Local Market Update for August 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Detached	August			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 8-2025**	**Thru 8-2026**	**% Change**
New Listings	21	**18**	- 14.3%	241	**204**	- 15.4%
Pending Sales	16	**12**	- 25.0%	106	**96**	- 9.4%
Closed Sales	12	**12**	0.0%	102	**91**	- 10.8%
Median Sales Price*	$4,375,000	**$4,850,000**	+ 10.9%	$4,990,000	**$4,773,000**	- 4.3%
Percent of Original List Price Received*	91.2%	**92.8%**	+ 1.8%	92.5%	**94.1%**	+ 1.7%
Days on Market Until Sale	65	**65**	0.0%	73	**60**	- 17.8%
Inventory of Homes for Sale	92	**81**	- 12.0%	—	—	—
Months Supply of Inventory	7.3	**6.0**	- 17.8%	—	—	—

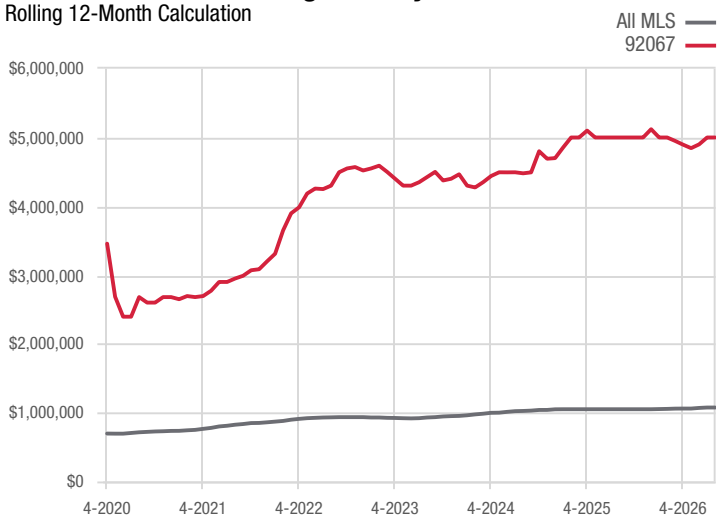
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	August			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 8-2025**	**Thru 8-2026**	**% Change**
New Listings	0	**0**	0.0%	7	**10**	+ 42.9%
Pending Sales	0	**0**	0.0%	3	**4**	+ 33.3%
Closed Sales	1	**0**	- 100.0%	3	**4**	+ 33.3%
Median Sales Price*	$3,750,000	—	—	$2,125,000	**$3,065,000**	+ 44.2%
Percent of Original List Price Received*	100.0%	—	—	96.2%	**92.0%**	- 4.4%
Days on Market Until Sale	8	—	—	24	**68**	+ 183.3%
Inventory of Homes for Sale	2	**6**	+ 200.0%	—	—	—
Months Supply of Inventory	1.5	**4.5**	+ 200.0%	—	—	—

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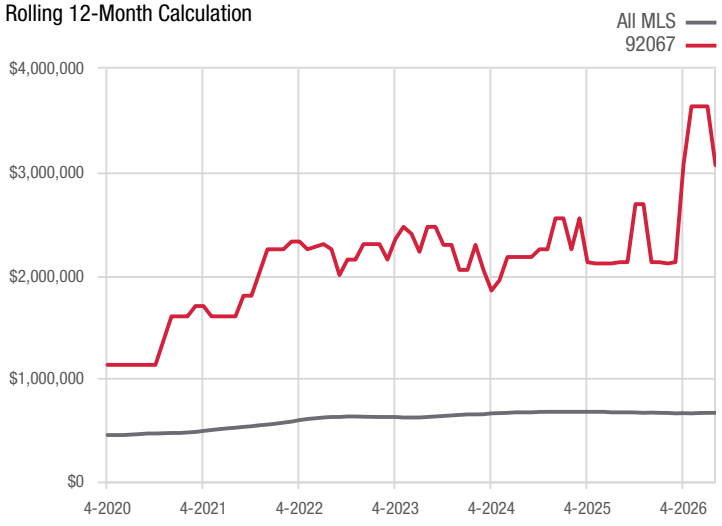
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



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Current as of September 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.