Housing Supply Overview

A Research Tool Provided by the Greater San Diego Association of REALTORS®

May 2025

U.S. sales of new residential homes rose 10.9% month-over-month and 3.3% year-over-year to a seasonally adjusted annual rate of 743,000 units, according to the U.S. Census Bureau. Economists polled by Reuters had forecast sales declining to a rate of 693,000 units for the month. There were an estimated 504,000 new homes for sale heading into May, for an 8.1-month supply at the current sales pace. For the 12-month period spanning June 2024 through May 2025, Pending Sales in the San Diego were up 3.6 percent overall. The price range with the largest gain in sales was the \$250,000 and Below range, where they increased 27.8 percent.

The overall Median Sales Price was up 2.9 percent to \$900,000. The property type with the largest price gain was the Single-Family Homes segment, where prices increased 4.5 percent to \$1,050,000. The price range that tended to sell the quickest was the \$1,250,001 to \$2,000,000 range at 32 days; the price range that tended to sell the slowest was the \$5,000,001 and Above range at 61 days.

Market-wide, inventory levels were up 34.6 percent. The property type with the largest gain was the Condos - Townhomes segment, where they increased 49.8 percent. That amounts to 2.9 months supply for Single-Family homes and 3.7 months supply for Condos.

Quick Facts

+ 27.8% + 8.4% + 5.8%

Price Range With
Strongest Pending Sales:
S250,000 and Below
Home Size With Strongest
Pending Sales:
Pending Sales:
Pending Sales:
Strongest Pending Sales:
Strongest Pending Sales:
Single-Family Homes

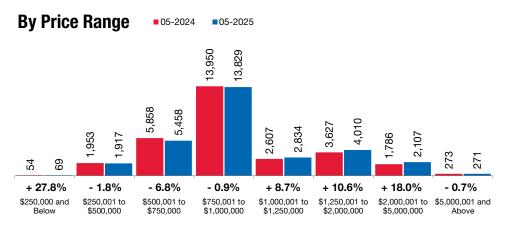
Residential real estate activity in San Diego County, comprised of single family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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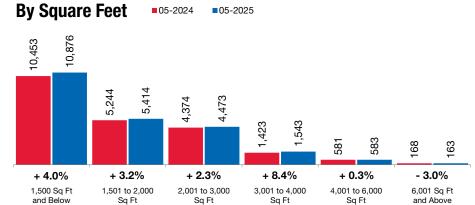


Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month calculation.



All Properties



By Price Range	05-2024	05-2025	Change
\$250,000 and Below	54	69	+ 27.8%
\$250,001 to \$500,000	1,953	1,917	- 1.8%
\$500,001 to \$750,000	5,858	5,458	- 6.8%

8% 8% \$750,001 to \$1,000,000 13,950 13,829 - 0.9% \$1,000,001 to \$1,250,000 2,607 2,834 + 8.7% \$1,250,001 to \$2,000,000 3,627 4,010 + 10.6% \$2,000,001 to \$5,000,000 1,786 + 18.0% 2,107 \$5,000,001 and Above 273 271 - 0.7%

All Price Ranges 22,243 23,052 + 3.6%

Single-Family Homes

Condos - Townhomes

05-2024	05-2025	Change	05-2024	05-2025	Change
28	34	+ 21.4%	26	35	+ 34.6%
225	202	- 10.2%	1,728	1,715	- 0.8%
2,447	2,172	- 11.2%	3,411	3,286	- 3.7%
7,224	7,150	- 1.0%	6,726	6,679	- 0.7%
2,089	2,300	+ 10.1%	518	534	+ 3.1%
2,983	3,392	+ 13.7%	644	618	- 4.0%
1,539	1,823	+ 18.5%	247	284	+ 15.0%
267	260	- 2.6%	6	11	+ 83.3%
14,102	14,926	+ 5.8%	8,141	8,126	- 0.2%

