# Local Market Update for October 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

# 92103

## Hillcrest, Mission Hills

| Detached | October | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2025** | **2026** | **% Change** | **Thru 10-2025** | **Thru 10-2026** | **% Change** |
| New Listings | 18 | **21** | + 16.7% | 215 | **220** | + 2.3% |
| Pending Sales | 11 | **10** | - 9.1% | 128 | **130** | + 1.6% |
| Closed Sales | 8 | **9** | + 12.5% | 124 | **131** | + 5.6% |
| Median Sales Price* | $1,820,000 | **$1,565,000** | - 14.0% | $1,757,500 | **$1,750,000** | - 0.4% |
| Percent of Original List Price Received* | 94.2% | **100.2%** | + 6.4% | 94.7% | **97.2%** | + 2.6% |
| Days on Market Until Sale | 30 | **11** | - 63.3% | 41 | **32** | - 22.0% |
| Inventory of Homes for Sale | 35 | **36** | + 2.9% | — | — | — |
| Months Supply of Inventory | 3.0 | **2.9** | - 3.3% | — | — | — |

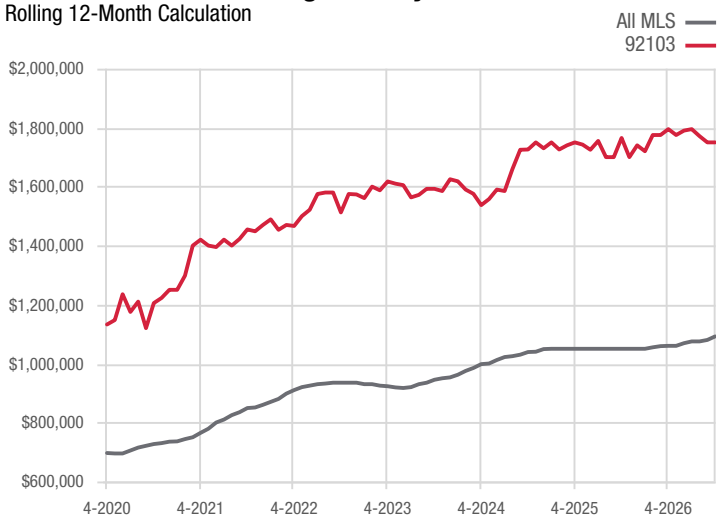
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached | October | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2025** | **2026** | **% Change** | **Thru 10-2025** | **Thru 10-2026** | **% Change** |
| New Listings | 26 | **28** | + 7.7% | 325 | **364** | + 12.0% |
| Pending Sales | 9 | **14** | + 55.6% | 183 | **188** | + 2.7% |
| Closed Sales | 17 | **14** | - 17.6% | 187 | **182** | - 2.7% |
| Median Sales Price* | $789,000 | **$662,000** | - 16.1% | $799,950 | **$760,000** | - 5.0% |
| Percent of Original List Price Received* | 96.8% | **95.1%** | - 1.8% | 96.9% | **97.3%** | + 0.4% |
| Days on Market Until Sale | 53 | **52** | - 1.9% | 42 | **37** | - 11.9% |
| Inventory of Homes for Sale | 54 | **63** | + 16.7% | — | — | — |
| Months Supply of Inventory | 3.0 | **3.5** | + 16.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

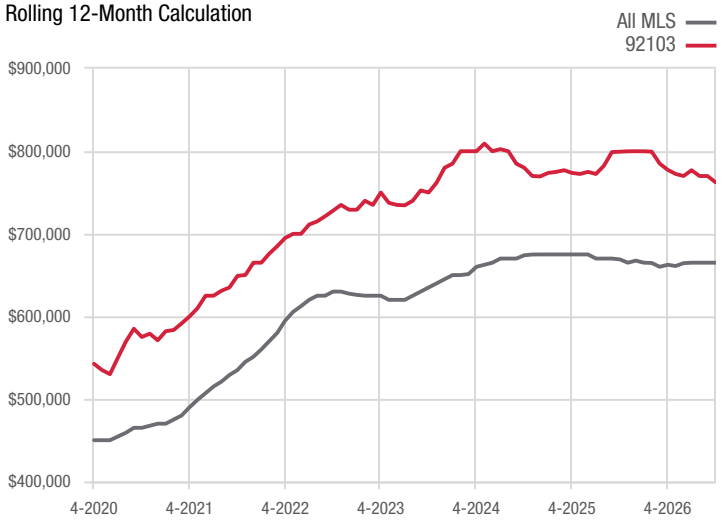
### Median Sales Price - Single Family

Rolling 12-Month Calculation




### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation




SAN DIEGO | MLS

Current as of November 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.