

# Local Market Update for March 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92130

Carmel Valley

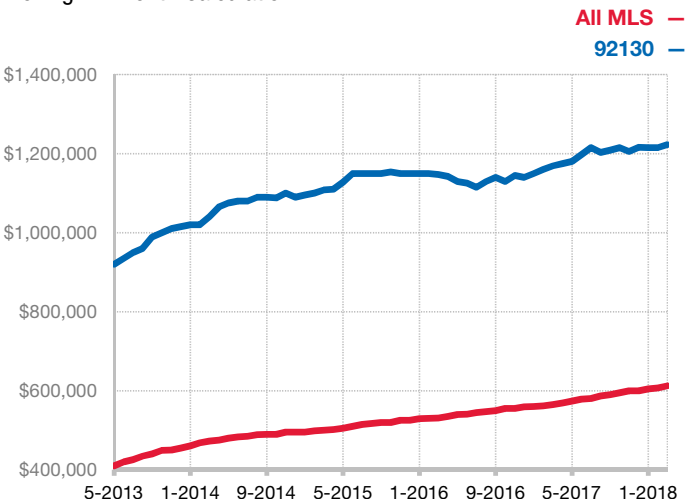
Single Family	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
<b>Key Metrics</b>						
New Listings	74	65	- 12.2%	184	171	- 7.1%
Pending Sales	41	45	+ 9.8%	128	114	- 10.9%
Closed Sales	47	46	- 2.1%	110	76	- 30.9%
Median Sales Price*	\$1,250,000	\$1,347,500	+ 7.8%	\$1,260,000	\$1,297,525	+ 3.0%
Percent of Original List Price Received*	98.9%	97.7%	- 1.2%	98.1%	97.8%	- 0.3%
Days on Market Until Sale	34	32	- 5.9%	37	34	- 8.1%
Inventory of Homes for Sale	100	79	- 21.0%	--	--	--
Months Supply of Inventory	2.3	2.1	- 8.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
<b>Key Metrics</b>						
New Listings	39	30	- 23.1%	81	81	0.0%
Pending Sales	32	22	- 31.3%	68	63	- 7.4%
Closed Sales	24	23	- 4.2%	58	57	- 1.7%
Median Sales Price*	\$562,500	\$571,000	+ 1.5%	\$552,500	\$571,000	+ 3.3%
Percent of Original List Price Received*	99.9%	100.8%	+ 0.9%	99.1%	100.2%	+ 1.1%
Days on Market Until Sale	14	16	+ 14.3%	15	15	0.0%
Inventory of Homes for Sale	18	16	- 11.1%	--	--	--
Months Supply of Inventory	0.7	0.7	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