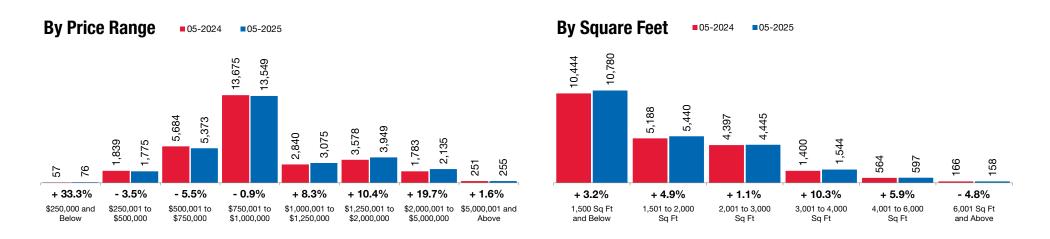
By Square Feet	05-2024	05-2025	Change
1,500 Sq Ft and Below	10,453	10,876	+ 4.0%
1,501 to 2,000 Sq Ft	5,244	5,414	+ 3.2%
2,001 to 3,000 Sq Ft	4,374	4,473	+ 2.3%
3,001 to 4,000 Sq Ft	1,423	1,543	+ 8.4%
4,001 to 6,000 Sq Ft	581	583	+ 0.3%
6,001 Sq Ft and Above	168	163	- 3.0%
All Square Footage	22,243	23,052	+ 3.6%

ſ	05-2024	05-2025	Change	05-2024	05-2025	Change
Γ	4,212	4,637	+ 10.1%	6,241	6,239	- 0.0%
l	3,769	3,939	+ 4.5%	1,475	1,475	0.0%
l	4,000	4,105	+ 2.6%	374	368	- 1.6%
l	1,386	1,512	+ 9.1%	37	31	- 16.2%
l	567	572	+ 0.9%	14	11	- 21.4%
l	168	161	- 4.2%	0	2	
	14.102	14.926	+ 5.8%	8.141	8.126	- 0.2%



Closed Sales

A count of the actual sales that have closed in a given month. Based on a rolling 12-month calculation.



			3
By Price Range	05-2024	05-2025	Change
\$250,000 and Below	57	76	+ 33.3%
\$250,001 to \$500,000	1,839	1,775	- 3.5%
\$500,001 to \$750,000	5,684	5,373	- 5.5%
\$750,001 to \$1,000,000	13,675	13,549	- 0.9%
\$1,000,001 to \$1,250,000	2,840	3,075	+ 8.3%
\$1,250,001 to \$2,000,000	3,578	3,949	+ 10.4%
\$2,000,001 to \$5,000,000	1,783	2,135	+ 19.7%
\$5,000,001 and Above	251	255	+ 1.6%
All Price Ranges	22,127	22,964	+ 3.8%

All Properties

By Square Feet	05-2024	05-2025	Change
1,500 Sq Ft and Below	10,444	10,780	+ 3.2%
1,501 to 2,000 Sq Ft	5,188	5,440	+ 4.9%
2,001 to 3,000 Sq Ft	4,397	4,445	+ 1.1%
3,001 to 4,000 Sq Ft	1,400	1,544	+ 10.3%
4,001 to 6,000 Sq Ft	564	597	+ 5.9%
6,001 Sq Ft and Above	166	158	- 4.8%
All Square Footage	22,127	22,964	+ 3.8%

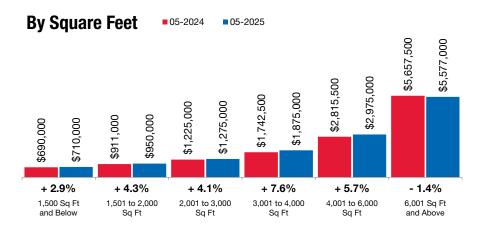
Sing	le-Family Ho	omes	Cond	dos - Townho	omes
05-2024	05-2025	Change	05-2024	05-2025	Change
29	37	+ 27.6%	28	39	+ 39.3%
209	194	- 7.2%	1,630	1,581	- 3.0%
2,265	2,003	- 11.6%	3,419	3,370	- 1.4%
6,986	6,933	- 0.8%	6,689	6,616	- 1.1%
2,297	2,485	+ 8.2%	543	590	+ 8.7%
2,951	3,337	+ 13.1%	627	612	- 2.4%
1,548	1,859	+ 20.1%	235	276	+ 17.4%
245	247	+ 0.8%	6	8	+ 33.3%
14,027	14,862	+ 6.0%	8,100	8,102	+ 0.0%

