

# Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92128

### Rancho Bernardo East

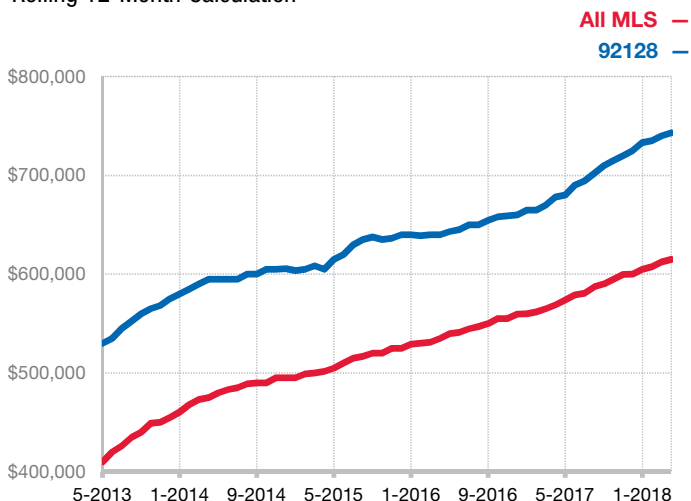
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	65	64	- 1.5%	230	223	- 3.0%
Pending Sales	51	53	+ 3.9%	186	173	- 7.0%
Closed Sales	43	52	+ 20.9%	163	146	- 10.4%
Median Sales Price*	\$705,000	\$745,000	+ 5.7%	\$676,000	\$743,250	+ 9.9%
Percent of Original List Price Received*	99.9%	99.4%	- 0.5%	98.5%	99.1%	+ 0.6%
Days on Market Until Sale	19	20	+ 5.3%	23	19	- 17.4%
Inventory of Homes for Sale	53	51	- 3.8%	--	--	--
Months Supply of Inventory	1.2	1.3	+ 8.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
<b>Key Metrics</b>						
New Listings	50	55	+ 10.0%	187	168	- 10.2%
Pending Sales	48	38	- 20.8%	165	123	- 25.5%
Closed Sales	41	33	- 19.5%	146	111	- 24.0%
Median Sales Price*	\$385,000	\$480,000	+ 24.7%	\$387,500	\$465,000	+ 20.0%
Percent of Original List Price Received*	100.2%	99.2%	- 1.0%	98.7%	99.5%	+ 0.8%
Days on Market Until Sale	22	12	- 45.5%	22	12	- 45.5%
Inventory of Homes for Sale	29	45	+ 55.2%	--	--	--
Months Supply of Inventory	0.7	1.3	+ 85.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

