

# Local Market Update for October 2021

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92111

Linda Vista

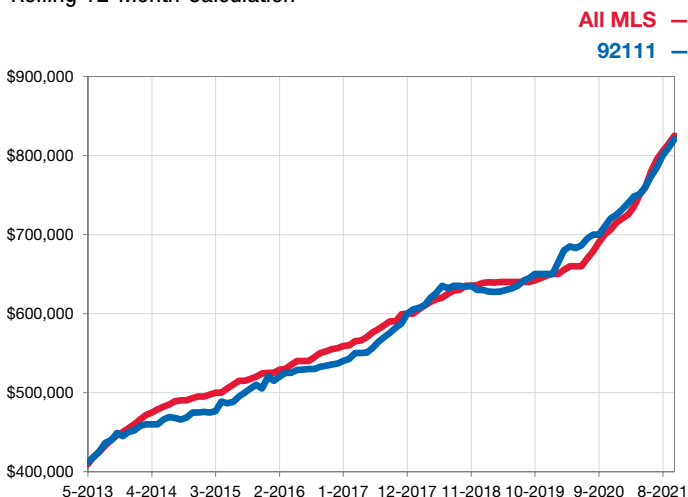
| Single Family                            | October   |                  |                | Year to Date |                  |                |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
|  | 2020      | 2021             | Percent Change | Thru 10-2020 | Thru 10-2021     | Percent Change |
| <b>Key Metrics</b>                       |           |                  |                |              |                  |                |
| New Listings                             | 21        | 18               | - 14.3%        | 220          | 233              | + 5.9%         |
| Pending Sales                            | 25        | 13               | - 48.0%        | 186          | 220              | + 18.3%        |
| Closed Sales                             | 25        | 22               | - 12.0%        | 176          | 217              | + 23.3%        |
| Median Sales Price*                      | \$735,000 | <b>\$870,600</b> | + 18.4%        | \$719,500    | <b>\$840,000</b> | + 16.7%        |
| Percent of Original List Price Received* | 101.4%    | <b>100.6%</b>    | - 0.8%         | 100.3%       | <b>103.7%</b>    | + 3.4%         |
| Days on Market Until Sale                | 20        | 15               | - 25.0%        | 17           | 15               | - 11.8%        |
| Inventory of Homes for Sale              | 19        | 11               | - 42.1%        | --           | --               | --             |
| Months Supply of Inventory               | 1.1       | 0.5              | - 54.5%        | --           | --               | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | October   |                  |                | Year to Date |                  |                |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
|  | 2020      | 2021             | Percent Change | Thru 10-2020 | Thru 10-2021     | Percent Change |
| <b>Key Metrics</b>                       |           |                  |                |              |                  |                |
| New Listings                             | 22        | 18               | - 18.2%        | 218          | 255              | + 17.0%        |
| Pending Sales                            | 22        | 16               | - 27.3%        | 182          | 231              | + 26.9%        |
| Closed Sales                             | 19        | 21               | + 10.5%        | 170          | 232              | + 36.5%        |
| Median Sales Price*                      | \$510,000 | <b>\$540,000</b> | + 5.9%         | \$477,000    | <b>\$546,750</b> | + 14.6%        |
| Percent of Original List Price Received* | 100.3%    | <b>101.9%</b>    | + 1.6%         | 100.3%       | <b>103.3%</b>    | + 3.0%         |
| Days on Market Until Sale                | 7         | 15               | + 114.3%       | 18           | 16               | - 11.1%        |
| Inventory of Homes for Sale              | 16        | 13               | - 18.8%        | --           | --               | --             |
| Months Supply of Inventory               | 0.9       | 0.6              | - 33.3%        | --           | --               | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

