

Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92173

San Ysidro

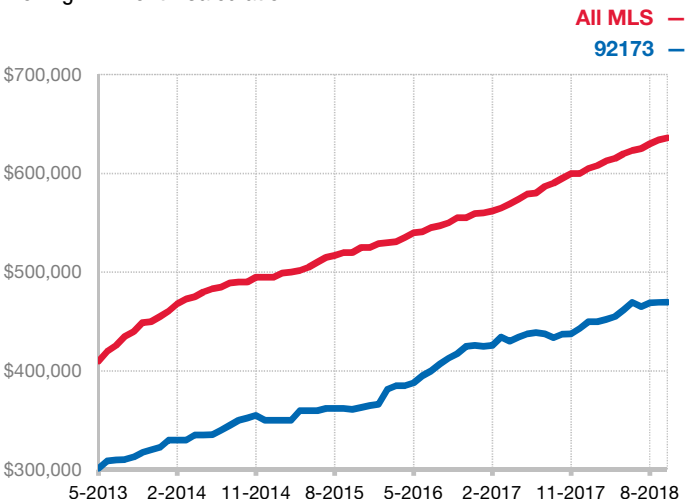
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	13	2	- 84.6%	77	53	- 31.2%
Pending Sales	8	3	- 62.5%	44	31	- 29.5%
Closed Sales	6	0	- 100.0%	39	32	- 17.9%
Median Sales Price*	\$456,000	\$0	- 100.0%	\$437,500	\$470,000	+ 7.4%
Percent of Original List Price Received*	94.7%	0.0%	- 100.0%	97.1%	98.5%	+ 1.4%
Days on Market Until Sale	25	0	- 100.0%	29	32	+ 10.3%
Inventory of Homes for Sale	20	10	- 50.0%	--	--	--
Months Supply of Inventory	4.7	2.7	- 42.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
Key Metrics						
New Listings	9	8	- 11.1%	46	78	+ 69.6%
Pending Sales	5	3	- 40.0%	34	46	+ 35.3%
Closed Sales	1	5	+ 400.0%	32	48	+ 50.0%
Median Sales Price*	\$130,000	\$196,500	+ 51.2%	\$236,500	\$240,000	+ 1.5%
Percent of Original List Price Received*	100.0%	98.9%	- 1.1%	98.1%	98.5%	+ 0.4%
Days on Market Until Sale	4	15	+ 275.0%	15	19	+ 26.7%
Inventory of Homes for Sale	7	9	+ 28.6%	--	--	--
Months Supply of Inventory	2.2	2.0	- 9.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

