

Local Market Update for September 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92014

Del Mar

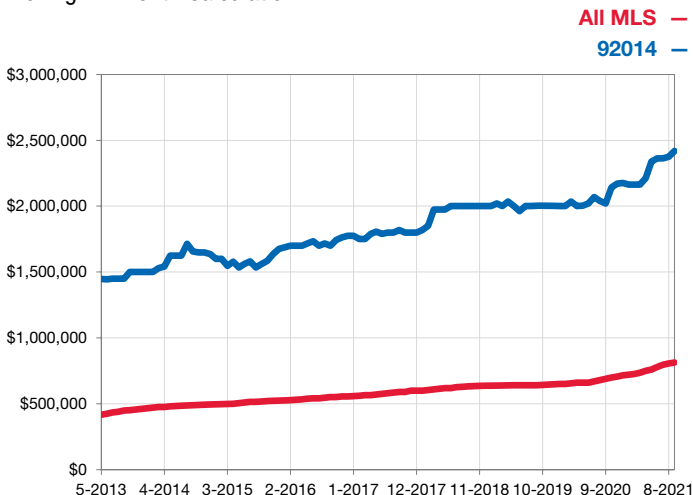
Single Family	September			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	27	21	- 22.2%	237	206	- 13.1%
Pending Sales	21	20	- 4.8%	135	153	+ 13.3%
Closed Sales	17	18	+ 5.9%	119	139	+ 16.8%
Median Sales Price*	\$1,700,000	\$2,442,500	+ 43.7%	\$2,032,500	\$2,525,000	+ 24.2%
Percent of Original List Price Received*	94.9%	97.8%	+ 3.1%	93.6%	99.2%	+ 6.0%
Days on Market Until Sale	44	24	- 45.5%	60	39	- 35.0%
Inventory of Homes for Sale	69	36	- 47.8%	--	--	--
Months Supply of Inventory	5.0	2.3	- 54.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	9	16	+ 77.8%	98	65	- 33.7%
Pending Sales	8	8	0.0%	55	64	+ 16.4%
Closed Sales	5	7	+ 40.0%	51	66	+ 29.4%
Median Sales Price*	\$775,000	\$790,000	+ 1.9%	\$1,100,000	\$1,200,000	+ 9.1%
Percent of Original List Price Received*	95.7%	99.4%	+ 3.9%	95.7%	98.9%	+ 3.3%
Days on Market Until Sale	12	23	+ 91.7%	42	37	- 11.9%
Inventory of Homes for Sale	28	8	- 71.4%	--	--	--
Months Supply of Inventory	5.0	1.1	- 78.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

