

Local Market Update for June 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91932

Imperial Beach

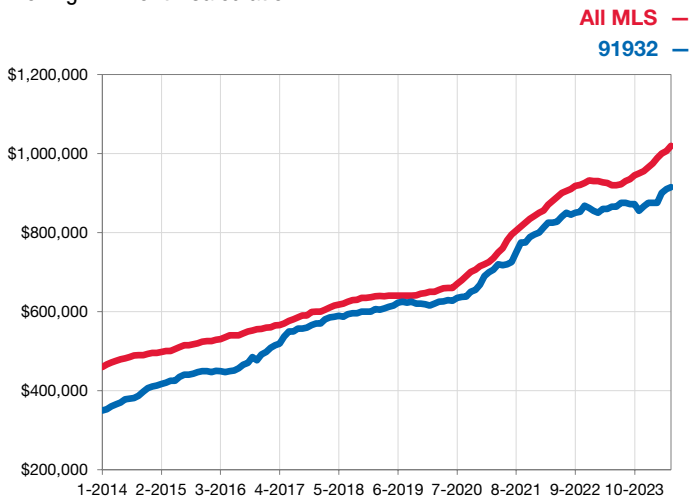
| Single Family | June | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 6-2023 | Thru 6-2024 | Percent Change |
| New Listings | 5 | 15 | + 200.0% | 57 | 94 | + 64.9% |
| Pending Sales | 6 | 10 | + 66.7% | 45 | 50 | + 11.1% |
| Closed Sales | 7 | 13 | + 85.7% | 45 | 43 | - 4.4% |
| Median Sales Price* | \$900,000 | \$910,000 | + 1.1% | \$850,000 | \$930,000 | + 9.4% |
| Percent of Original List Price Received* | 93.1% | 96.9% | + 4.1% | 97.7% | 97.2% | - 0.5% |
| Days on Market Until Sale | 43 | 26 | - 39.5% | 40 | 34 | - 15.0% |
| Inventory of Homes for Sale | 13 | 33 | + 153.8% | -- | -- | -- |
| Months Supply of Inventory | 1.8 | 5.0 | + 177.8% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | June | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 6-2023 | Thru 6-2024 | Percent Change |
| New Listings | 10 | 15 | + 50.0% | 56 | 75 | + 33.9% |
| Pending Sales | 3 | 4 | + 33.3% | 36 | 34 | - 5.6% |
| Closed Sales | 8 | 4 | - 50.0% | 35 | 33 | - 5.7% |
| Median Sales Price* | \$734,750 | \$920,000 | + 25.2% | \$570,000 | \$755,000 | + 32.5% |
| Percent of Original List Price Received* | 97.5% | 93.8% | - 3.8% | 98.6% | 95.5% | - 3.1% |
| Days on Market Until Sale | 22 | 125 | + 468.2% | 24 | 48 | + 100.0% |
| Inventory of Homes for Sale | 18 | 37 | + 105.6% | -- | -- | -- |
| Months Supply of Inventory | 3.7 | 7.3 | + 97.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

