

Local Market Update for April 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92127

Rancho Bernardo West

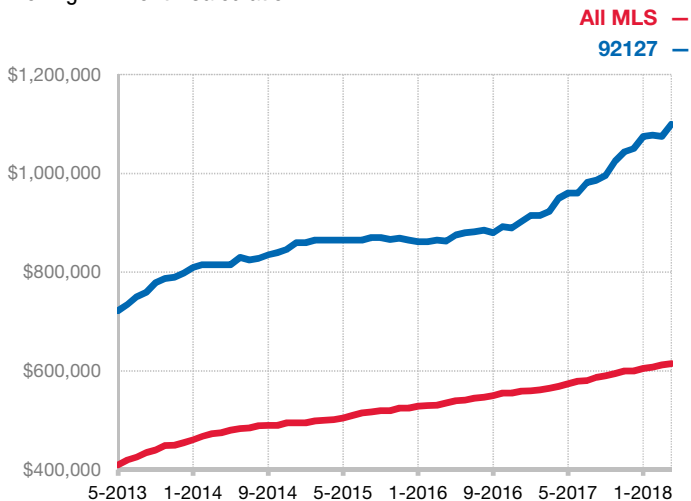
Single Family	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	105	93	- 11.4%	340	286	- 15.9%
Pending Sales	57	50	- 12.3%	217	159	- 26.7%
Closed Sales	58	39	- 32.8%	186	134	- 28.0%
Median Sales Price*	\$975,000	\$1,090,000	+ 11.8%	\$985,500	\$1,104,000	+ 12.0%
Percent of Original List Price Received*	98.8%	98.7%	- 0.1%	97.7%	98.7%	+ 1.0%
Days on Market Until Sale	26	26	0.0%	34	30	- 11.8%
Inventory of Homes for Sale	141	126	- 10.6%	--	--	--
Months Supply of Inventory	2.8	2.8	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
Key Metrics						
New Listings	23	28	+ 21.7%	102	82	- 19.6%
Pending Sales	26	20	- 23.1%	91	64	- 29.7%
Closed Sales	21	18	- 14.3%	79	52	- 34.2%
Median Sales Price*	\$545,000	\$415,000	- 23.9%	\$488,000	\$449,500	- 7.9%
Percent of Original List Price Received*	100.4%	99.8%	- 0.6%	100.1%	100.1%	0.0%
Days on Market Until Sale	9	12	+ 33.3%	14	13	- 7.1%
Inventory of Homes for Sale	14	15	+ 7.1%	--	--	--
Months Supply of Inventory	0.6	0.8	+ 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

