

Local Market Update for January 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92110

Morena

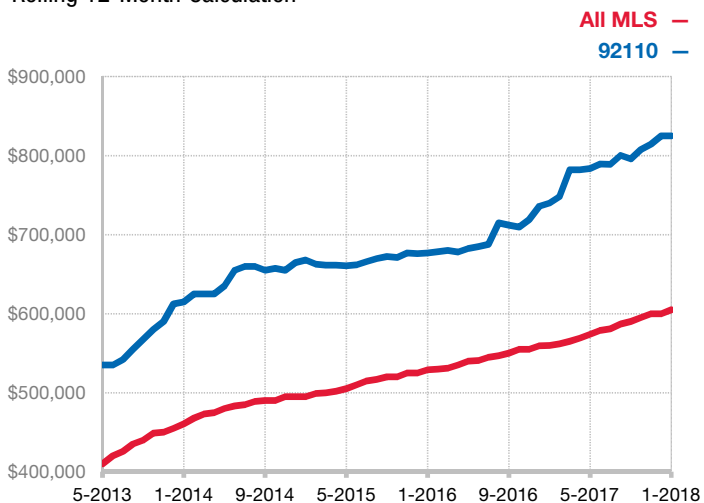
| Single Family | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 1-2017 | Thru 1-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 12 | 15 | + 25.0% | 12 | 15 | + 25.0% |
| Pending Sales | 5 | 12 | + 140.0% | 5 | 12 | + 140.0% |
| Closed Sales | 6 | 9 | + 50.0% | 6 | 9 | + 50.0% |
| Median Sales Price* | \$973,000 | \$801,000 | - 17.7% | \$973,000 | \$801,000 | - 17.7% |
| Percent of Original List Price Received* | 94.8% | 101.8% | + 7.4% | 94.8% | 101.8% | + 7.4% |
| Days on Market Until Sale | 42 | 34 | - 19.0% | 42 | 34 | - 19.0% |
| Inventory of Homes for Sale | 16 | 13 | - 18.8% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 1.3 | - 35.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 1-2017 | Thru 1-2018 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 17 | 21 | + 23.5% | 17 | 21 | + 23.5% |
| Pending Sales | 17 | 20 | + 17.6% | 17 | 20 | + 17.6% |
| Closed Sales | 12 | 15 | + 25.0% | 12 | 15 | + 25.0% |
| Median Sales Price* | \$377,500 | \$418,000 | + 10.7% | \$377,500 | \$418,000 | + 10.7% |
| Percent of Original List Price Received* | 96.6% | 96.5% | - 0.1% | 96.6% | 96.5% | - 0.1% |
| Days on Market Until Sale | 45 | 34 | - 24.4% | 45 | 34 | - 24.4% |
| Inventory of Homes for Sale | 18 | 18 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 1.1 | + 10.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

