Local Market Update for April 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92037

La Jolla

Detached	April			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 4-2025**	**Thru 4-2026**	**% Change**
New Listings	49	**35**	- 28.6%	176	**164**	- 6.8%
Pending Sales	19	**23**	+ 21.1%	95	**100**	+ 5.3%
Closed Sales	29	**33**	+ 13.8%	93	**96**	+ 3.2%
Median Sales Price*	$3,275,000	**$3,950,000**	+ 20.6%	$3,350,000	**$3,700,000**	+ 10.4%
Percent of Original List Price Received*	97.9%	**94.4%**	- 3.6%	96.4%	**95.6%**	- 0.8%
Days on Market Until Sale	44	**54**	+ 22.7%	44	**52**	+ 18.2%
Inventory of Homes for Sale	94	**87**	- 7.4%	—	—	—
Months Supply of Inventory	4.0	**3.7**	- 7.5%	—	—	—

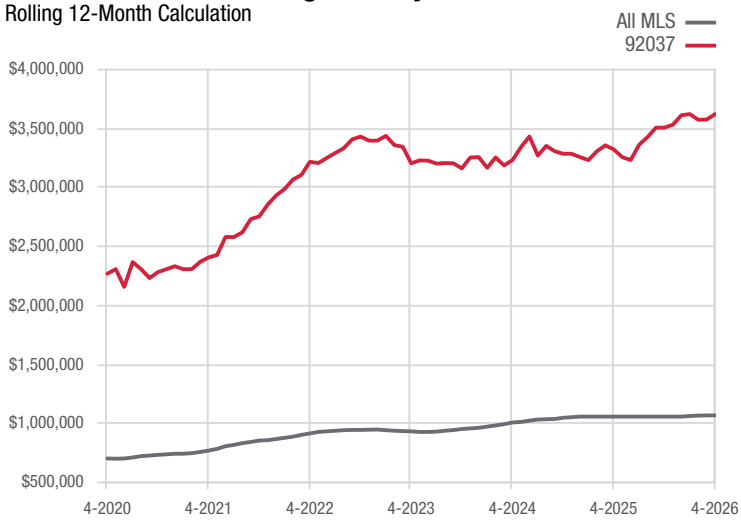
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	April			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 4-2025**	**Thru 4-2026**	**% Change**
New Listings	47	**37**	- 21.3%	167	**172**	+ 3.0%
Pending Sales	31	**32**	+ 3.2%	98	**115**	+ 17.3%
Closed Sales	32	**28**	- 12.5%	84	**91**	+ 8.3%
Median Sales Price*	$1,493,750	**$1,061,250**	- 29.0%	$1,323,500	**$1,250,000**	- 5.6%
Percent of Original List Price Received*	97.5%	**96.3%**	- 1.2%	98.1%	**97.3%**	- 0.8%
Days on Market Until Sale	25	**64**	+ 156.0%	36	**50**	+ 38.9%
Inventory of Homes for Sale	78	**64**	- 17.9%	—	—	—
Months Supply of Inventory	3.7	**2.7**	- 27.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

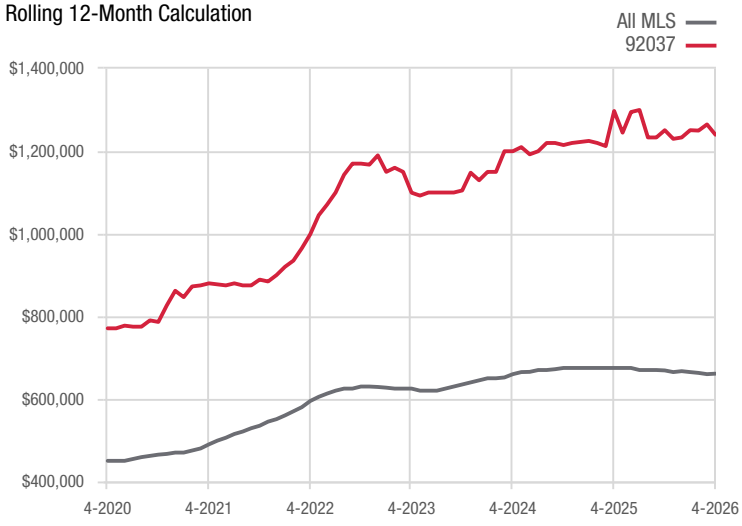
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



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Current as of May 6, 2026. All data from the San Diego MLS. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.