

Local Market Update for September 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

91932

Imperial Beach

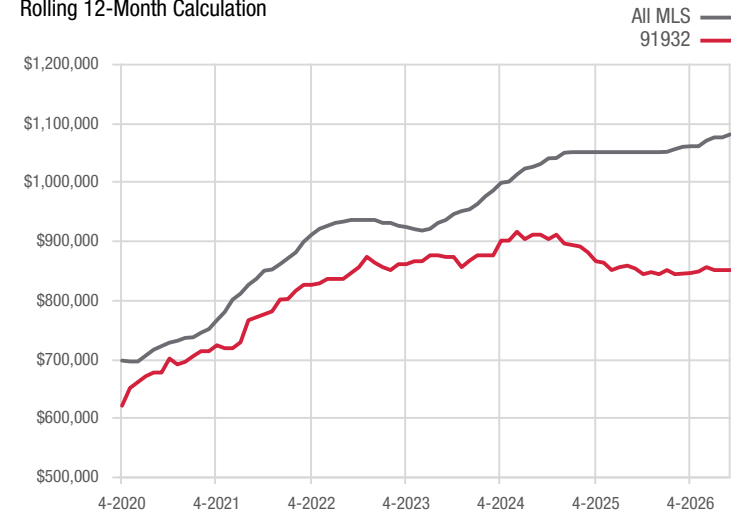
Detached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	10	12	+ 20.0%	135	142	+ 5.2%
Pending Sales	8	7	- 12.5%	75	62	- 17.3%
Closed Sales	11	6	- 45.5%	70	55	- 21.4%
Median Sales Price*	\$865,000	\$915,000	+ 5.8%	\$865,000	\$865,000	0.0%
Percent of Original List Price Received*	96.4%	92.9%	- 3.6%	96.1%	98.4%	+ 2.4%
Days on Market Until Sale	45	60	+ 33.3%	48	43	- 10.4%
Inventory of Homes for Sale	26	33	+ 26.9%	—	—	—
Months Supply of Inventory	3.1	5.1	+ 64.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	15	8	- 46.7%	116	132	+ 13.8%
Pending Sales	6	2	- 66.7%	45	43	- 4.4%
Closed Sales	8	5	- 37.5%	44	42	- 4.5%
Median Sales Price*	\$635,000	\$780,000	+ 22.8%	\$614,500	\$709,500	+ 15.5%
Percent of Original List Price Received*	96.0%	98.1%	+ 2.2%	96.8%	95.8%	- 1.0%
Days on Market Until Sale	47	45	- 4.3%	42	66	+ 57.1%
Inventory of Homes for Sale	31	45	+ 45.2%	—	—	—
Months Supply of Inventory	6.2	10.8	+ 74.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