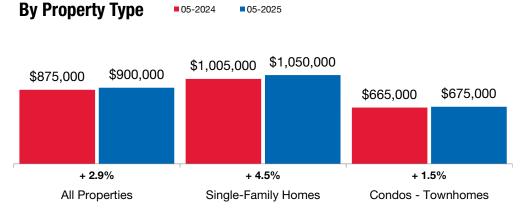
05-2024	05-2025	Change	05-2024	05-2025	Change	
4,219	4,600	+ 9.0%	6,225	6,180	- 0.7%	
3,739	3,934	+ 5.2%	1,449	1,506	+ 3.9%	
3,987	4,078	+ 2.3%	378	367	- 2.9%	
1,366	1,506	+ 10.2%	34	38	+ 11.8%	
550	588	+ 6.9%	14	9	- 35.7%	
166	156	- 6.0%	0	2		
14,027	14,862	+ 6.0%	8,100	8,102	+ 0.0%	



Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month. Based on a rolling 12-month median.





05-2025

05-2024

Single-Family Homes

	4	All Properties	•
By Square Feet	05-2024	05-2025	Change
1,500 Sq Ft and Below	\$690,000	\$710,000	+ 2.9%
1,501 to 2,000 Sq Ft	\$911,000	\$950,000	+ 4.3%
2,001 to 3,000 Sq Ft	\$1,225,000	\$1,275,000	+ 4.1%
3,001 to 4,000 Sq Ft	\$1,742,500	\$1,875,000	+ 7.6%
4,001 to 6,000 Sq Ft	\$2,815,500	\$2,975,000	+ 5.7%
6,001 Sq Ft and Above	\$5,657,500	\$5,577,000	- 1.4%
All Square Footage	\$875,000	\$900,000	+ 2.9%

All Proportios

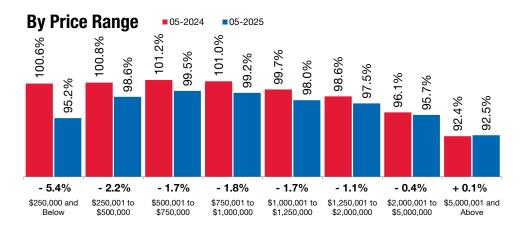
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05-2024	05-2025	Change	05-2024	05-2025	Change
\$779,000	\$799,999	+ 2.7%	\$605,000	\$611,000	+ 1.0%
\$920,000	\$960,000	+ 4.3%	\$900,000	\$900,000	0.0%
\$1,205,765	\$1,253,750	+ 4.0%	\$1,432,500	\$1,575,000	+ 9.9%
\$1,730,000	\$1,862,500	+ 7.7%	\$2,175,000	\$2,462,500	+ 13.2%
\$2,801,500	\$2,966,403	+ 5.9%	\$4,015,000	\$3,686,020	- 8.2%
\$5,657,500	\$5,621,162	- 0.6%		\$1,440,550	
\$1,005,000	\$1.050.000	+ 4.5%	\$665.000	\$675,000	+ 1.5%

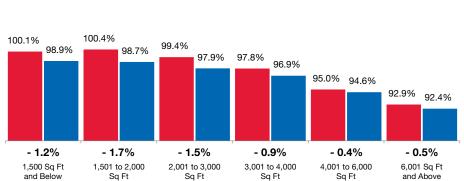
Condos - Townhomes



Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, in a given month, not accounting for seller concessions. **Based on a rolling 12-month average.**





Condos - Townhomes

98.2%

- 1.7%

05-2025

05-2024

All Properties

By Price Range	05-2024	05-2025	Change
\$250,000 and Below	100.6%	95.2%	- 5.4%
\$250,001 to \$500,000	100.8%	98.6%	- 2.2%
\$500,001 to \$750,000	101.2%	99.5%	- 1.7%
\$750,001 to \$1,000,000	101.0%	99.2%	- 1.8%
\$1,000,001 to \$1,250,000	99.7%	98.0%	- 1.7%
\$1,250,001 to \$2,000,000	98.6%	97.5%	- 1.1%
\$2,000,001 to \$5,000,000	96.1%	95.7%	- 0.4%
\$5,000,001 and Above	92.4%	92.5%	+ 0.1%
All Price Ranges	100.0%	98.3%	- 1.7%

