

Local Market Update for September 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

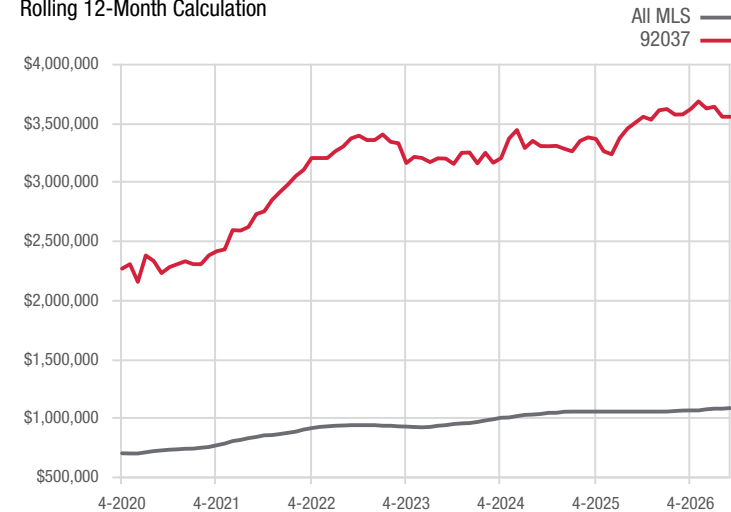
Detached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	36	38	+ 5.6%	401	337	- 16.0%
Pending Sales	24	17	- 29.2%	210	199	- 5.2%
Closed Sales	26	16	- 38.5%	208	191	- 8.2%
Median Sales Price*	\$3,747,500	\$3,407,500	- 9.1%	\$3,625,000	\$3,505,000	- 3.3%
Percent of Original List Price Received*	91.9%	96.7%	+ 5.2%	95.8%	95.7%	- 0.1%
Days on Market Until Sale	54	45	- 16.7%	39	48	+ 23.1%
Inventory of Homes for Sale	100	93	- 7.0%	—	—	—
Months Supply of Inventory	4.4	4.3	- 2.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	32	46	+ 43.8%	383	375	- 2.1%
Pending Sales	21	25	+ 19.0%	210	217	+ 3.3%
Closed Sales	22	21	- 4.5%	203	205	+ 1.0%
Median Sales Price*	\$1,035,000	\$1,595,000	+ 54.1%	\$1,222,500	\$1,275,000	+ 4.3%
Percent of Original List Price Received*	96.0%	97.3%	+ 1.4%	96.7%	96.4%	- 0.3%
Days on Market Until Sale	45	33	- 26.7%	40	44	+ 10.0%
Inventory of Homes for Sale	85	79	- 7.1%	—	—	—
Months Supply of Inventory	4.0	3.5	- 12.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

