

Local Market Update for March 2018

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92106

Point Loma

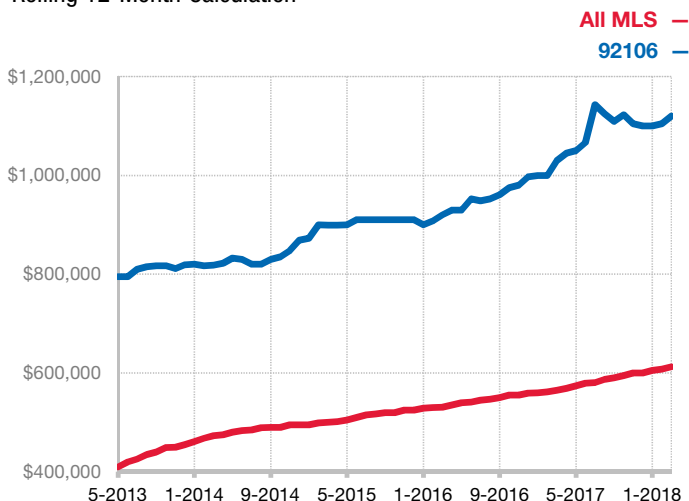
Single Family	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	31	39	+ 25.8%	80	97	+ 21.3%
Pending Sales	27	28	+ 3.7%	54	48	- 11.1%
Closed Sales	19	11	- 42.1%	45	29	- 35.6%
Median Sales Price*	\$1,055,000	\$1,235,000	+ 17.1%	\$1,055,000	\$1,235,000	+ 17.1%
Percent of Original List Price Received*	100.8%	93.4%	- 7.3%	96.2%	96.0%	- 0.2%
Days on Market Until Sale	25	50	+ 100.0%	33	60	+ 81.8%
Inventory of Homes for Sale	42	50	+ 19.0%	--	--	--
Months Supply of Inventory	2.4	3.1	+ 29.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2017	2018	Percent Change	Thru 3-2017	Thru 3-2018	Percent Change
Key Metrics						
New Listings	5	14	+ 180.0%	23	32	+ 39.1%
Pending Sales	7	8	+ 14.3%	15	17	+ 13.3%
Closed Sales	6	4	- 33.3%	13	17	+ 30.8%
Median Sales Price*	\$444,500	\$950,000	+ 113.7%	\$596,000	\$889,000	+ 49.2%
Percent of Original List Price Received*	96.8%	99.8%	+ 3.1%	95.9%	97.6%	+ 1.8%
Days on Market Until Sale	43	10	- 76.7%	45	38	- 15.6%
Inventory of Homes for Sale	11	10	- 9.1%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