By Square Feet	05-2024	05-2025	Change
1,500 Sq Ft and Below	100.1%	98.9%	- 1.2%
1,501 to 2,000 Sq Ft	100.4%	98.7%	- 1.7%
2,001 to 3,000 Sq Ft	99.4%	97.9%	- 1.5%
3,001 to 4,000 Sq Ft	97.8%	96.9%	- 0.9%
4,001 to 6,000 Sq Ft	95.0%	94.6%	- 0.4%
6,001 Sq Ft and Above	92.9%	92.4%	- 0.5%
All Square Footage	100.0%	98.3%	- 1.7%

Single-Family Homes

98.4%

100.0%

By Square Feet

05-2024	05-2025	Change	05-2024	05-2025	Change
98.6%	92.4%	- 6.3%	102.6%	98.2%	- 4.3%
101.0%	99.8%	- 1.2%	100.8%	98.4%	- 2.4%
102.2%	100.5%	- 1.7%	100.5%	98.9%	- 1.6%
101.5%	99.8%	- 1.7%	100.5%	98.6%	- 1.9%
100.0%	98.1%	- 1.9%	98.7%	97.6%	- 1.1%
98.9%	97.7%	- 1.2%	97.2%	96.7%	- 0.5%
96.3%	95.9%	- 0.4%	95.0%	94.7%	- 0.3%
92.5%	92.4%	- 0.1%	88.6%	95.8%	+ 8.1%

99.9%

- 1.6%

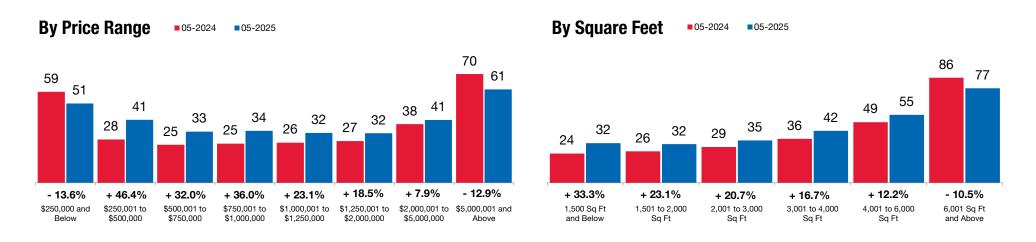
05-2024	05-2025	Change	05-2024	05-2025	Change	
101.4%	99.5%	- 1.9%	100.2%	98.3%	- 1.9%	
100.8%	98.9%	- 1.9%	99.4%	98.1%	- 1.3%	
99.5%	97.9%	- 1.6%	98.0%	97.0%	- 1.0%	
97.9%	97.0%	- 0.9%	94.7%	92.6%	- 2.2%	
95.1%	94.7%	- 0.4%	91.5%	92.1%	+ 0.7%	
92.9%	92.4%	- 0.5%		90.0%		
100.0%	98.4%	- 1.6%	99.9%	98.2%	- 1.7%	



Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted, in a given month. **Based on a rolling 12-month average.**

All Proportios



		5	
By Price Range	05-2024	05-2025	Change
\$250,000 and Below	59	51	- 13.6%
\$250,001 to \$500,000	28	41	+ 46.4%
\$500,001 to \$750,000	25	33	+ 32.0%
\$750,001 to \$1,000,000	25	34	+ 36.0%
\$1,000,001 to \$1,250,000	26	32	+ 23.1%
\$1,250,001 to \$2,000,000	27	32	+ 18.5%
\$2,000,001 to \$5,000,000	38	41	+ 7.9%
\$5,000,001 and Above	70	61	- 12.9%
All Price Ranges	27	34	+ 25.9%

