

# Local Market Update for October 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92131

### Scripps Ranch

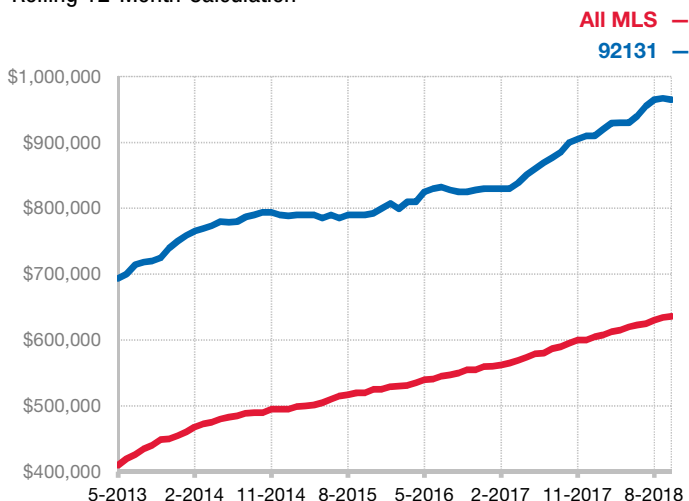
Single Family	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	29	<b>33</b>	+ 13.8%	359	<b>361</b>	+ 0.6%
Pending Sales	38	<b>17</b>	- 55.3%	290	<b>227</b>	- 21.7%
Closed Sales	28	<b>16</b>	- 42.9%	261	<b>215</b>	- 17.6%
Median Sales Price*	\$975,000	<b>\$970,000</b>	- 0.5%	\$905,000	<b>\$965,000</b>	+ 6.6%
Percent of Original List Price Received*	98.2%	<b>96.7%</b>	- 1.5%	98.3%	<b>97.9%</b>	- 0.4%
Days on Market Until Sale	26	<b>30</b>	+ 15.4%	23	<b>22</b>	- 4.3%
Inventory of Homes for Sale	21	<b>59</b>	+ 181.0%	--	--	--
Months Supply of Inventory	0.8	<b>2.8</b>	+ 250.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
<b>Key Metrics</b>						
New Listings	14	<b>24</b>	+ 71.4%	174	<b>219</b>	+ 25.9%
Pending Sales	12	<b>21</b>	+ 75.0%	153	<b>157</b>	+ 2.6%
Closed Sales	14	<b>11</b>	- 21.4%	151	<b>147</b>	- 2.6%
Median Sales Price*	\$492,500	<b>\$465,000</b>	- 5.6%	\$465,000	<b>\$534,000</b>	+ 14.8%
Percent of Original List Price Received*	98.0%	<b>97.7%</b>	- 0.3%	100.0%	<b>99.3%</b>	- 0.7%
Days on Market Until Sale	29	<b>20</b>	- 31.0%	16	<b>15</b>	- 6.3%
Inventory of Homes for Sale	8	<b>23</b>	+ 187.5%	--	--	--
Months Supply of Inventory	0.5	<b>1.6</b>	+ 220.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

