

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

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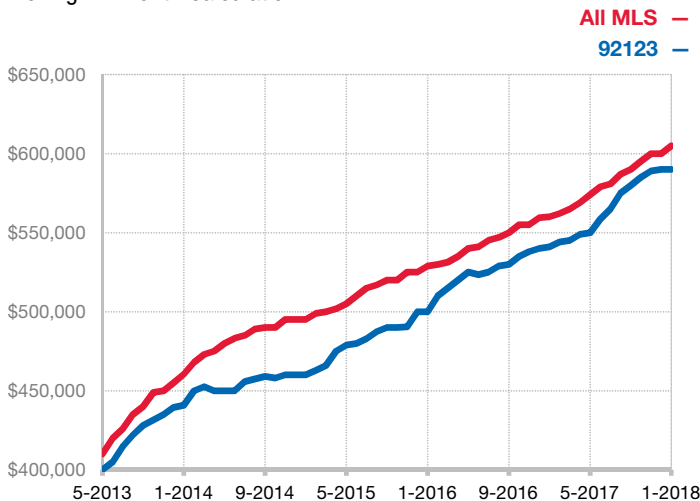
Single Family	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	10	23	+ 130.0%	10	23	+ 130.0%
Pending Sales	11	19	+ 72.7%	11	19	+ 72.7%
Closed Sales	9	14	+ 55.6%	9	14	+ 55.6%
Median Sales Price*	\$539,000	\$580,000	+ 7.6%	\$539,000	\$580,000	+ 7.6%
Percent of Original List Price Received*	97.7%	98.8%	+ 1.1%	97.7%	98.8%	+ 1.1%
Days on Market Until Sale	35	26	- 25.7%	35	26	- 25.7%
Inventory of Homes for Sale	9	14	+ 55.6%	--	--	--
Months Supply of Inventory	0.6	0.8	+ 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
Key Metrics						
New Listings	5	11	+ 120.0%	5	11	+ 120.0%
Pending Sales	7	9	+ 28.6%	7	9	+ 28.6%
Closed Sales	11	4	- 63.6%	11	4	- 63.6%
Median Sales Price*	\$427,500	\$473,000	+ 10.6%	\$427,500	\$473,000	+ 10.6%
Percent of Original List Price Received*	99.0%	99.0%	0.0%	99.0%	99.0%	0.0%
Days on Market Until Sale	19	27	+ 42.1%	19	27	+ 42.1%
Inventory of Homes for Sale	2	5	+ 150.0%	--	--	--
Months Supply of Inventory	0.2	0.6	+ 200.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

