

Local Market Update for April 2022

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92014

Del Mar

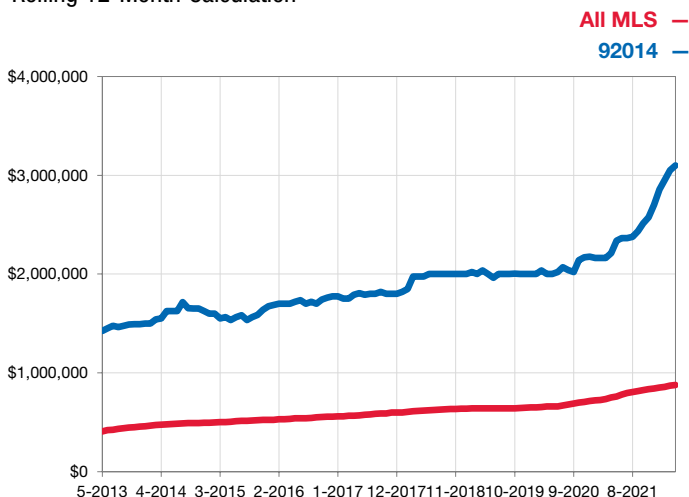
Single Family	April			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	20	20	0.0%	83	61	- 26.5%
Pending Sales	21	14	- 33.3%	68	49	- 27.9%
Closed Sales	25	8	- 68.0%	51	42	- 17.6%
Median Sales Price*	\$2,630,000	\$3,125,000	+ 18.8%	\$2,500,000	\$3,550,000	+ 42.0%
Percent of Original List Price Received*	99.9%	97.3%	- 2.6%	100.6%	99.7%	- 0.9%
Days on Market Until Sale	62	83	+ 33.9%	47	54	+ 14.9%
Inventory of Homes for Sale	35	24	- 31.4%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 4-2021	Thru 4-2022	Percent Change
New Listings	4	5	+ 25.0%	22	20	- 9.1%
Pending Sales	5	7	+ 40.0%	28	18	- 35.7%
Closed Sales	10	7	- 30.0%	34	17	- 50.0%
Median Sales Price*	\$1,062,500	\$1,500,000	+ 41.2%	\$1,107,500	\$1,500,000	+ 35.4%
Percent of Original List Price Received*	98.9%	107.1%	+ 8.3%	97.5%	105.1%	+ 7.8%
Days on Market Until Sale	28	6	- 78.6%	47	13	- 72.3%
Inventory of Homes for Sale	6	3	- 50.0%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

