Local Market Update for August 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92028

Fallbrook

Detached	August			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 8-2025**	**Thru 8-2026**	**% Change**
New Listings	62	**47**	- 24.2%	578	**541**	- 6.4%
Pending Sales	47	**35**	- 25.5%	360	**353**	- 1.9%
Closed Sales	46	**36**	- 21.7%	349	**341**	- 2.3%
Median Sales Price*	$834,052	**$905,390**	+ 8.6%	$934,500	**$935,000**	+ 0.1%
Percent of Original List Price Received*	96.2%	**95.3%**	- 0.9%	97.2%	**97.4%**	+ 0.2%
Days on Market Until Sale	52	**59**	+ 13.5%	48	**62**	+ 29.2%
Inventory of Homes for Sale	177	**149**	- 15.8%	—	**—**	—
Months Supply of Inventory	4.2	**3.5**	- 16.7%	—	**—**	—

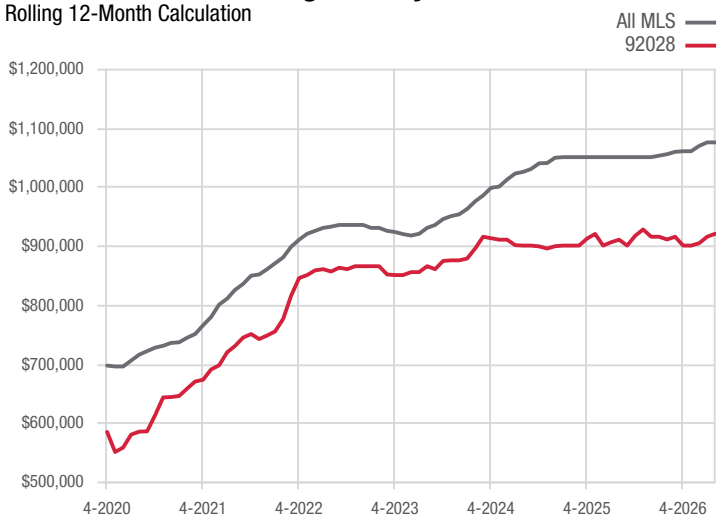
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	August			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 8-2025**	**Thru 8-2026**	**% Change**
New Listings	12	**7**	- 41.7%	86	**73**	- 15.1%
Pending Sales	4	**1**	- 75.0%	53	**39**	- 26.4%
Closed Sales	4	**3**	- 25.0%	54	**40**	- 25.9%
Median Sales Price*	$630,000	**$630,000**	0.0%	$595,000	**$569,500**	- 4.3%
Percent of Original List Price Received*	106.4%	**100.6%**	- 5.5%	101.6%	**99.2%**	- 2.4%
Days on Market Until Sale	10	**113**	+ 1,030.0%	42	**65**	+ 54.8%
Inventory of Homes for Sale	25	**25**	0.0%	—	**—**	—
Months Supply of Inventory	4.2	**5.2**	+ 23.8%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

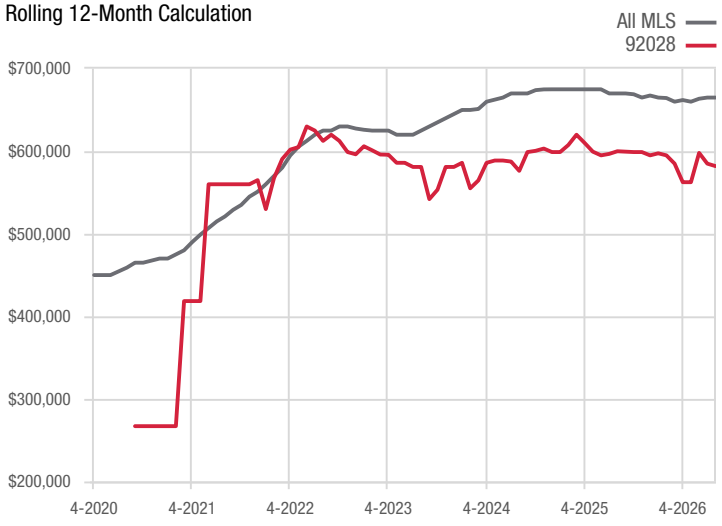
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



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Current as of September 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.