

Local Market Update for September 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92091

Rancho Santa Fe

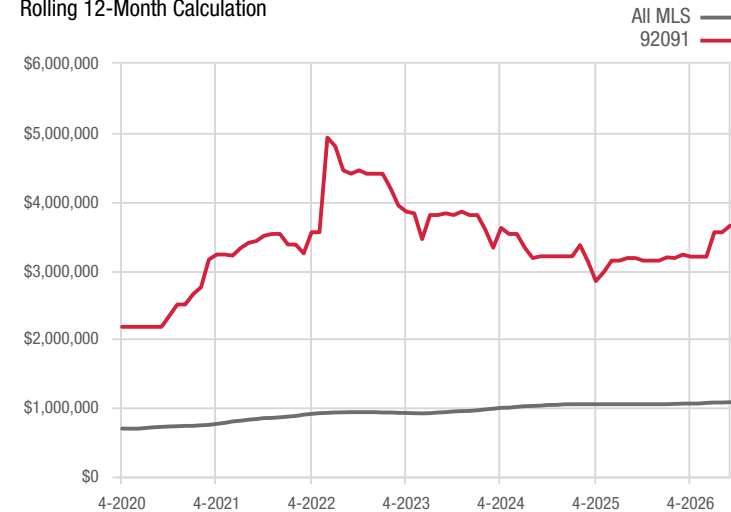
Detached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	2	2	0.0%	28	25	- 10.7%
Pending Sales	1	2	+ 100.0%	16	18	+ 12.5%
Closed Sales	1	2	+ 100.0%	16	18	+ 12.5%
Median Sales Price*	\$3,195,000	\$3,304,000	+ 3.4%	\$3,137,500	\$3,645,000	+ 16.2%
Percent of Original List Price Received*	80.0%	94.3%	+ 17.9%	93.3%	92.7%	- 0.6%
Days on Market Until Sale	85	69	- 18.8%	69	44	- 36.2%
Inventory of Homes for Sale	9	6	- 33.3%	—	—	—
Months Supply of Inventory	4.5	2.9	- 35.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	3	1	- 66.7%	26	20	- 23.1%
Pending Sales	2	1	- 50.0%	9	15	+ 66.7%
Closed Sales	2	0	- 100.0%	9	14	+ 55.6%
Median Sales Price*	\$1,574,500	—	—	\$1,500,000	\$1,773,428	+ 18.2%
Percent of Original List Price Received*	97.7%	—	—	93.8%	97.4%	+ 3.8%
Days on Market Until Sale	21	—	—	23	44	+ 91.3%
Inventory of Homes for Sale	8	2	- 75.0%	—	—	—
Months Supply of Inventory	4.8	1.0	- 79.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