By Square Feet	05-2024	05-2025	Change
1,500 Sq Ft and Below	24	32	+ 33.3%
1,501 to 2,000 Sq Ft	26	32	+ 23.1%
2,001 to 3,000 Sq Ft	29	35	+ 20.7%
3,001 to 4,000 Sq Ft	36	42	+ 16.7%
4,001 to 6,000 Sq Ft	49	55	+ 12.2%
6,001 Sq Ft and Above	86	77	- 10.5%
All Square Footage	27	34	+ 25.9%

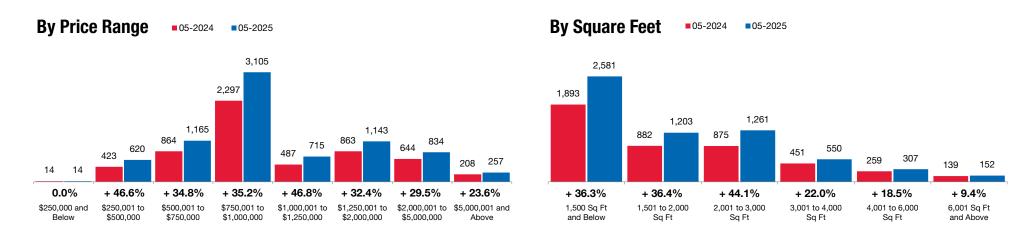
Single-Family Homes			Condos - Townhomes		
05-2024	05-2025	Change	05-2024	05-2025	Change
68	57	- 16.2%	49	46	- 6.1%
38	47	+ 23.7%	27	40	+ 48.1%
25	31	+ 24.0%	24	34	+ 41.7%
26	31	+ 19.2%	25	36	+ 44.0%
25	32	+ 28.0%	28	33	+ 17.9%
26	32	+ 23.1%	30	35	+ 16.7%
37	40	+ 8.1%	46	49	+ 6.5%
71	62	- 12.7%	57	23	- 59.6%
28	33	+ 17.9%	26	36	+ 38.5%

05-2024	05-2025	Change	05-2024	05-2025	Change
22	28	+ 27.3%	25	35	+ 40.0%
25	29	+ 16.0%	28	39	+ 39.3%
29	34	+ 17.2%	37	41	+ 10.8%
36	42	+ 16.7%	38	69	+ 81.6%
48	55	+ 14.6%	118	56	- 52.5%
86	77	- 10.5%		85	
28	33	+ 17.9%	26	36	+ 38.5%



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month. **Based on one month of activity.**



	4	Air roperties				
By Price Range	05-2024	05-2025	Change			
\$250,000 and Below	14	14	0.0%			
\$250,001 to \$500,000	423	620	+ 46.6%			
\$500,001 to \$750,000	864	1,165	+ 34.8%			
\$750,001 to \$1,000,000	2,297	3,105	+ 35.2%			
\$1,000,001 to \$1,250,000	487	715	+ 46.8%			
\$1,250,001 to \$2,000,000	863	1,143	+ 32.4%			
\$2,000,001 to \$5,000,000	644	834	+ 29.5%			
\$5,000,001 and Above	208	257	+ 23.6%			
All Price Ranges	4,499	6,054	+ 34.6%			

All Properties

By Square Feet	05-2024	05-2025	Change
1,500 Sq Ft and Below	1,893	2,581	+ 36.3%
1,501 to 2,000 Sq Ft	882	1,203	+ 36.4%
2,001 to 3,000 Sq Ft	875	1,261	+ 44.1%
3,001 to 4,000 Sq Ft	451	550	+ 22.0%
4,001 to 6,000 Sq Ft	259	307	+ 18.5%
6,001 Sq Ft and Above	139	152	+ 9.4%
All Square Footage	4,499	6,054	+ 34.6%

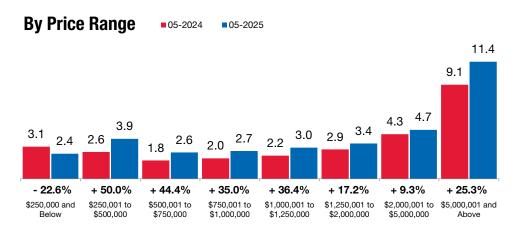
Single-Family Homes			Condos - Townhomes			
05-2024	05-2025	Change	05-2024	05-2025	Change	
5	5	0.0%	9	9	0.0%	
47	64	+ 36.2%	376	556	+ 47.9%	
293	259	- 11.6%	571	906	+ 58.7%	
1,036	1,167	+ 12.6%	1,261	1,938	+ 53.7%	
379	553	+ 45.9%	108	162	+ 50.0%	
670	905	+ 35.1%	193	238	+ 23.3%	
550	682	+ 24.0%	94	152	+ 61.7%	
196	249	+ 27.0%	12	8	- 33.3%	
2,831	3,556	+ 25.6%	1,668	2,498	+ 49.8%	

