Local Market Update for June 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

Detached	June			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 6-2025**	**Thru 6-2026**	**% Change**
New Listings	56	**41**	- 26.8%	286	**235**	- 17.8%
Pending Sales	24	**22**	- 8.3%	139	**143**	+ 2.9%
Closed Sales	15	**24**	+ 60.0%	130	**138**	+ 6.2%
Median Sales Price*	$3,700,000	**$3,250,000**	- 12.2%	$3,385,000	**$3,527,500**	+ 4.2%
Percent of Original List Price Received*	98.3%	**96.2%**	- 2.1%	97.0%	**95.5%**	- 1.5%
Days on Market Until Sale	21	**41**	+ 95.2%	39	**51**	+ 30.8%
Inventory of Homes for Sale	124	**84**	- 32.3%	—	**—**	—
Months Supply of Inventory	5.4	**3.7**	- 31.5%	—	**—**	—

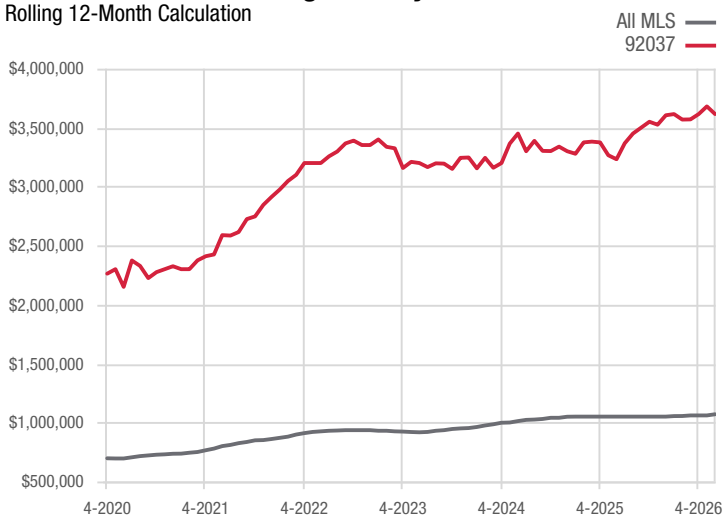
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	June			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 6-2025**	**Thru 6-2026**	**% Change**
New Listings	49	**45**	- 8.2%	277	**256**	- 7.6%
Pending Sales	28	**26**	- 7.1%	143	**160**	+ 11.9%
Closed Sales	16	**20**	+ 25.0%	131	**141**	+ 7.6%
Median Sales Price*	$1,150,000	**$1,248,500**	+ 8.6%	$1,241,688	**$1,267,000**	+ 2.0%
Percent of Original List Price Received*	93.6%	**95.9%**	+ 2.5%	97.2%	**96.5%**	- 0.7%
Days on Market Until Sale	54	**31**	- 42.6%	40	**47**	+ 17.5%
Inventory of Homes for Sale	107	**77**	- 28.0%	—	**—**	—
Months Supply of Inventory	5.1	**3.3**	- 35.3%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

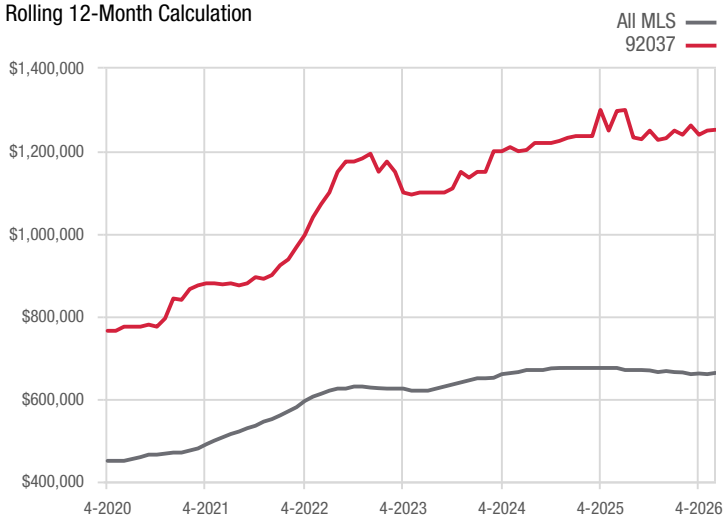
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



SAN DIEGO | MLS

Current as of July 5, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.