Local Market Update for September 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91915

Chula Vista SE

| Single Family | September | | | Year to Date | | | |
|--|-----------|-------------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 9-2023 | Thru 9-2024 | Percent Change | |
| New Listings | 12 | 15 | + 25.0% | 117 | 124 | + 6.0% | |
| Pending Sales | 9 | 12 | + 33.3% | 100 | 95 | - 5.0% | |
| Closed Sales | 6 | 9 | + 50.0% | 97 | 89 | - 8.2% | |
| Median Sales Price* | \$977,500 | \$1,142,500 | + 16.9% | \$905,000 | \$970,500 | + 7.2% | |
| Percent of Original List Price Received* | 99.0% | 100.0% | + 1.0% | 100.4% | 100.9% | + 0.5% | |
| Days on Market Until Sale | 30 | 21 | - 30.0% | 22 | 25 | + 13.6% | |
| Inventory of Homes for Sale | 9 | 18 | + 100.0% | | | | |
| Months Supply of Inventory | 0.9 | 1.9 | + 111.1% | | | | |

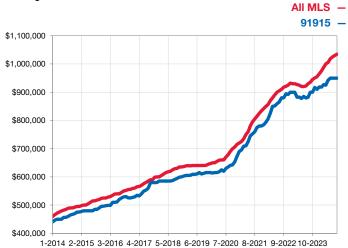
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | September | | | Year to Date | | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 9-2023 | Thru 9-2024 | Percent Change | |
| New Listings | 14 | 15 | + 7.1% | 158 | 150 | - 5.1% | |
| Pending Sales | 15 | 9 | - 40.0% | 137 | 120 | - 12.4% | |
| Closed Sales | 9 | 13 | + 44.4% | 137 | 121 | - 11.7% | |
| Median Sales Price* | \$684,000 | \$699,000 | + 2.2% | \$670,000 | \$700,000 | + 4.5% | |
| Percent of Original List Price Received* | 101.4% | 98.5% | - 2.9% | 100.8% | 99.5% | - 1.3% | |
| Days on Market Until Sale | 15 | 33 | + 120.0% | 23 | 32 | + 39.1% | |
| Inventory of Homes for Sale | 14 | 19 | + 35.7% | | | | |
| Months Supply of Inventory | 0.9 | 1.6 | + 77.8% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

