# Local Market Update for October 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

# 92091

## Rancho Santa Fe

| Detached | October | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2025** | **2026** | **% Change** | **Thru 10-2025** | **Thru 10-2026** | **% Change** |
| New Listings | 3 | **5** | + 66.7% | 31 | **30** | - 3.2% |
| Pending Sales | 0 | **2** | — | 16 | **20** | + 25.0% |
| Closed Sales | 1 | **4** | + 300.0% | 17 | **22** | + 29.4% |
| Median Sales Price* | $2,650,000 | **$6,675,000** | + 151.9% | $3,100,000 | **$3,820,000** | + 23.2% |
| Percent of Original List Price Received* | 88.4% | **85.5%** | - 3.3% | 93.0% | **91.4%** | - 1.7% |
| Days on Market Until Sale | 97 | **108** | + 11.3% | 71 | **55** | - 22.5% |
| Inventory of Homes for Sale | 9 | **8** | - 11.1% | — | — | — |
| Months Supply of Inventory | 4.3 | **3.8** | - 11.6% | — | — | — |

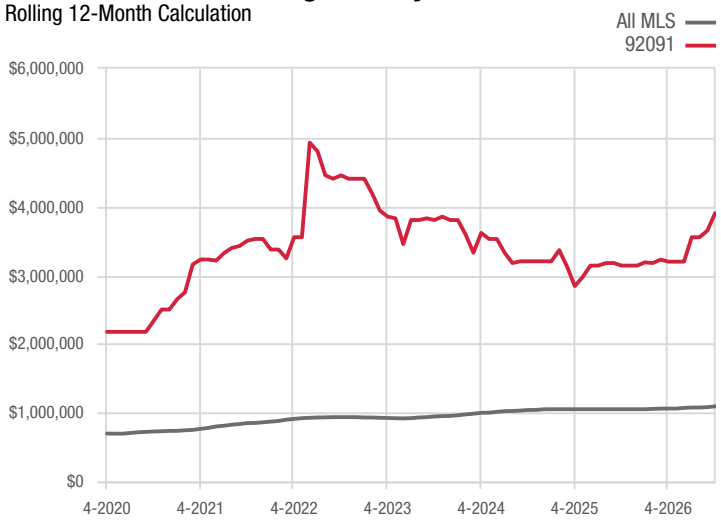
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached | October | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2025** | **2026** | **% Change** | **Thru 10-2025** | **Thru 10-2026** | **% Change** |
| New Listings | 4 | **1** | - 75.0% | 30 | **21** | - 30.0% |
| Pending Sales | 3 | **0** | - 100.0% | 12 | **14** | + 16.7% |
| Closed Sales | 2 | **1** | - 50.0% | 11 | **16** | + 45.5% |
| Median Sales Price* | $1,882,500 | **$1,564,900** | - 16.9% | $1,550,000 | **$1,733,428** | + 11.8% |
| Percent of Original List Price Received* | 97.3% | **100.0%** | + 2.8% | 94.5% | **98.0%** | + 3.7% |
| Days on Market Until Sale | 13 | **9** | - 30.8% | 21 | **40** | + 90.5% |
| Inventory of Homes for Sale | 7 | **3** | - 57.1% | — | — | — |
| Months Supply of Inventory | 3.7 | **1.6** | - 56.8% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

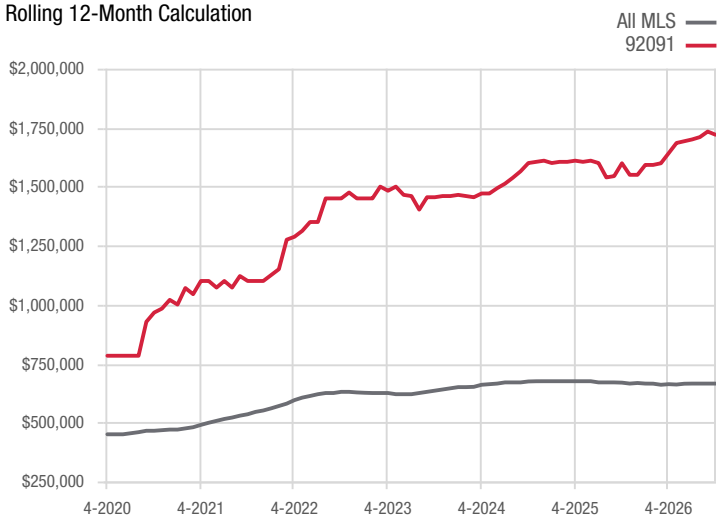
### Median Sales Price - Single Family

Rolling 12-Month Calculation




### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation




SAN DIEGO | MLS

Current as of November 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.