

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92128

Rancho Bernardo East

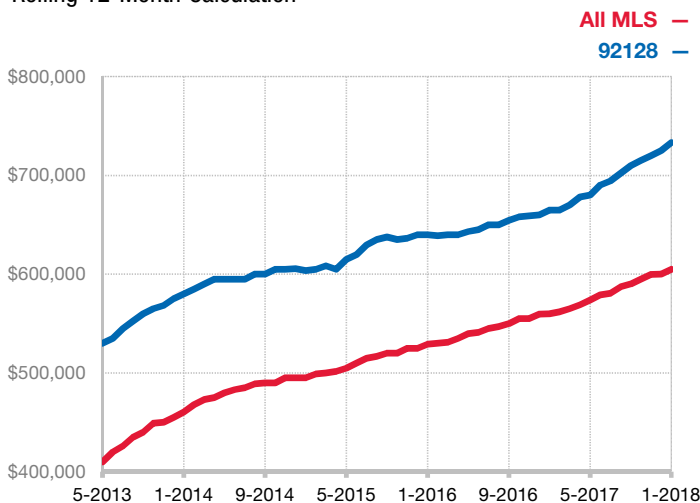
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	51	50	- 2.0%	51	50	- 2.0%
Pending Sales	38	36	- 5.3%	38	36	- 5.3%
Closed Sales	35	28	- 20.0%	35	28	- 20.0%
Median Sales Price*	\$690,000	\$752,500	+ 9.1%	\$690,000	\$752,500	+ 9.1%
Percent of Original List Price Received*	96.9%	98.3%	+ 1.4%	96.9%	98.3%	+ 1.4%
Days on Market Until Sale	33	25	- 24.2%	33	25	- 24.2%
Inventory of Homes for Sale	45	35	- 22.2%	--	--	--
Months Supply of Inventory	1.0	0.9	- 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	46	28	- 39.1%	46	28	- 39.1%
Pending Sales	32	25	- 21.9%	32	25	- 21.9%
Closed Sales	29	27	- 6.9%	29	27	- 6.9%
Median Sales Price*	\$420,000	\$465,000	+ 10.7%	\$420,000	\$465,000	+ 10.7%
Percent of Original List Price Received*	96.6%	97.4%	+ 0.8%	96.6%	97.4%	+ 0.8%
Days on Market Until Sale	22	17	- 22.7%	22	17	- 22.7%
Inventory of Homes for Sale	38	13	- 65.8%	--	--	--
Months Supply of Inventory	0.9	0.3	- 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

