

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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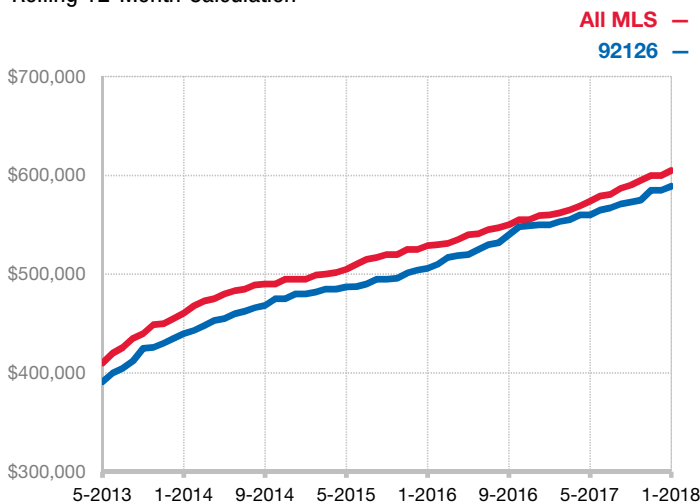
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	37	20	- 45.9%	37	20	- 45.9%
Pending Sales	27	24	- 11.1%	27	24	- 11.1%
Closed Sales	25	17	- 32.0%	25	17	- 32.0%
Median Sales Price*	\$547,800	\$595,000	+ 8.6%	\$547,800	\$595,000	+ 8.6%
Percent of Original List Price Received*	98.8%	99.3%	+ 0.5%	98.8%	99.3%	+ 0.5%
Days on Market Until Sale	29	18	- 37.9%	29	18	- 37.9%
Inventory of Homes for Sale	20	9	- 55.0%	--	--	--
Months Supply of Inventory	0.6	0.3	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	31	15	- 51.6%	31	15	- 51.6%
Pending Sales	27	16	- 40.7%	27	16	- 40.7%
Closed Sales	20	16	- 20.0%	20	16	- 20.0%
Median Sales Price*	\$323,500	\$362,000	+ 11.9%	\$323,500	\$362,000	+ 11.9%
Percent of Original List Price Received*	100.5%	99.9%	- 0.6%	100.5%	99.9%	- 0.6%
Days on Market Until Sale	8	14	+ 75.0%	8	14	+ 75.0%
Inventory of Homes for Sale	17	6	- 64.7%	--	--	--
Months Supply of Inventory	0.7	0.2	- 71.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

