

Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92128

Rancho Bernardo East

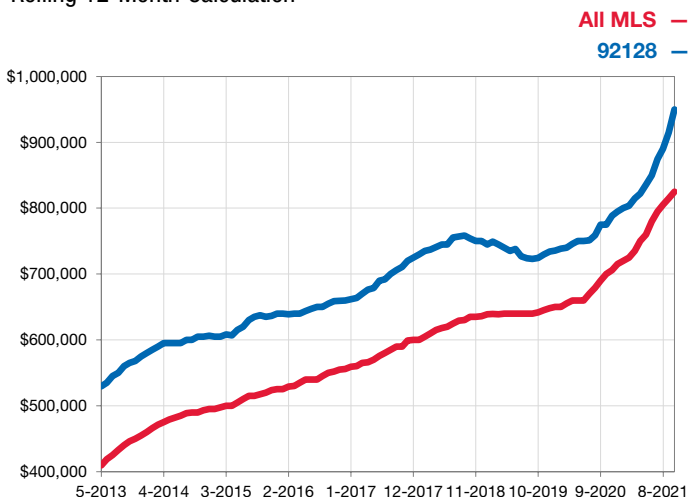
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	44	37	- 15.9%	528	478	- 9.5%
Pending Sales	51	35	- 31.4%	441	428	- 2.9%
Closed Sales	55	42	- 23.6%	419	432	+ 3.1%
Median Sales Price*	\$760,000	\$1,081,250	+ 42.3%	\$785,000	\$974,000	+ 24.1%
Percent of Original List Price Received*	99.4%	103.0%	+ 3.6%	99.3%	104.9%	+ 5.6%
Days on Market Until Sale	15	15	0.0%	22	14	- 36.4%
Inventory of Homes for Sale	36	28	- 22.2%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	42	34	- 19.0%	395	487	+ 23.3%
Pending Sales	47	42	- 10.6%	356	444	+ 24.7%
Closed Sales	33	29	- 12.1%	329	423	+ 28.6%
Median Sales Price*	\$528,000	\$580,000	+ 9.8%	\$470,000	\$559,000	+ 18.9%
Percent of Original List Price Received*	99.8%	102.2%	+ 2.4%	99.5%	103.3%	+ 3.8%
Days on Market Until Sale	14	17	+ 21.4%	21	15	- 28.6%
Inventory of Homes for Sale	30	23	- 23.3%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

