Local Market Update for October 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Detached	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
New Listings	30	**15**	- 50.0%	292	**236**	- 19.2%
Pending Sales	12	**9**	- 25.0%	134	**113**	- 15.7%
Closed Sales	15	**10**	- 33.3%	136	**118**	- 13.2%
Median Sales Price*	$5,800,000	**$5,272,500**	- 9.1%	$5,000,000	**$4,947,550**	- 1.0%
Percent of Original List Price Received*	90.6%	**86.4%**	- 4.6%	91.7%	**93.1%**	+ 1.5%
Days on Market Until Sale	95	**93**	- 2.1%	77	**72**	- 6.5%
Inventory of Homes for Sale	84	**73**	- 13.1%	—	—	—
Months Supply of Inventory	6.6	**5.9**	- 10.6%	—	—	—

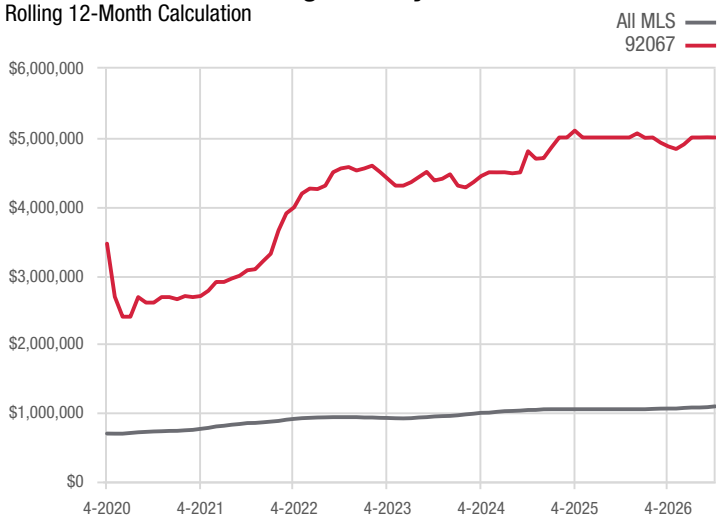
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
New Listings	0	**2**	—	9	**12**	+ 33.3%
Pending Sales	0	**0**	0.0%	3	**6**	+ 100.0%
Closed Sales	0	**1**	—	3	**6**	+ 100.0%
Median Sales Price*	—	**$2,650,000**	—	$2,125,000	**$2,572,500**	+ 21.1%
Percent of Original List Price Received*	—	**88.5%**	—	96.2%	**92.7%**	- 3.6%
Days on Market Until Sale	—	**310**	—	24	**106**	+ 341.7%
Inventory of Homes for Sale	4	**3**	- 25.0%	—	—	—
Months Supply of Inventory	2.7	**2.0**	- 25.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

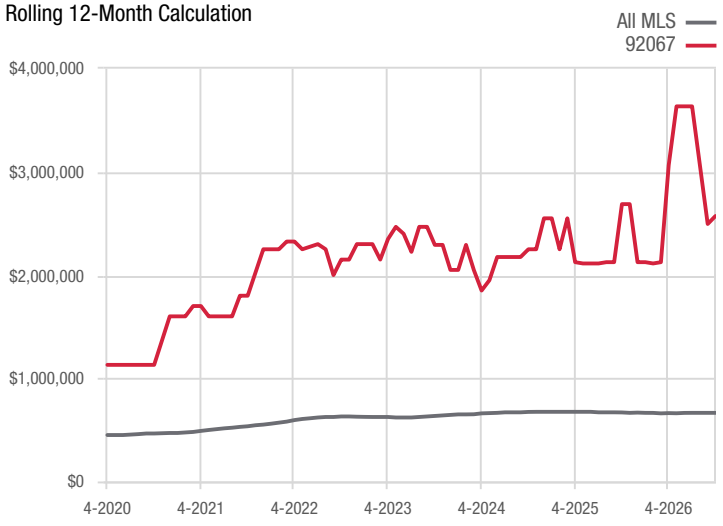
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



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Current as of November 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.