Local Market Update for October 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

Detached	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
New Listings	76	**53**	- 30.3%	724	**645**	- 10.9%
Pending Sales	44	**18**	- 59.1%	451	**419**	- 7.1%
Closed Sales	48	**43**	- 10.4%	446	**430**	- 3.6%
Median Sales Price*	$996,500	**$1,025,000**	+ 2.9%	$925,755	**$940,000**	+ 1.5%
Percent of Original List Price Received*	93.9%	**96.9%**	+ 3.2%	96.6%	**97.1%**	+ 0.5%
Days on Market Until Sale	74	**61**	- 17.6%	54	**61**	+ 13.0%
Inventory of Homes for Sale	169	**150**	- 11.2%	—	**—**	—
Months Supply of Inventory	3.8	**3.7**	- 2.6%	—	**—**	—

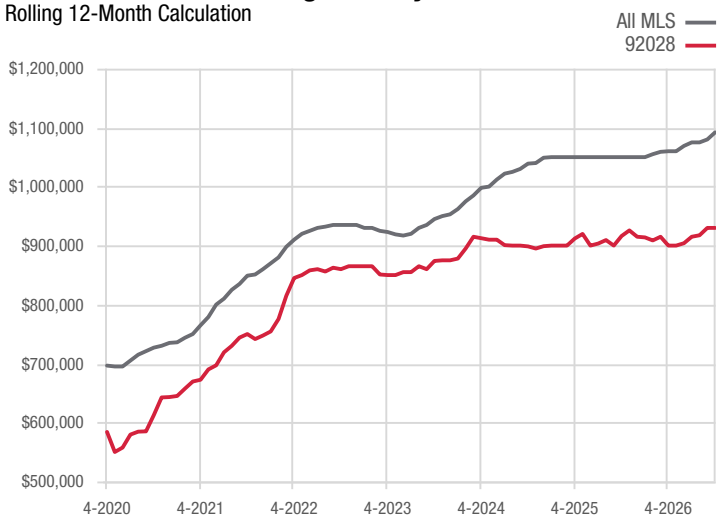
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
New Listings	9	**8**	- 11.1%	104	**88**	- 15.4%
Pending Sales	4	**2**	- 50.0%	62	**47**	- 24.2%
Closed Sales	4	**3**	- 25.0%	63	**47**	- 25.4%
Median Sales Price*	$598,000	**$579,000**	- 3.2%	$597,500	**$560,000**	- 6.3%
Percent of Original List Price Received*	97.7%	**94.0%**	- 3.8%	101.0%	**98.8%**	- 2.2%
Days on Market Until Sale	32	**13**	- 59.4%	42	**68**	+ 61.9%
Inventory of Homes for Sale	21	**26**	+ 23.8%	—	**—**	—
Months Supply of Inventory	3.4	**5.5**	+ 61.8%	—	**—**	—

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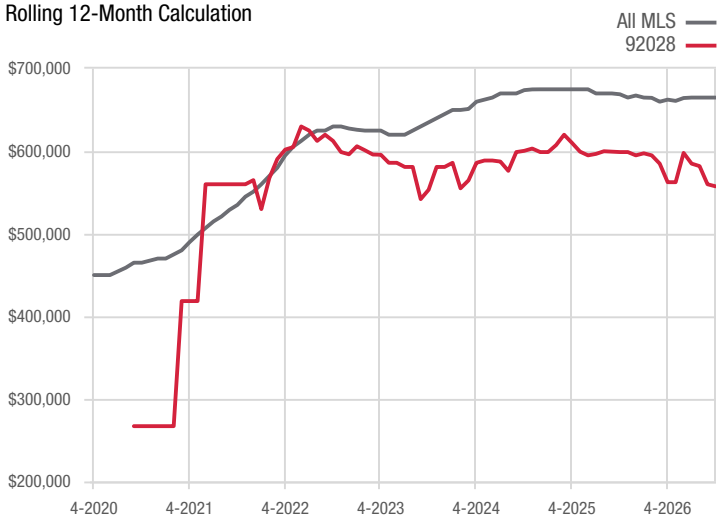
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



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Current as of November 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.