

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Tierrasanta

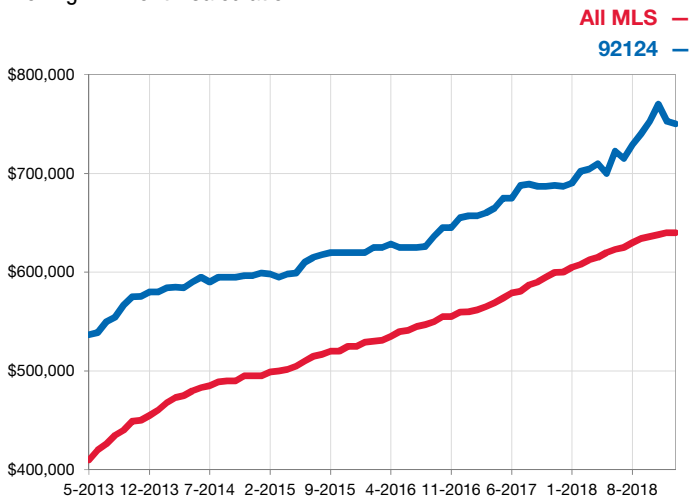
Single Family	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	10	14	+ 40.0%	10	14	+ 40.0%
Pending Sales	11	9	- 18.2%	11	9	- 18.2%
Closed Sales	7	8	+ 14.3%	7	8	+ 14.3%
Median Sales Price*	\$704,000	\$724,250	+ 2.9%	\$704,000	\$724,250	+ 2.9%
Percent of Original List Price Received*	96.3%	96.7%	+ 0.4%	96.3%	96.7%	+ 0.4%
Days on Market Until Sale	18	46	+ 155.6%	18	46	+ 155.6%
Inventory of Homes for Sale	4	15	+ 275.0%	--	--	--
Months Supply of Inventory	0.4	1.5	+ 275.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
Key Metrics						
New Listings	5	8	+ 60.0%	5	8	+ 60.0%
Pending Sales	7	7	0.0%	7	7	0.0%
Closed Sales	4	3	- 25.0%	4	3	- 25.0%
Median Sales Price*	\$533,500	\$574,000	+ 7.6%	\$533,500	\$574,000	+ 7.6%
Percent of Original List Price Received*	96.6%	96.5%	- 0.1%	96.6%	96.5%	- 0.1%
Days on Market Until Sale	35	35	0.0%	35	35	0.0%
Inventory of Homes for Sale	8	8	0.0%	--	--	--
Months Supply of Inventory	1.0	0.9	- 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

