

Local Market Update for March 2024

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92128

Rancho Bernardo East

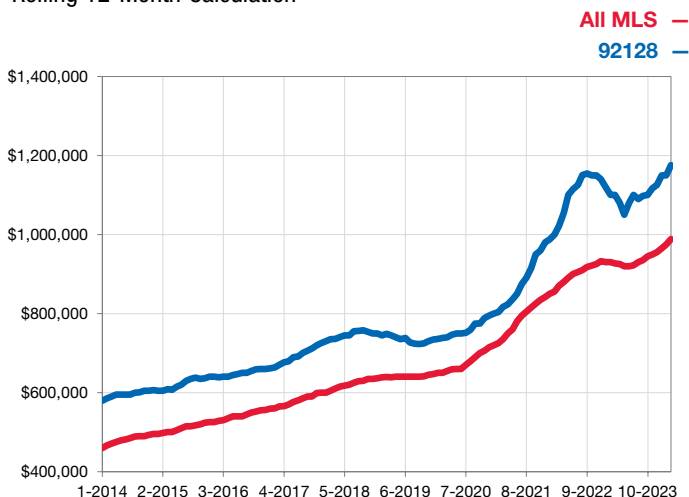
Single Family	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	33	37	+ 12.1%	97	93	- 4.1%
Pending Sales	31	26	- 16.1%	88	73	- 17.0%
Closed Sales	29	27	- 6.9%	76	59	- 22.4%
Median Sales Price*	\$949,000	\$1,198,000	+ 26.2%	\$997,500	\$1,175,000	+ 17.8%
Percent of Original List Price Received*	97.3%	102.5%	+ 5.3%	96.6%	101.3%	+ 4.9%
Days on Market Until Sale	44	19	- 56.8%	41	20	- 51.2%
Inventory of Homes for Sale	26	24	- 7.7%	--	--	--
Months Supply of Inventory	0.9	1.0	+ 11.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	25	31	+ 24.0%	67	88	+ 31.3%
Pending Sales	25	26	+ 4.0%	70	77	+ 10.0%
Closed Sales	26	25	- 3.8%	60	72	+ 20.0%
Median Sales Price*	\$622,500	\$686,000	+ 10.2%	\$627,500	\$650,000	+ 3.6%
Percent of Original List Price Received*	97.3%	100.6%	+ 3.4%	96.4%	100.2%	+ 3.9%
Days on Market Until Sale	37	22	- 40.5%	43	31	- 27.9%
Inventory of Homes for Sale	21	26	+ 23.8%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

