

Local Market Update for July 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92129

Penasquitos

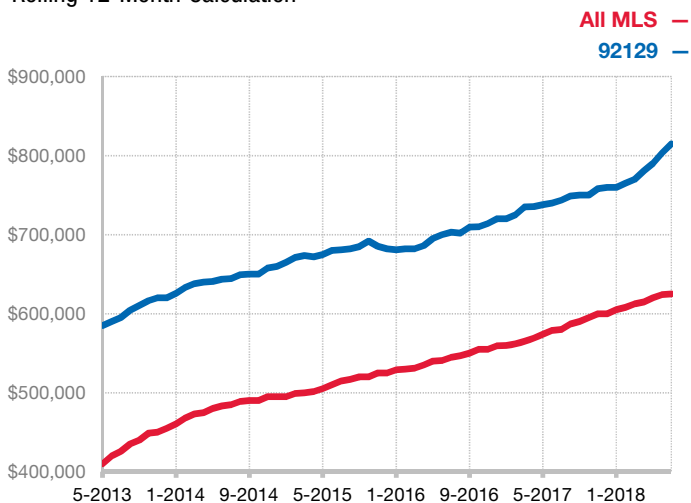
| Single Family | July | | | Year to Date | | |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 7-2017 | Thru 7-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 48 | 42 | - 12.5% | 277 | 311 | + 12.3% |
| Pending Sales | 38 | 40 | + 5.3% | 230 | 249 | + 8.3% |
| Closed Sales | 40 | 30 | - 25.0% | 213 | 213 | 0.0% |
| Median Sales Price* | \$755,500 | \$855,500 | + 13.2% | \$755,000 | \$840,000 | + 11.3% |
| Percent of Original List Price Received* | 100.0% | 99.3% | - 0.7% | 100.2% | 99.3% | - 0.9% |
| Days on Market Until Sale | 12 | 15 | + 25.0% | 14 | 16 | + 14.3% |
| Inventory of Homes for Sale | 41 | 39 | - 4.9% | -- | -- | -- |
| Months Supply of Inventory | 1.2 | 1.2 | 0.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | July | | | Year to Date | | |
|------------------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 7-2017 | Thru 7-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 20 | 26 | + 30.0% | 111 | 138 | + 24.3% |
| Pending Sales | 21 | 22 | + 4.8% | 101 | 111 | + 9.9% |
| Closed Sales | 21 | 18 | - 14.3% | 84 | 97 | + 15.5% |
| Median Sales Price* | \$380,000 | \$455,925 | + 20.0% | \$389,000 | \$405,000 | + 4.1% |
| Percent of Original List Price Received* | 101.3% | 99.4% | - 1.9% | 100.6% | 100.2% | - 0.4% |
| Days on Market Until Sale | 10 | 18 | + 80.0% | 15 | 12 | - 20.0% |
| Inventory of Homes for Sale | 9 | 23 | + 155.6% | -- | -- | -- |
| Months Supply of Inventory | 0.6 | 1.7 | + 183.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

