Local Market Update for August 2025

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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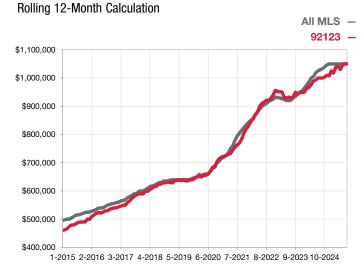
| Detached | August | | | Year to Date | | | |
|--|-----------|-------------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 8-2024 | Thru 8-2025 | Percent Change | |
| New Listings | 24 | 24 | 0.0% | 144 | 196 | + 36.1% | |
| Pending Sales | 8 | 20 | + 150.0% | 98 | 108 | + 10.2% | |
| Closed Sales | 8 | 13 | + 62.5% | 97 | 94 | - 3.1% | |
| Median Sales Price* | \$989,950 | \$1,049,000 | + 6.0% | \$1,007,888 | \$1,063,750 | + 5.5% | |
| Percent of Original List Price Received* | 99.2% | 99.5% | + 0.3% | 101.4% | 99.3% | - 2.1% | |
| Days on Market Until Sale | 16 | 21 | + 31.3% | 18 | 23 | + 27.8% | |
| Inventory of Homes for Sale | 24 | 30 | + 25.0% | | | | |
| Months Supply of Inventory | 2.2 | 2.4 | + 9.1% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Attached | August | | | Year to Date | | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 8-2024 | Thru 8-2025 | Percent Change | |
| New Listings | 8 | 13 | + 62.5% | 54 | 72 | + 33.3% | |
| Pending Sales | 3 | 10 | + 233.3% | 39 | 44 | + 12.8% | |
| Closed Sales | 1 | 5 | + 400.0% | 41 | 35 | - 14.6% | |
| Median Sales Price* | \$460,000 | \$484,000 | + 5.2% | \$600,000 | \$590,000 | - 1.7% | |
| Percent of Original List Price Received* | 97.9% | 95.8% | - 2.1% | 100.6% | 98.1% | - 2.5% | |
| Days on Market Until Sale | 14 | 40 | + 185.7% | 17 | 36 | + 111.8% | |
| Inventory of Homes for Sale | 8 | 12 | + 50.0% | | | | |
| Months Supply of Inventory | 1.5 | 2.5 | + 66.7% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family



Median Sales Price – Townhouse-Condo

