

# Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92124

Tierrasanta

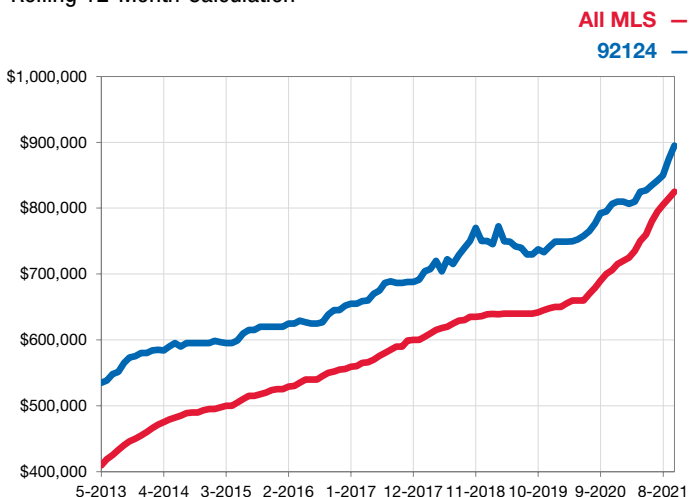
Single Family	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	16	9	- 43.8%	141	139	- 1.4%
Pending Sales	12	7	- 41.7%	129	124	- 3.9%
Closed Sales	16	10	- 37.5%	120	125	+ 4.2%
Median Sales Price*	\$832,500	\$1,010,000	+ 21.3%	\$802,000	\$902,000	+ 12.5%
Percent of Original List Price Received*	103.0%	99.9%	- 3.0%	100.7%	104.2%	+ 3.5%
Days on Market Until Sale	5	22	+ 340.0%	15	12	- 20.0%
Inventory of Homes for Sale	6	9	+ 50.0%	--	--	--
Months Supply of Inventory	0.5	0.7	+ 40.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
<b>Key Metrics</b>						
New Listings	8	12	+ 50.0%	98	91	- 7.1%
Pending Sales	10	10	0.0%	80	83	+ 3.8%
Closed Sales	7	5	- 28.6%	80	83	+ 3.8%
Median Sales Price*	\$575,000	\$668,000	+ 16.2%	\$515,000	\$619,900	+ 20.4%
Percent of Original List Price Received*	98.9%	99.0%	+ 0.1%	99.4%	103.4%	+ 4.0%
Days on Market Until Sale	23	16	- 30.4%	19	16	- 15.8%
Inventory of Homes for Sale	4	5	+ 25.0%	--	--	--
Months Supply of Inventory	0.5	0.6	+ 20.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

