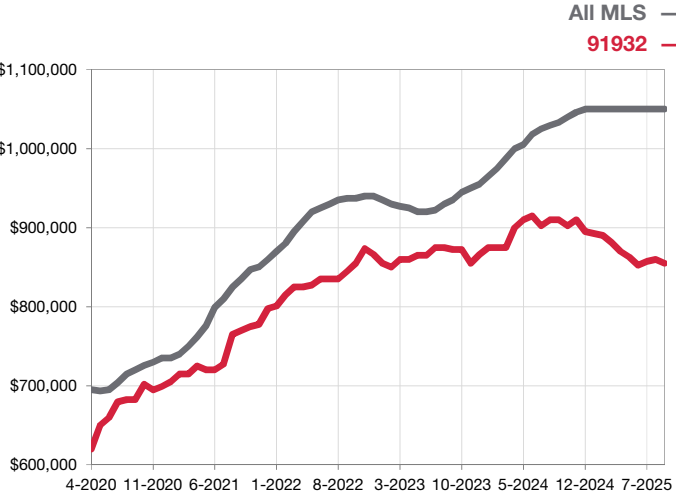
Detached	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	9	9	0.0%	115	133	+ 15.7%
Pending Sales	10	10	0.0%	77	78	+ 1.3%
Closed Sales	7	11	+ 57.1%	71	71	0.0%
Median Sales Price*	\$915,000	\$865,000	- 5.5%	\$915,000	\$865,000	- 5.5%
Percent of Original List Price Received*	97.7%	96.4%	- 1.3%	97.0%	96.1%	- 0.9%
Days on Market Until Sale	32	45	+ 40.6%	33	49	+ 48.5%
Inventory of Homes for Sale	33	21	- 36.4%	--	--	--
Months Supply of Inventory	4.2	2.4	- 42.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change
New Listings	10	15	+ 50.0%	78	115	+ 47.4%
Pending Sales	5	6	+ 20.0%	50	47	- 6.0%
Closed Sales	2	7	+ 250.0%	49	45	- 8.2%
Median Sales Price*	\$557,500	\$550,000	- 1.3%	\$760,000	\$620,000	- 18.4%
Percent of Original List Price Received*	100.0%	96.9%	- 3.1%	94.6%	96.8%	+ 2.3%
Days on Market Until Sale	28	43	+ 53.6%	53	49	- 7.5%
Inventory of Homes for Sale	31	29	- 6.5%	--	--	--
Months Supply of Inventory	5.7	5.6	- 1.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

