

Local Market Update for September 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Ramona

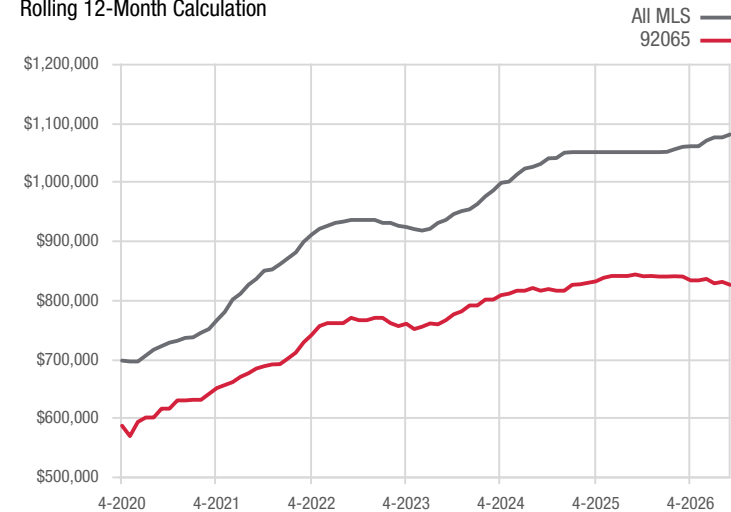
Detached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	41	60	+ 46.3%	445	389	- 12.6%
Pending Sales	32	24	- 25.0%	274	218	- 20.4%
Closed Sales	37	15	- 59.5%	257	218	- 15.2%
Median Sales Price*	\$835,800	\$824,000	- 1.4%	\$845,000	\$838,500	- 0.8%
Percent of Original List Price Received*	97.0%	97.6%	+ 0.6%	97.5%	97.9%	+ 0.4%
Days on Market Until Sale	40	34	- 15.0%	43	46	+ 7.0%
Inventory of Homes for Sale	84	119	+ 41.7%	—	—	—
Months Supply of Inventory	2.9	5.1	+ 75.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	3	6	+ 100.0%	57	43	- 24.6%
Pending Sales	4	5	+ 25.0%	32	29	- 9.4%
Closed Sales	6	5	- 16.7%	30	27	- 10.0%
Median Sales Price*	\$507,500	\$435,000	- 14.3%	\$507,500	\$475,000	- 6.4%
Percent of Original List Price Received*	100.7%	97.5%	- 3.2%	98.7%	98.2%	- 0.5%
Days on Market Until Sale	24	79	+ 229.2%	53	61	+ 15.1%
Inventory of Homes for Sale	14	12	- 14.3%	—	—	—
Months Supply of Inventory	4.3	4.1	- 4.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

