

Local Market Update for January 2019

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92106

Point Loma

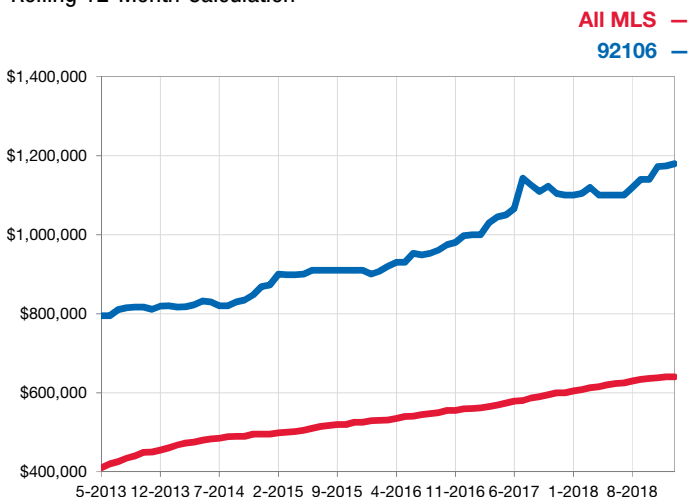
| Single Family | January | | | Year to Date | | |
|--|-------------|--------------------|----------------|--------------|--------------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 31 | 33 | + 6.5% | 31 | 33 | + 6.5% |
| Pending Sales | 10 | 11 | + 10.0% | 10 | 11 | + 10.0% |
| Closed Sales | 11 | 10 | - 9.1% | 11 | 10 | - 9.1% |
| Median Sales Price* | \$1,110,000 | \$1,175,000 | + 5.9% | \$1,110,000 | \$1,175,000 | + 5.9% |
| Percent of Original List Price Received* | 98.4% | 96.8% | - 1.6% | 98.4% | 96.8% | - 1.6% |
| Days on Market Until Sale | 48 | 62 | + 29.2% | 48 | 62 | + 29.2% |
| Inventory of Homes for Sale | 44 | 54 | + 22.7% | -- | -- | -- |
| Months Supply of Inventory | 2.7 | 3.2 | + 18.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Townhouse-Condo | January | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 10 | 11 | + 10.0% | 10 | 11 | + 10.0% |
| Pending Sales | 6 | 5 | - 16.7% | 6 | 5 | - 16.7% |
| Closed Sales | 10 | 2 | - 80.0% | 10 | 2 | - 80.0% |
| Median Sales Price* | \$882,675 | \$360,000 | - 59.2% | \$882,675 | \$360,000 | - 59.2% |
| Percent of Original List Price Received* | 96.6% | 94.1% | - 2.6% | 96.6% | 94.1% | - 2.6% |
| Days on Market Until Sale | 47 | 22 | - 53.2% | 47 | 22 | - 53.2% |
| Inventory of Homes for Sale | 8 | 20 | + 150.0% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 4.4 | + 193.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

