

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92127

Rancho Bernardo West

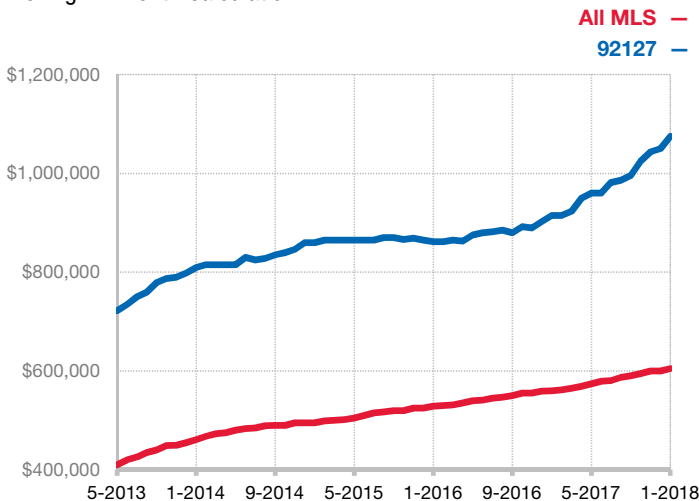
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	85	64	- 24.7%	85	64	- 24.7%
Pending Sales	43	31	- 27.9%	43	31	- 27.9%
Closed Sales	38	29	- 23.7%	38	29	- 23.7%
Median Sales Price*	\$954,250	\$1,210,000	+ 26.8%	\$954,250	\$1,210,000	+ 26.8%
Percent of Original List Price Received*	96.0%	98.1%	+ 2.2%	96.0%	98.1%	+ 2.2%
Days on Market Until Sale	50	39	- 22.0%	50	39	- 22.0%
Inventory of Homes for Sale	110	85	- 22.7%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	21	17	- 19.0%	21	17	- 19.0%
Pending Sales	18	15	- 16.7%	18	15	- 16.7%
Closed Sales	13	11	- 15.4%	13	11	- 15.4%
Median Sales Price*	\$480,000	\$595,000	+ 24.0%	\$480,000	\$595,000	+ 24.0%
Percent of Original List Price Received*	99.2%	100.6%	+ 1.4%	99.2%	100.6%	+ 1.4%
Days on Market Until Sale	17	15	- 11.8%	17	15	- 11.8%
Inventory of Homes for Sale	11	7	- 36.4%	--	--	--
Months Supply of Inventory	0.5	0.3	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