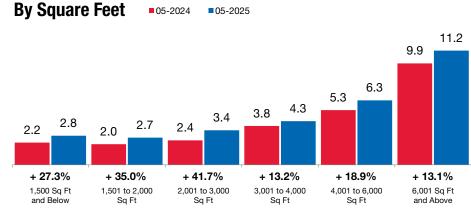
05-2024	05-2025	Change	05-2024	05-2025	Change
673	723	+ 7.4%	1,220	1,858	+ 52.3%
567	749	+ 32.1%	315	454	+ 44.1%
775	1,102	+ 42.2%	100	159	+ 59.0%
429	528	+ 23.1%	22	22	0.0%
249	304	+ 22.1%	10	3	- 70.0%
138	150	+ 8.7%	1	2	+ 100.0%
2,831	3,556	+ 25.6%	1,668	2,498	+ 49.8%



Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.





		All Propertie	S
By Price Range	05-2024	05-2025	Change
\$250,000 and Below	3.1	2.4	- 22.6%
\$250,001 to \$500,000	2.6	3.9	+ 50.0%
\$500,001 to \$750,000	1.8	2.6	+ 44.4%
\$750,001 to \$1,000,000	2.0	2.7	+ 35.0%
\$1,000,001 to \$1,250,000	2.2	3.0	+ 36.4%
\$1,250,001 to \$2,000,000	2.9	3.4	+ 17.2%
\$2,000,001 to \$5,000,000	4.3	4.7	+ 9.3%
\$5,000,001 and Above	9.1	11.4	+ 25.3%
All Price Ranges	2.4	3.2	+ 33.3%

By Square Feet	05-2024	05-2025	Change	
1,500 Sq Ft and Below	2.2	2.8	+ 27.3%	
1,501 to 2,000 Sq Ft	2.0	2.7	+ 35.0%	
2,001 to 3,000 Sq Ft	2.4	3.4	+ 41.7%	
3,001 to 4,000 Sq Ft	3.8	4.3	+ 13.2%	
4,001 to 6,000 Sq Ft	5.3	6.3	+ 18.9%	
6,001 Sq Ft and Above	9.9	11.2	+ 13.1%	
All Square Footage	2.4	3.2	+ 33.3%	

Single-Family Homes			Condos - Townhomes		
05-2024	05-2025	Change	05-2024	05-2025	Change
2.0	1.8	- 10.0%	3.1	2.8	- 9.7%
2.5	3.8	+ 52.0%	2.6	3.9	+ 50.0%
1.4	1.4	0.0%	2.0	3.3	+ 65.0%
1.7	2.0	+ 17.6%	2.2	3.5	+ 59.1%
2.2	2.9	+ 31.8%	2.5	3.6	+ 44.0%
2.7	3.2	+ 18.5%	3.6	4.6	+ 27.8%
4.3	4.5	+ 4.7%	4.6	6.4	+ 39.1%
8.8	11.5	+ 30.7%	8.0	5.8	- 27.5%
2.4	2.9	+ 20.8%	2.5	3.7	+ 48.0%

05-2024	05-2025	Change	05-2024	05-2025	Change
1.9	1.9	0.0%	2.3	3.6	+ 56.5%
1.8	2.3	+ 27.8%	2.6	3.7	+ 42.3%
2.3	3.2	+ 39.1%	3.2	5.2	+ 62.5%
3.7	4.2	+ 13.5%	6.5	6.4	- 1.5%
5.3	6.4	+ 20.8%	5.0	2.5	- 50.0%
9.9	11.2	+ 13.1%		2.0	
2.4	2.9	+ 20.8%	2.5	3.7	+ 48.0%

