

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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Tierrasanta

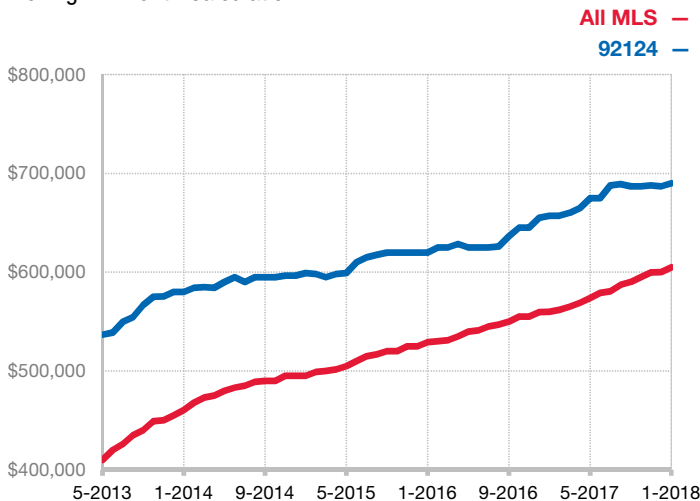
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	7	10	+ 42.9%	7	10	+ 42.9%
Pending Sales	6	11	+ 83.3%	6	11	+ 83.3%
Closed Sales	11	7	- 36.4%	11	7	- 36.4%
Median Sales Price*	\$655,000	\$704,000	+ 7.5%	\$655,000	\$704,000	+ 7.5%
Percent of Original List Price Received*	98.8%	96.3%	- 2.5%	98.8%	96.3%	- 2.5%
Days on Market Until Sale	16	18	+ 12.5%	16	18	+ 12.5%
Inventory of Homes for Sale	13	4	- 69.2%	--	--	--
Months Supply of Inventory	1.1	0.4	- 63.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	8	5	- 37.5%	8	5	- 37.5%
Pending Sales	7	7	0.0%	7	7	0.0%
Closed Sales	7	4	- 42.9%	7	4	- 42.9%
Median Sales Price*	\$415,000	\$533,500	+ 28.6%	\$415,000	\$533,500	+ 28.6%
Percent of Original List Price Received*	95.4%	96.6%	+ 1.3%	95.4%	96.6%	+ 1.3%
Days on Market Until Sale	37	35	- 5.4%	37	35	- 5.4%
Inventory of Homes for Sale	9	6	- 33.3%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

