

Local Market Update for September 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

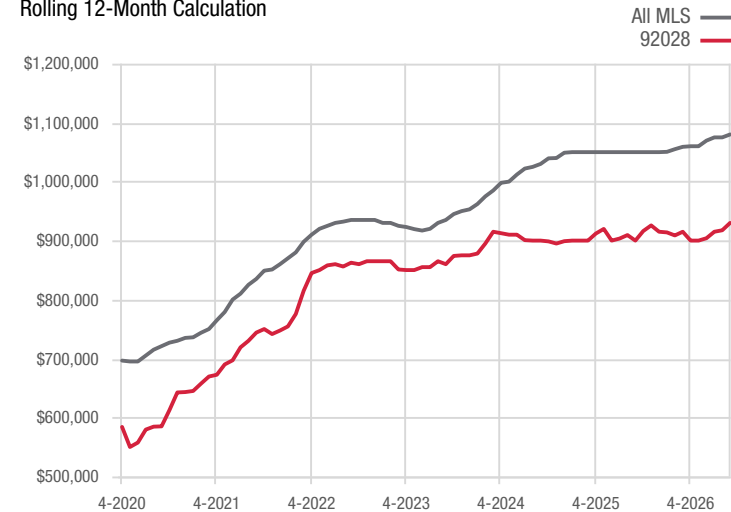
Detached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	65	65	0.0%	648	590	- 9.0%
Pending Sales	47	42	- 10.6%	407	396	- 2.7%
Closed Sales	48	42	- 12.5%	398	386	- 3.0%
Median Sales Price*	\$854,500	\$982,000	+ 14.9%	\$925,000	\$935,676	+ 1.2%
Percent of Original List Price Received*	94.6%	95.3%	+ 0.7%	96.9%	97.2%	+ 0.3%
Days on Market Until Sale	78	58	- 25.6%	52	61	+ 17.3%
Inventory of Homes for Sale	173	144	- 16.8%	—	—	—
Months Supply of Inventory	4.0	3.4	- 15.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	9	10	+ 11.1%	95	81	- 14.7%
Pending Sales	5	2	- 60.0%	58	42	- 27.6%
Closed Sales	5	4	- 20.0%	59	44	- 25.4%
Median Sales Price*	\$607,000	\$535,000	- 11.9%	\$597,500	\$557,500	- 6.7%
Percent of Original List Price Received*	98.1%	99.2%	+ 1.1%	101.3%	99.2%	- 2.1%
Days on Market Until Sale	55	134	+ 143.6%	43	72	+ 67.4%
Inventory of Homes for Sale	22	31	+ 40.9%	—	—	—
Months Supply of Inventory	3.7	6.6	+ 78.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

