Local Market Update for July 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

Detached	July			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 7-2025**	**Thru 7-2026**	**% Change**
New Listings	26	**18**	- 30.8%	226	**186**	- 17.7%
Pending Sales	13	**13**	0.0%	90	**88**	- 2.2%
Closed Sales	17	**15**	- 11.8%	90	**79**	- 12.2%
Median Sales Price*	$4,800,000	**$5,500,000**	+ 14.6%	$5,000,000	**$4,773,000**	- 4.5%
Percent of Original List Price Received*	90.6%	**92.7%**	+ 2.3%	92.7%	**94.4%**	+ 1.8%
Days on Market Until Sale	62	**63**	+ 1.6%	74	**59**	- 20.3%
Inventory of Homes for Sale	109	**90**	- 17.4%	—	**—**	—
Months Supply of Inventory	9.0	**6.4**	- 28.9%	—	**—**	—

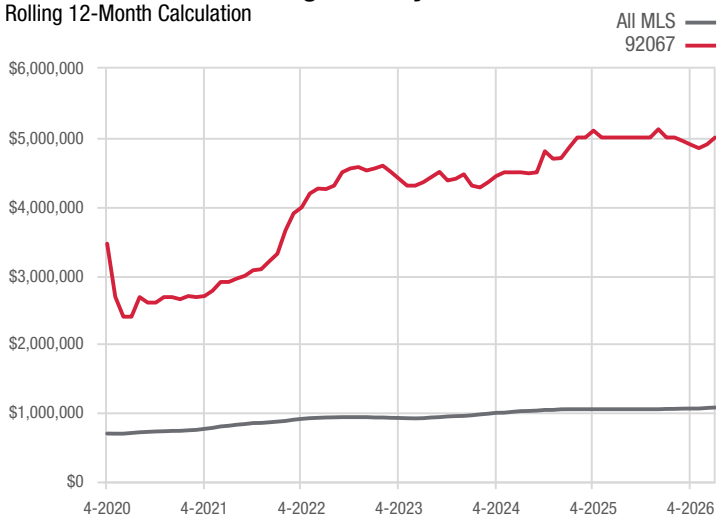
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	July			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 7-2025**	**Thru 7-2026**	**% Change**
New Listings	0	**2**	—	7	**10**	+ 42.9%
Pending Sales	0	**0**	0.0%	3	**4**	+ 33.3%
Closed Sales	0	**0**	0.0%	2	**4**	+ 100.0%
Median Sales Price*	—	**—**	—	$2,112,500	**$3,065,000**	+ 45.1%
Percent of Original List Price Received*	—	**—**	—	94.3%	**92.0%**	- 2.4%
Days on Market Until Sale	—	**—**	—	32	**68**	+ 112.5%
Inventory of Homes for Sale	2	**7**	+ 250.0%	—	**—**	—
Months Supply of Inventory	1.5	**5.3**	+ 253.3%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

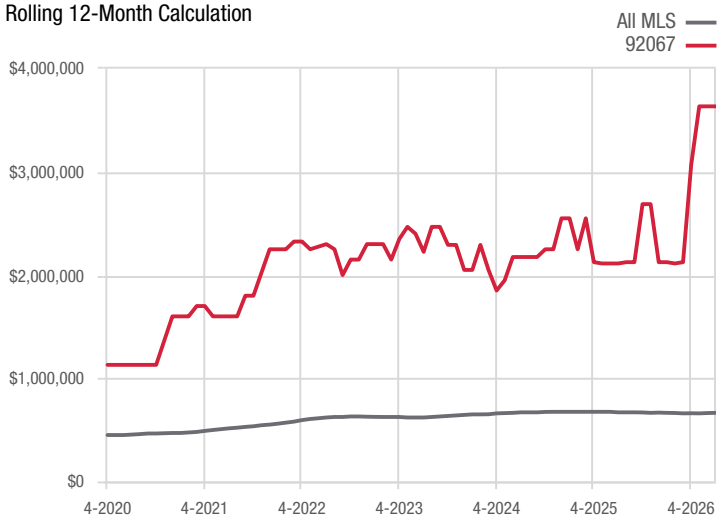
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



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Current as of August 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.